



**Pre-Sampling Questionnaire (Exporter)
Anti-dumping investigation
Case AD0059: Certain engine oils and hydraulic
fluids exported from Lithuania and the United Arab
Emirates**

Period of Investigation:	<input type="text" value="1 April 2023 – 31 March 2024"/>
Injury Period:	<input type="text" value="1 April 2020 – 31 March 2024"/>
Deadline for response:	<input type="text" value="2 July 2024"/>
Case Team Contact:	<input type="text" value="AD0059@traderemedies.gov.uk"/>
Completed on behalf of:	<input type="text" value="Oscar Lubricants LLC"/>

When you have completed this form, indicate the **confidentiality** status of this document by placing an X in the relevant box below and in the header. We strongly recommend this questionnaire to be completed on the computer, so this step is easy to complete.

- Confidential
 Non-confidential – will be made publicly available

Please note that you will have to provide **two copies of your response** – a **confidential** and a **non-confidential version**. Both copies must be returned to the TRA using the Trade Remedies Service (www.trade-remedies.service.gov.uk) by 2 July 2024.



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The scope of this investigation

Goods concerned

This investigation covers certain engine oils and hydraulic fluids exported from Lithuania and the United Arab Emirates, described as:

- Certain engine oils and hydraulic fluids. This includes passenger car motor oils, heavy duty commercial vehicle oils and hydraulic oils, grades: 5W-30, 5W-40, 0W-16, 0W-20, 0W-30, 10W-40, 10W-30, 20W-50, S40, S50, 15W-40, ISO32, ISO46, ISO68, HV32, HV46 and HV68.

These engine oils and hydraulic fluids are currently classifiable within the following commodity codes *ex 27101981 and ex 27101983*. These commodity codes are only given for information.

In this pre-sampling questionnaire, these goods will be referred to as ‘the goods concerned’. Any reference to ‘goods concerned’ in this pre-sampling questionnaire refers to the goods description above, regardless of the commodity code under which they are exported.

Like goods

In addition to seeking information about your company’s export sales to the UK of the goods concerned, this pre-sampling questionnaire will also ask about your sales of like goods in your domestic market and to third countries.

Any reference to ‘**like goods**’ in this questionnaire refers to goods which are **like** the goods concerned in all respects, or with characteristics closely resembling them.

Please follow the instructions for each question to provide the appropriate information regarding the goods concerned or like goods.

For more information about this case, you may refer to the Notice of Initiation published at: <https://www.trade-remedies.service.gov.uk/public/case/AD0059/>



Instructions

The Trade Remedies Authority (TRA) is responsible for investigating the allegation that certain engine oils and hydraulic fluids from Lithuania and the United Arab Emirates are being exported to the UK at prices less than their normal value and that this dumping (export price at less than normal value) is causing injury to the UK industry for these goods.

Who should complete this form

You should complete this form if you are an overseas exporter of goods concerned.

Why you are being asked to complete this pre-sampling questionnaire

You have identified yourself as an overseas exporter of the goods concerned. We are therefore seeking your cooperation in the investigation.

This pre-sampling questionnaire allows us to collect basic information and data about your company. If a large number of overseas exporters of the goods concerned from Lithuania or the United Arab Emirates completes this pre-sampling questionnaire, we will use the information each one provides to help us decide which companies we want to sample for further investigation. If you are sampled, we will send you a more detailed questionnaire to complete.

By submitting a completed detailed questionnaire response, you might become eligible for an individual anti-dumping, if we are recommending that measures apply following this investigation. Please refer to [Section C](#) for more information on individual anti-dumping amounts.

If you do not complete this pre-sampling questionnaire or the detailed questionnaire, you could be found to be non-cooperating. For more details on how this may affect you, please consult our [operational guidance on non-cooperation](#).

Deadline for response

A completed pre-sampling questionnaire must be submitted to the TRA by no later than 2 July 2024. If you are unable to provide a completed submission by the given due date and you wish to request an extension, please contact the case team, AD0059@traderemedies.gov.uk and see the TRA's guidance on extension requests for further information.



