

Guidance	
Case no.:	TD0031
Company name:	Please insert company name here

Please complete this Annex in conjunction with the corresponding sections in the Questionnaire

The years relevant to this investigation are as follows:

Injury Period	Period of Investigation (POI)
01/01/2019 - 31/12/2022	01/01/2022 - 31/12/2022

The accounting currency is: £ GBP

The unit for volume is: Kilograms (Kg)

For all numerical figures, where appropriate, express every third number with a comma. (e.g. '1,300' for one-thousand three hundred, '1,300,000' for one million and three-hundred thousand)

Please limit all sales/currency/income figures to two decimal places, apply a full point as a decimal separator and use the appropriate currency symbol or abbreviation. (e.g. £1,300.00)

Where possible, keep all sales prices on a CIF value basis.

Display all dates in the format DD/MM/YYYY. (e.g. 23/05/2019)

Note that there may be formulae already in the sheet
Cells containing formulae are highlighted in yellow:
Please do not overwrite these cells

Please do not leave blank spaces - if the requested information cannot be provided then enter N/A (for questions which require a text response) or 0 (for questions which require a numerical response)

We will seek to authenticate the data provided in this questionnaire and the methodology used to compile it. Please provide us with all formulas and steps used in your calculations and keep a record of these and all related material/documentation for any verification visit.

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Annex 1 - Related Companies	
Case no.:	T00031
Company name:	F2X

If your company is the subsidiary of another company, complete this table below		
	Parent Company	Ultimate Controlling Company
Name	Tata Steel Europe	Tata Steel Limited
Registration number / Country of Registration	5957165	--

* Please complete the table below for any associated companies.
 † The first row has been entered as an example - please delete before submission

Company name	Address	Email	General information		Relationship	Activities (i.e. manufacture, administration, sales)	Shareholding	
			Telephone number (include country code in parenthesis)				Percentage shareholding in the associated company	Percentage shareholding of related company in your company
Tata Steel Europe Limited	39 Millbank London SW1P 4JY				Parent company	Manufacturing	0	99.9884%
Tata Steel Limited	Bombay House, 24 Hornby Street, Fort Mumbai - 400 001				Ultimate parent company	Manufacturing	0	100.0000%

Annex 2 - Sales by model and market **Currency**

Case no.: TD0031 GBP

Company name: TSUK

- * Please complete the table below, by product, for all like goods that you sold during the POI
- * Please account for rebates, refunds, discounts or other sales costs when reporting sales figures
- * Please report these sales on an ex - works basis (not including any delivery costs)
- * The first row has been entered as an example - please delete before submission

Like Goods sold by your company during the POI			Comparison to the Goods Subject to Review				Domestic sales				Captive sales / Goods transferred for internal use				Export sales			
							Independent customers		Associated customers		Exported captive sales		Domestic captive sales		Independent customers		Associated customers	
Internal Product / Model Number	Essential characteristics of the product / model	Commodity Code	Commercial likeness? (Y/N)	Functional likeness? (Y/N)	Production process likeness? (Y/N)	Physical likeness? (Y/N)	Volume of Sales within the UK Market (mt)	Value of Sales within the UK Market (£ GBP)	Volume of Sales within the UK Market (mt)	Value of Sales within the UK Market (£ GBP)	Volume of captive sales exported (mt)	Value of captive sales exported (£ GBP)	Volume of captive sales within the UK (mt)	Value of captive sales within the UK (£ GBP)	Volume of Sales exported outside the UK Market (mt)	Value of Sales exported outside the UK Market (£ GBP)	Volume of Sales exported outside the UK Market (mt)	Value of Sales exported outside the UK Market (£ GBP)
[CONFIDENTIAL]																		

Annex 2 is a comparison of like goods with goods subject to review by commodity code. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information".

