

Guidance	
Case no.:	T50056
Company name:	Fata Steel UK

Please complete this Annex in conjunction with the corresponding sections in the Questionnaire

The years relevant to this investigation are as follows:

Injury Period	Period of investigation (POI)
01 April 2022 – 31 March 2024	01 April 2023 – 31 March 2024

The accounting currency is:

£ GBP

The unit for volume is:

Kg Kilograms

For all numerical figures, where appropriate, express every third number with a comma.
(e.g. 1,300 for one-thousand three hundred, 1,300,000 for one million and three-hundred thousand)

Please limit all sales/currency/income figures to two decimal places, apply a full point as a decimal separator and use the appropriate currency symbol or abbreviation.
(e.g. £1,300.00)

Where possible, keep all sales prices on a CIF value basis.

Display all dates in the format DDMM/YYYY.
(e.g. 23/05/2023)

In order to determine which sales fall within the investigation period, the invoice date should normally be used as the date of sale.

Note that there may be formulae already in the sheet
Cells containing formulae are highlighted in yellow:

Please do not overwrite these cells

Please do not leave blank spaces - if the requested information cannot be provided then enter N/A (for questions which require a text response) or 0 (for questions which require a numerical response)

TRID will seek to authenticate the data provided in this questionnaire and the methodology used to compile it.

Please provide us with all formulae and steps used in your calculations and keep a record of these and all related material/documentation for any verification visit.

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Annex 2 - Product Comparison

Case no.:	T20055
Company name:	Tata Steel UK

Currency	GBP
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• Please complete the table below, by product, for all like goods that you sold during the POI
 • The first row has been entered as an example - please delete before submission

Like Goods sold by your company during the POI			Domestic Sales During POI								Export Sales During POI	
Internal Product / Model Number	Essential characteristics of the product / model	Commodity Code	Sales to UK Market		Goods transferred for Internal Use			Captive Sales		Export Sales During POI		
			Volume of Sales within the UK Market Independent Customers (MT Kilograms)	Value of Sales within the UK Market - Independent Customers	Volume of Sales within the UK Market - Associated Customers (MT Metric Tonnes)	Value of Sales within the UK Market - Associated Customers	Volume of Sales to internal departments for further processing	Value of Sales to internal departments for further processing	Volume of Captive Sales (MT Metric Tonnes)	Value of Captive Sales	Volume of Sales exported outside the UK Market (MT Metric Tonnes)	Value of Sales exported outside the UK Market
[CONFIDENTIAL]												

Annex 2 is a comparison of like goods with goods subject to review by commodity code. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information*.

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Annex 4 - Cost reconciliation	
Case no.:	TS0055
Company name:	Tata Steel UK

Currency
GBP

- Please fill in the white cells only - except where explanations to variances are required
- Please reference source documents used where applicable

Description	Cost reconciliation:		Source Documents + explanation of workings if applicable
	Cost (£ GBP)	Quantity (kilograms)	
Total cost of all goods sold as per Income Statement			
Variance			
Total cost of all goods sold during the accounting period		[CONFIDENTIAL]	
Difference in total cost of all goods sold between POI and accounting period			
Total cost of all goods sold during the POI as stated in your management accounts			
Variance			
Total cost of all goods sold during the POI		[CONFIDENTIAL]	
Change in finished goods inventory of all goods during the POI			
Total cost of production/quantity of all goods during the POI as stated in your management accounts			
Variance			
Total cost of production/quantity of all goods during the POI		[CONFIDENTIAL]	
Cost of production/quantity of like goods during the POI		[CONFIDENTIAL]	
Cost of production/quantity of non OCS during the POI			
Cost of production/quantity of good B during the POI			
Cost of production/quantity of good C during the POI		[CONFIDENTIAL]	
Cost of production/quantity of good D during the POI (add new lines if required)			
Total cost of production/quantity of like goods during the POI			
Cost of production/quantity of like goods for sales on the UK market during the POI		[CONFIDENTIAL]	
Cost of production/quantity of like goods for export during the POI			
Captive use			

Annex 4 is a reconciliation of cost data. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

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Annex 5 - Raw materials and input purchases		Currency
Case no.:	TS20256	GBP
Company name:	Tata Steel UK	

- Please provide total purchases by supplier made during the POI for inputs which account for >5% of total cost to make and sell during the POI (>1% for energy)
- The first row has been entered as an example - please delete before submission