Note about confidentiality

You will need to submit one confidential version and one non-confidential version of your pre-sampling questionnaire by the due date.

Please ensure that each page of information you provide is clearly marked either “Confidential” or “Non-confidential” in the header.

It is your responsibility to ensure that the non-confidential version does not contain any confidential information, which includes personal contact information, names and signatures.

Please see the TRA’s [public guidance](#) for further information on what can be considered confidential and how to prepare a non-confidential version of this questionnaire.

All information provided to the TRA in confidence will be treated accordingly and only used for this investigation (except in limited circumstance as permitted by regulation 46 of the Trade Remedies (Dumping and Subsidisation) (EU Exit) Regulations 2019) and will be stored in protected systems. The non-confidential version of your submission will be placed on the public file, which is available on <https://www.trade-remedies.service.gov.uk/public/case/AD0059/>



Section A – Activities of your company and any associated parties

A1 – Your company's activities

To determine your company's role for the purpose of this investigation, please select the activity/activities of your company below. For a definition of goods concerned or like goods please refer to above section [‘the scope of this investigation’](#).

- overseas exporter of the goods concerned
 other (please give details below)

If you have selected ‘other’, please describe the role of your company with regards to the goods concerned or the like goods:

Click or tap here to enter text.

Oscar Lubricants LLC is a manufacturer of the goods concerned in the United Arab Emirates and and exporter of these goods to the UK. We have started exporting them 16 months ago.

Please describe your interest in this investigation:

Click or tap here to enter text.

We are interested in the investigation because we were suddenly informed about a provisional 59.4% tariff due to a dumping investigation which we believe should happen because some UAE and Lithuanian producers are dumping products in the UK at abnormal prices and we know the reasons. In our case we are paying for the wrong doings of other producers. Our prices are reasonable and are not considered as lower than our local selling prices.
We should not pay for this.

A2 – Associated parties and operational links



Please give details of all associated parties involved with the company in the production and sales (export and/or domestic) of the goods concerned or like goods during the POI. Both natural persons (individuals) and legal persons (e.g. companies) are considered to be associated where they meet the definition of 'Related Persons' in [regulation 128 of the Customs \(Import Duty\) \(EU Exit\) Regulations 2018](#).

Examples of activities could include manufacturing, exporting, purchasing, warehousing, sales (domestic), sales (export), further processing of the goods concerned or like goods.

	Company name	Company location (city, country)	Activities	Relationship
Associated party 1	Oscar Lubricants	UK		Client, importer
Associated party 2	Charles Hurst Group	Belfast		Client importer

+ Add additional rows as required



Section B – Production and sales volumes

B1 – Production

Please fill in your company’s total production volume and capacity for the goods concerned and like goods in the table below.

	Volume (L)
Overall production of the goods concerned and like goods during the POI	10,000 - 25,000
Total production capacity of the goods concerned and like goods during the POI	10,000 - 25,000

B2 – Sales volume and value

Please provide the total sales volumes and sales price values in the table below.

	Volume (L)	Value (£)
Total export sales of the goods concerned to the UK during the POI manufactured by your company	10,000-25,000	30,000-50,000
Total export sales of the goods concerned to the UK during the POI not manufactured by your company		
Total domestic sales of like goods during the POI manufactured by your company	1,000,000 - 2,000,000	1,000,000 - 2,000,000
Total domestic sales of like goods during the POI not manufactured by your company		



B3 – Commodity codes

Please provide details of the commodity code(s) you export the goods concerned to the UK under in the box below:

Click or tap here to enter text.
27101912



Section C – Individual anti-dumping amount

If the TRA decides to sample overseas exporters, and you are **not** selected for this sample, you might become eligible for an individual anti-dumping amount if you complete a detailed questionnaire. Please indicate whether you would complete this questionnaire below:

Yes

No

If you do **not** choose to complete a detailed questionnaire, you will not be eligible for an individual anti-dumping amount. Your anti-dumping amount will be determined based on the amounts imposed on the overseas exporters in the sample.

