

Average selling price  
 EBITDA margin calcs  
 GM Delta

GM 0

| Product          | Market        | Mill             | Description                               | Other | Uk Like volume | Total Volume | GM |
|------------------|---------------|------------------|---|-------|----------------|--------------|----|
| Special Profiles |               | SKN              | Angles                                    |       |                |              |    |
| Special Profiles |               | SKN              | Billet Semi                               |       |                |              |    |
| Special Profiles |               | SKN              | Bloom Semi                                |       |                |              |    |
| Special Profiles |               | SKN              | Bulb Flats                                |       |                |              |    |
| Special Profiles |               | SKN              | CAT Cutting Edge                          |       |                |              |    |
| Special Profiles |               | SKN              | CAT Track Shoe                            |       |                |              |    |
| Special Profiles |               | SKN              | Cathodes                                  |       |                |              |    |
| Special Profiles |               | SKN              | Crane Rail                                |       |                |              |    |
| Special Profiles |               | SKN              | Fork Flats                                |       |                |              |    |
| Special Profiles |               | SKN              | Gen Eng & Other EM                        |       |                |              |    |
| Special Profiles |               | SKN              | Mast Profiles & Carriage Bars             |       |                |              |    |
| Special Profiles |               | SKN              | Non CAT Cutting Edge                      |       |                |              |    |
| Special Profiles |               | SKN              | Non CAT Track Shoe                        |       |                |              |    |
| Rail             | UK            | SRSM - Rail      | Rail - Network Rail                       |       |                |              |    |
| Rail             | UK            | SRSM - Rail      | Rail Others                               |       |                |              |    |
| Rail             | Europe        | SRSM - Rail      | Rail                                      |       |                |              |    |
| Rail             | Turkey        | SRSM - Rail      | Rail                                      |       |                |              |    |
| Rail             | Africa        | SRSM - Rail      | Rail                                      |       |                |              |    |
| Rail             | Americas      | SRSM - Rail      | Rail                                      |       |                |              |    |
| Rail             | UK            | SRSM - Rail      | Sleepers                                  |       |                |              |    |
| Rail             | ROW           | SRSM - Rail      | Sleepers                                  |       |                |              |    |
| Sections         |               | SRSM - Section   | Internal Transfers to Distribution - SRSM |       |                |              |    |
| Sections         |               | SRSM - Section   | MLE                                       |       |                |              |    |
| Sections         |               | SRSM - Section   | US  |       |                |              |    |
| Sections         |               | SRSM - Section   | UK ISSC                                   |       |                |              |    |
| Sections         |               | TBM - Slab       | Internal Transfers to Distribution - TBM  |       |                |              |    |
| Sections         |               | TBM - Slab       | MLE                                       |       |                |              |    |
| Sections         |               | TBM - Slab       | US  |       |                |              |    |
| Sections         |               | TBM - Slab       | Other NAFTA                               |       |                |              |    |
| Sections         |               | TBM - Slab       | Turkey RZK                                |       |                |              |    |
| Sections         |               | TBM - Slab       | UK ISSC                                   |       |                |              |    |
| Sections         |               | TBM - Slab       | UK SWC Mill Direct                        |       |                |              |    |
| Rods             | Europe        | SRM              | Cold Heading                              |       |                |              |    |
| Rods             | Europe        | SRM              | Freecut Pb                                |       |                |              |    |
| Rods             | Europe        | SRM              | Freecutting                               |       |                |              |    |
| Rods             | Europe        | SRM              | High Carbon                               |       |                |              |    |
| Rods             | Europe        | SRM              | High Tensile                              |       |                |              |    |
| Rods             | Europe        | SRM              | Low Carbon                                |       |                |              |    |
| Rods             | Europe        | SRM              | Rim Sub                                   |       |                |              |    |
| Rods             | Europe        | SRM              | Spring                                    |       |                |              |    |
| Rods             | Europe        | SRM              | Tyre Bead                                 |       |                |              |    |
| Rods             | Europe        | SRM              | Tyre Cord                                 |       |                |              |    |
| Rods             | UK            | SRM              | Cold Heading                              |       |                |              |    |
| Rods             | UK            | SRM              | Freecut Pb                                |       |                |              |    |
| Rods             | UK            | SRM              | Freecutting                               |       |                |              |    |
| Rods             | UK            | SRM              | High Carbon                               |       |                |              |    |
| Rods             | UK            | SRM              | High Tensile                              |       |                |              |    |
| Rods             | UK            | SRM              | Low Carbon                                |       |                |              |    |
| Rods             | UK            | SRM              | Rim Sub                                   |       |                |              |    |
| Rods             | UK            | SRM              | Spring                                    |       |                |              |    |
| Rods             | UK            | SRM              | Tyre Bead                                 |       |                |              |    |
| Rods             | North America | SRM              | Freecutting                               |       |                |              |    |
| Rods             | North America | SRM              | High Carbon                               |       |                |              |    |
| Rods             | North America | SRM              | Tyre Cord                                 |       |                |              |    |
| Rods             | Rest of World | SRM              | Cold Heading                              |       |                |              |    |
| Rods             | Rest of World | SRM              | Freecut Pb                                |       |                |              |    |
| Rods             | Rest of World | SRM              | Freecutting                               |       |                |              |    |
| Rods             | Rest of World | SRM              | High Carbon                               |       |                |              |    |
| Rods             | Rest of World | SRM              | High Tensile                              |       |                |              |    |
| Rods             | Rest of World | SRM              | Tyre Bead                                 |       |                |              |    |
| Rods             | Rest of World | SRM              | Tyre Cord                                 |       |                |              |    |
| Semi             | Billet        | Semi - Billet    | BROMFORD                                  |       |                |              |    |
| Semi             | Bloom         | Semi - Bloom     | ACENTA BLOOM                              |       |                |              |    |
| Semi             | Slab          | Semi - Slab      | TATA/SPARTAN                              |       |                |              |    |
| Semi             | Billet        | Semi - Billet    | CELSA                                     |       |                |              |    |
| Semi             | Billet        | Semi - Billet    | LMB SUB                                   |       |                |              |    |
| Semi             | Billet        | Semi - Billet    | LMB OPEN                                  |       |                |              |    |
| Semi             | Slab          | Semi - Slab      | EXPORTSLAB                                |       |                |              |    |
| Semi             | Slab          | Semi - Slab      | LIBERTY STEEL DAL                         |       |                |              |    |
| Semi             | Slab          | Semi - Slab      | LIBERTY STEEL NEW                         |       |                |              |    |
| Semi             | Bloom         | Semi - Bloom     | Export Bloom                              |       |                |              |    |
| FN Supply        |               | Semi - FN Billet | Direct                                    |       |                |              |    |
| FN Supply        |               | SRSM - Billet    | Rolled                                    |       |                |              |    |
| FN Supply        |               | SKN - Billet     | Rolled                                    |       |                |              |    |