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Annex 3 - Cost to make and sell	
Case no.:	TXXX1
Company name:	TSUK

Currency
£ GBP

• Include the total cost to make and sell for all goods produced/sold during the POI - this should match back to the figures reported in annex 4) Cost Reconciliation
 • Include the total cost to make and sell for the like goods produced/sold during the POI - this should match back to the figures reported in annex 4) Cost Reconciliation
 • Include the cost for all domestic products including those for internal use and captive sales
 • Input figures into the white cells only - the yellow cells contain formulas
 • All figures should be reported net of recoverable tax
 • Add additional lines where necessary e.g. additional material costs
 • Adapt the headings of each row (e.g. raw materials, energy) to suit the naming conventions of your own cost accounting system

Annex 3 provides details of the cost to make and sell the like product. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

	(i) Cost of production for POI	
	All Goods	Like Goods
(A) Direct costs		
Raw materials		
Material 1		
Material 2		
Material 3		
Material 4		
Direct labour		
Others (specify)		
Total for (A)		
(B) Manufacturing overheads		
Fuels		
Lease Plant and Tools & Operating Supplies		
Maintenance		
General Expenses		
Depreciation		
Total for (B)		
(C) Total of manufacturing costs (A+B)		
Quantity produced (kq)		
Manufacturing cost per unit made		
Cost to sell:		
	(ii) Administration, Selling & General (AS&G) costs incurred in POI	
	All Goods	Like Goods
(A) Selling costs (please break down)		
Sales commissions		
Supply and client		
Others (specify)		
Total for (A)		
(B) Administrative & general costs (please break down)		
Selling & Admin		
Total for (B)		
(C) Others		
Financial costs (e.g. interest)		
R&D and innovation		
Others (specify)		
Total for (C)		
Total cost to sell (A+B+C)		
Quantity sold (kq)		
Cost to sell per unit		
Total cost to make and sell per unit		
Total delivery costs (if applicable)		

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Annex 4 - Cost reconciliation		
Case no.	14003	
Company name	TSUX	

Currency
€ GDP

* Please fill in the white cells only - account where explanations to variances are required

↳ Please reference source documents used where available.

Annex 4 is a reconciliation of cost data. The information is by its nature commercially confidential and would harm TSUX's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

Cost reconciliation:			
Description	Cost (€ GBP)	Quantity (kg)	Source Documents
Cost of Sales for all goods sold as per Income Statement			[CONFIDENTIAL]
Variance			
Cost of Sales for all goods sold during the accounting period			[CONFIDENTIAL]
Difference in Cost of Sales for all goods sold between PCI and accounting period			
Total cost of production for all goods sold during the PCI as stated in your management accounts			[CONFIDENTIAL]
Variance			
Total cost of all goods sold during the PCI			[CONFIDENTIAL]
Change in finished goods Inventory of all goods during the PCI			
Total cost of production/quantity of all goods during the PCI as stated in your management accounts			[CONFIDENTIAL]
Variance			
Total cost of production/quantity of all goods during the PCI			[CONFIDENTIAL]
Cost of production/quantity of all goods during the PCI			
Cost of production/quantity of good A during the PCI			[CONFIDENTIAL]
Cost of production/quantity of good B during the PCI			
Cost of production/quantity of good C during the PCI			[CONFIDENTIAL]
Cost of production/quantity of good D during the PCI (list new lines if required)			
Total cost of production/quantity of all goods during the PCI			[CONFIDENTIAL]
Cost of production/quantity of all goods for sales on the UK market during the PCI			
Cost of production/quantity of all goods for export during the PCI			[CONFIDENTIAL]

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Annex 5 - Raw materials and input purchases

Case No. 12001

Document name: [redacted]

* Please include total purchases for supplier made during the PCI for goods which account for 10% of total cost to make and sell of the file under the PCI (10% to answer the first one has been entered as an example - please delete before submission)

(I) Supplier information					(II) Volume and Value					(III) Reason why you purchase from this source	
Material type	Supplier	Contact name of supplier	Address of supplier	Country of manufacture	Total Quantity Purchased in PCI (specify unit in below cells)	Total Purchase price (incl. VAT) in the PCI	Unit price (incl. VAT)	Currency	Delivery terms	Discounted price and/or other preferential price? (Y/N)	Please explain why you purchase from this source, with reference to whether the material is imported or domestically produced
[CONFIDENTIAL]											

Annex 5 contains details of raw material and input purchases during the PCI. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

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Annex 6 - Purchases of like goods/goods subject to review	
Case no.:	TD0031
Company name:	TSUK