(i) Supplier information												
Material type	Supplier	Contact name of supplier	Address of supplier	Country of manufacture	Total Quantity Purchased in POI (kilograms)	Total Purchase price (excl. VAT) in the POI	Unit price (excl. VAT)	Invoice currency	Purchase price in accounting currency (excl. VAT) (Specify currency)	Delivery terms	Discounted price and/or other preferential price? (Y/N)	If purchase is imported, explain the reason
[CONFIDENTIAL]												

Annex 5 contains details of raw material and input purchases during the POI. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

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Annex 6 - Purchases of like goods/goods subject to review	
Case no.:	TS0055
Company name:	Tata Steel UK

Currency
GBP

• Please provide the information by country where applicable - add in additional lines if necessary

Year	Country like goods purchased from	Total Volume purchased (number of units or weight)	Value purchased (£)
POI - 01 April 2020 to 31 March 2021		0	0
Country A			
Country B			
POI - 01 April 2021 to 31 March 2022		0	0
Country A			
Country B			
POI - 01 April 2022 to 31 March 2023		0	0
Country A			
Country B			
POI (01 Apr 2023 to 31 March 2024)		0	0
Country A			
Country B			

None purchased

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Annex 7 - Transaction by transaction (T by T) domestic sales

Date as of: 1/2025
 Company name: Iron Street Ltd

- Include all your domestic sales net of returns of the like goods for the POI. Include the like goods you have produced, purchased and resold and/or goods concerned that you have purchased and resold.
- Ensure you capture each sale by commodity code. For transactions or invoices that consist of multiple commodity codes, the same invoice number should be referenced.
- Treat adjustments to invoice value (tax, discounts, rebates, domestic freight) as positive figures.
- For fair comparison adjustments enter figures which reduce domestic price as positive and those that increase domestic price as negative.
- The first row has been entered as an example - please delete before submission.

Goods information				Customer information				Terms & measurements				Invoice value				Fair Comparison Adjustments											
Internal Product Number/Model	Commodity Code	Source (Own Product/Purchase)	Customer name	Customer link (Independent/Associated)	Invoice Number	External/Internal/Corporate Site	Customer type	Revenue Recognition Date	Document Based On (Invoice/Order/PO, Note, etc.)	Delivery terms	Payment terms	Invoice quantity	Invoice unit measurement	Quantity in MT Tonne	Gross invoice value (£ GBP)	Taxes	Discounts	Rebates	Domestic freight	Other charges (specify)	Net invoice value (£ GBP)	Packing	Credit	After sales costs	Commissions	Other (Warranty Provision)	Other (Please specify)

CONFIDENTIAL

Annex 7 is a transaction by transaction listing of all domestic sales made during the POI. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

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Annex 8 - Sales reconciliation	
Case no.:	TS0055
Company name:	Tata Steel UK

- Please fill in the white cells only - except where explanations to variances are required
- Please reference source documents used where applicable

Sales reconciliation:			
Description	Revenue (GBP)	Quantity (tonnes)	Source Documents + explanation of workings if applicable
Total sales revenue of all goods as per Income Statement for your most recent accounting period			
Variance			
Total sales revenue of all goods during the most recent accounting period as stated in your management accounts		[CONFIDENTIAL]	
Difference in total sales revenue of all goods between POI and accounting periods			
Total sales revenue/quantity of all goods during the POI as stated in your management accounts		[CONFIDENTIAL]	
Variance			
Total sales revenue/quantity of all goods sold during the POI			
Sales revenue/quantity of like goods during the POI			
Sales revenue/quantity of good A during the POI			
Sales revenue/quantity of good B during the POI		[CONFIDENTIAL]	
Sales revenue/quantity of good C during the POI			
Sales revenue/quantity of good D during the POI			
Sales revenue/quantity of good E during the POI			
Total sales revenue/quantity of like goods during the POI			
Sales revenue/quantity of the like goods on the UK market during the POI		[CONFIDENTIAL]	
Sales revenue/quantity of the like goods on export markets during the POI			

Currency
GBP

- Please provide an estimate of your sales for value and volume

Sales forecasts: FY 2025 - 2027		
Description	Revenue (GBP)	Quantity (tonnes)
Total sales of like goods on the domestic market		
Total sales of all other goods to the domestic market		[CONFIDENTIAL]
Total sales of all goods		

Annex 8 is a reconciliation of sales data. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

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Annex 8 - Tsjerps	
Division	Tsjerps
Company name	De Wijk