Please note:

If we recommend that a trade remedy measure applies following this investigation, and you have requested an individual anti-dumping amount, please note that you will be required to supply the necessary information within the given timeframe for us to calculate this for you.

The TRA must accept an overseas exporter's request for an individual anti-dumping amount and calculate an individual amount, providing that:

- the information required is complete and submitted on time; and
- the number of requests for individual calculations does not unduly burden the investigation and risk delaying its conclusion.



Section D – Additional information

D1 – Other interested parties

If you believe there are other interested parties that should receive a questionnaire, please provide their organisation name and website details below.

Organisation name	Website

D2 – Scope

Do you agree with the scope of the investigation as outlined on page 4?

- Yes
 No

If you have answered no to the above question, please can you explain why?

Click or tap here to enter text.



D3 – Product Control Numbers

The TRA uses Product Control Numbers (PCNs) to define and distinguish the different types of products that fall under the goods description above.

PCNs, which come in the form of an **alphanumeric code**, help to create a categorisation system so that comparisons can be made between goods produced in the domestic UK market and those produced in foreign markets.

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We have created a draft PCN table and enclose this here for you now.



Cat 1	Code (grade)	Cat 2	Code (AECA oil sequences)	Cat 3	Code (container type)
01	Oil grade 5W30	E4	Heavy duty E4	1	Plastic bottle
02	Oil grade 5W40	E7	Heavy duty E7	2	Plastic pail
03	Oil grade 0W16	E8	Heavy duty E8	3	Plastic barrel
04	Oil grade 0W20	E1	Heavy duty E11	4	Steel drum
05	Oil grade 0W30	A3	Light duty petrol A3	5	Intermediate bulk container
06	Oil grade 10W40	A5	Light duty petrol A5	6	Other - plastic
07	Oil grade 10W30	A7	Light duty petrol A7	7	Other – steel
08	Oil grade 20W50	B4	Light duty diesel B4	8	Other – Mixed plastic and steel
09	Oil grade S40	B5	Light duty diesel B5	9	Other – Other materials
10	Oil grade S50	B7	Light duty diesel B7	0	No container
11	Oil grade 15W40	C2	Light duty both C2		
12	Oil grade ISO32	C3	Light duty both C3		
13	Oil grade ISO46	C4	Light duty both C4		
14	Oil grade ISO68	C5	Light duty both C5		
15	Oil grade HV32	C6	Light duty both C6		
16	Oil grade HV46	C7	Light duty both C7		
17	Oil grade HV68	X0	No AECA spec / Not applicable		
00	Oil grade other				

Example: 0W30 C2 engine oil in a plastic barrel would be 05C23

Please review the draft PCN structure for this investigation shown in the table above. Please include any comments on the PCN structure in the box provided.



Click or tap here to enter text.

D4 – Economic Interest Test

It is a requirement of the investigation to conduct an Economic Interest Test (EIT). The aim of the EIT is to determine whether the implementation of the proposed trade remedy measure is in the wider economic interest of the UK. In order to obtain a complete picture of the UK market, could you please help by providing us with details of your UK suppliers (upstream companies providing inputs) and UK customers (downstream companies buying your like goods). We would like to use any contact details you provide to get in touch with these companies, although there is no obligation on you to provide this information.

	Company name	Company location (city, country)	Company contact information (email/telephone)	Relationship
1	Oscar Lubricants UK			Client importer
2	Charles Hurst Group, Belfast			Client importer
3				
4				

D5 – Anything else

Please use the box below to provide information about anything else you consider relevant to this investigation



Click or tap here to enter text.

Now you have reached the end of this questionnaire please ensure that you have prepared a confidential and non-confidential version and indicated the status of each within the header. The non-confidential version should redact personal contact information, names, signatures, and exact sales quotes. Redacted figures should be replaced with a range where possible. Please return both versions to the TRA using the Trade Remedies Service (trade-remedies.service.gov.uk).