Currency
£ GBP

• Please provide the information by country where applicable - add in additional lines if necessary

Year	Country like goods/goods subject to review purchased from:	Associated supplier		Independent supplier	
		Volume purchased (kg)	Value purchased (£ GBP)	Volume purchased (kg)	Value purchased (£ GBP)
POI -3 years (01/01/2019 - 31/12/2019)					
Country A					
Country B					
POI -2 years (01/01/2020 - 31/12/2020)					
Country A					
Country B					
POI -1 year (01/01/2021 - 31/12/2021)					
Country A					
Country B					
POI (01/01/2022 - 31/12/2022)					
Country A					
Country B					

[CONFIDENTIAL]

Annex 6 contains details of purchases of like goods during the POI. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

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Annex 7: Transaction by transaction (T by T) domestic sales

Invoice number	Invoice date
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Check your computer with Intel's PCN for instructions or contact the centre of Intel's PCN. The same rule applies to the information that you have to report and send.
Check the information that you have to report and send. The information that you have to report and send is the same as the information that you have to report and send.
For any sales where goods have been received, or where delivery is made on the same day and any associated costs are a positive figure, ensuring that the two transactions are linked by invoice number.
For any sales where goods have not been received, or where delivery is made on the same day and any associated costs are a negative figure, ensuring that the two transactions are linked by invoice number.
For any sales where goods have not been received, or where delivery is made on the same day and any associated costs are a negative figure, ensuring that the two transactions are linked by invoice number.

Invoice number														Invoice date													
PCN	Internal Product Number/Version	Commodity Code	Source Code (Domestic/Export)	Customer name	Customer ID (Domestic/Export)	Invoice Number	Estimate/Invoice Reference Code	Customer type	Revenue Recognition Date	Document Based On (Invoice/Receipt/Note only)	Delivery terms	Payment terms	Invoice quantity	Invoice unit measurement	Quantity in kg	Gross invoice value of GBP	Taxes (€ GBP)	Discounts of GBP	Rebate of GBP	Domestic freight of GBP	Other charges (quantity of GBP)	Net invoice value of GBP	Packing of GBP	Cost of GBP	After sales costs of GBP	Commission of GBP	Other (Please specify)

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Annex 8 - Sales reconciliation

Case no.:	10001
Company name:	TSUK

* Please fill in the table cells only - assist where estimations or variances are required
 † Please reference source documents used where applicable

Annex 8 is a reconciliation of sales data. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

Sales reconciliation			
Description	Revenue (€M)	Quantity (unit)	Source Documents
Total sales revenue of <u>all goods</u> as per Income Statement for your most recent accounting period			
Variance	(CONFIDENTIAL)		
Total sales revenue of <u>all goods</u> during the most recent accounting period as stated in your management accounts			
Difference in total sales revenue of <u>all goods</u> between PCI and accounting periods			
Total sales reconciliation of <u>all goods</u> during the PCI as stated in your management accounts			
Variance	(CONFIDENTIAL)		
Total sales reconciliation of <u>all goods</u> sold during the PCI			
Sales reconciliation of <u>the goods</u> during the PCI			
Sales reconciliation of good A during the PCI			
Sales reconciliation of good B during the PCI	(CONFIDENTIAL)		
Sales reconciliation of good C during the PCI			
Sales reconciliation of good D during the PCI			
Sales reconciliation of good E (not included in management accounts) during the PCI			
Sales reconciliation of good F (not included in management accounts) during the PCI			
Sales reconciliation of good G (not included in management accounts) during the PCI			
Total sales reconciliation of <u>the goods</u> during the PCI			
Sales reconciliation of the <u>goods</u> on the UK market during the PCI			
Sales reconciliation of the <u>goods</u> in export markets during the PCI	(CONFIDENTIAL)		

Currency

€ GBP

† Please provide an estimate of your sales for value and volume

Annex 8 is a reconciliation of sales data. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

Sales forecast: 2023 - 2025		
Description	Revenue (€M)	Quantity (unit)
Total sales of <u>the goods</u> on the domestic market		
Total sales of <u>all other goods</u> on the domestic market	(CONFIDENTIAL)	
Total sales of <u>all goods</u>		