Year	Revenue		Export sales of the goods		Domestic sales of the goods		Total net operating profit after tax (NOPAT) for which companies (€)	Net operating profit after tax (NOPAT) from the goods (€) (domestic and export)	Profitability	Average net operating profit after tax (NOPAT) per unit of the goods (%) (domestic and export)	Average net operating profit after tax (NOPAT) per unit of the goods (%) (domestic only)	Debt		Market share (%)	Stocks				Total number of employees (FTE)	Productivity		Capacity		Continue							
	Total revenue of which company (€)	Revenue related to the goods (€)	Revenue related to other goods (€)	Export sales by volume (M T tonnes)	Export sales by value (€)	Domestic sales by volume (M T tonnes)						Domestic sales by value (€)	Interest by volume (M T tonnes)		Original by value (€)	Capital cost of the goods (M T tonnes)	Stocks at year end, total volume (M T tonnes)	Stocks at year end, volume manufactured by year in UK (M T tonnes)		Stocks at year end, total volume purchased (M T tonnes)	Stocks at year end, total value purchased (€)	Average output in volume per employee for the goods (FTE)	Median wage for FTE employees in volume related to the goods (€/M T)	Production capacity for the goods (M T tonnes)	Production capacity utilization for the goods (%)	Net Cash Flow for all goods	Net Cash Flow for the goods	Net Cash Flow for all goods	Net Cash Flow for the goods		
01st April 2016 to 31st March 2017	100	100	100	100	100	100	100		100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
01st April 2017 to 31st March 2018	100	100	100	100	100	100	100		100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
01st April 2018 to 31st March 2019	100	100	100	100	100	100	100		100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
01st April 2019 to 31st March 2020	100	100	100	100	100	100	100		100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100

Footnote: Information on Tsjerps' profitability is by nature confidential and cannot be provided in other regions or indeed for any other operating business activity. Information, which can be used against Tsjerps by its clients

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Annex 10 - Investments and Return on Investments	
Case no.:	TS0055
Company name:	Tata Steel UK

• Please provide figures for your investments in the table below as well as your return on Investment (ROI) in column M

Company wide:	Total investments (£)	Expansion / capacity related investments (£)	Efficiency / rationalisation investments (£)	Replacement investments (£)	Research and development / innovation investments (£)	Environmental investments (£)	Social / health and safety investments (£)	Other investments (£)
(01 April 2020 to 31 March 2021)	[CONFIDENTIAL]							
(01 April 2021 to 31 March 2022)								
(01 April 2022 to 31 March 2023)								
POI (01 April 2023 to 31 March 2024)								
In relation to like goods:	Total investments (£)	Expansion / capacity related investments (£)	Efficiency / rationalisation investments (£)	Replacement investments (£)	Research and development / innovation investments (£)	Environmental investments (£)	Social / health and safety investments (£)	Other investments (£)
(01 April 2020 to 31 March 2021)	N/A							
(01 April 2021 to 31 March 2022)								
(01 April 2022 to 31 March 2023)								
POI (01 April 2023 to 31 March 2024)								

Company wide:	Return on Investment
(01 April 2020 to 31 March 2021)	[CONFIDENTIAL]
(01 April 2021 to 31 March 2022)	
(01 April 2022 to 31 March 2023)	
POI (01 April 2023 to 31 March 2024)	
In relation to like goods:	Return on Investment
(01 April 2020 to 31 March 2021)	N/A
(01 April 2021 to 31 March 2022)	
(01 April 2022 to 31 March 2023)	
POI (01 April 2023 to 31 March 2024)	

Annex 10 concerns investments. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the full contents of this table without revealing sensitive information. A non-confidential summary of total investments

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Annex 11 - Forward sales contracts

Case no.: TS0055
Company name: Tata Steel UK

• The first row has been entered as an example - please delete before submission

Customer name	Delivery terms (Incoterms)	Expected sale date(s)	Sale frequency	Quantity (tonnes)	Unit price (£)
[CONFIDENTIAL]					

Annex 11 provides information on forward contracts. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary without revealing sensitive information.

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E1 - Economic Interest Test	
Case no.:	TS0055
Company name:	Tata Steel UK

- Please complete the table for the POI
- Add additional lines under breakdown by site if required

Total number of employees (FTE*)

All sites		
Total	[7,000-10,000]	
Breakdown by site		
[Department 1]	[3,000-5,000]	
[Department 2]	CONFIDENTIAL	
[Department 3]	[0-500]	
[Department 4]	CONFIDENTIAL	
[Department 5]	[400-800]	
[Department 6]	CONFIDENTIAL	
[Department 7]	[0-500]	
[Department 8]	CONFIDENTIAL	
[Department 9]	[500-1000]	
[Department 10]	[0-200]	
[Department 11]	CONFIDENTIAL	

Continue as required
** Full Time Equivalent*