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Annex B - Injury	1 (2021)
Case No.	
Company name	TSR

Year	Turnover			Export sales of the goods		Domestic sales of the goods		Profitability				Output		Capital use	Market share (%)	Stocks						Productivity		Capacity		Cashflow						
	Total turnover of whole company (£ GBP)	Turnover related to the goods (£ GBP)	Turnover related to other goods (£ GBP)	Export sales by volume (kg)	Export sales by value (£ GBP)	Domestic sales by volume (m)	Domestic sales by value (£ GBP)	Total net operating profit after tax (NOPAT) for whole company (£ GBP)	Net operating profit after tax (NOPAT) from the goods (£ GBP)	Average net operating profit margin of the goods (%)	Total interest expense incurred for like goods (£ GBP)	Finance costs (i.e. interest) incurred for like goods (£ GBP)	Output by volume (m)	Output by value (£ GBP)	Capital use of like goods (kg)	For like goods, the percentage of UK market total sales that are manufactured by you	Stocks at year end, total volume (m)	Stocks at year end, total value (£ GBP)	Stocks at year end, volume manufactured by you in UK (m)	Stocks at year end, total value manufactured by you in UK (£ GBP)	Stocks at year end, total volume purchased (m)	Stocks at year end, total value purchased (£ GBP)	Total number of employees (FTE)	Number of employees for the goods (FTE)	Average output in volume per employee for the goods (FTE)	Median wage for FTE employees in which is related to the goods (£ GBP)	Production capacity for the goods (units or weight)	Production capacity utilization for the goods (%)	Net Cash Flow for all goods (£ GBP)	Net Cash Flow for the goods (£ GBP)		
PO-3 years (31/03/2019 - 31/03/2021)	100	100	100	100	100	100	100	[Confidential - information on TSR's profitability is by nature confidential and cannot be provided in either ranges or intervals format without disclosing business sensitive information, which can be used against TSR by the market]				100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	N/A
PO-2 years (31/03/2020 - 31/03/2021)	85	85	81	87	82	85	83	103	35	N/A	83	84	84	103	94	94	95	94	95	N/A	94	95	95	95	102	85	94	100	87	4	N/A	
PO-1 year (31/03/2021 - 31/03/2021)	128	129	128	71	132	122	188	51	37	N/A	39	100	97	98	98	122	151	127	141	N/A	100	100	81	102	118	114	100	118	80	N/A		
PO (31/03/2021 - 31/03/2021)	147	150	148	217	208	95	173	55	24	N/A	34	100	98	100	95	95	122	85	122	N/A	N/A	81	87	118	108	100	118	55	N/A			

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Annex 10 - Forward sales contracts	
Case no.	T20011
Contract name	T20011

The first row has been entered as an example - please delete before submission.

Annex 11 provides information on forward contracts. The information is by its nature commercially confidential and would harm TSMC's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary without revealing sensitive information.

Customer name	Product / products to be sold	Delivery terms to customer	Expected sale date(s)	Sale frequency	Quantity (t)	Unit price (€ GBP)
[CONFIDENTIAL]						

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Annex 11 - Economic Interest Test	
Case no.:	TD0031
Company name:	TSUK

• Please complete the table below for the POI - add in additional lines if necessary

	Total number of employees (FTE*)	Number of employees working with the goods subject to review (FTE)	Postcode
All sites			
Total	[7,000-10,000]	[500-1000]	N/A
Breakdown by site			
[Department 1]	[3,000-5,000]	[100-500]	NP19 4QX, SA13 2NG
[Department 2]	CONFIDENTIAL	0	N/A
[Department 3]	[0-500]	[100-500]	CH5 2NH
[Department 4]	CONFIDENTIAL	0	N/A
[Department 5]	[400-800]	[100-500]	WV11 3SQ
[Department 6]	CONFIDENTIAL	0	N/A
[Department 7]	[0-500]	[0-500]	SA13 2NG
[Department 8]	CONFIDENTIAL	0	N/A
[Department 9]	[500-1000]	[50-200]	SW1X 7HY
[Department 10]	[0-200]	[0-100]	SA13 2NG
[Department 11]	CONFIDENTIAL	0	N/A