

Trade Remedies Authority  
North Gate House  
21-23 Valpy Street  
Reading  
RG1 1AF

9<sup>th</sup> April 2025

### Re Tariff Quota Review – TQ0066

To whom it may concern,

I write to you today as an independent steel service centre based in Staffordshire. We sell around 100,000 tonnes per annum of steel strip products to a variety of market sectors in the UK. Of our total volume, around 70,000 tonnes is Pre-Galvanised material (category 4), of which 95% is traditionally supplied from steel that originates outside of the UK and EU.

Approximately 50% of what we purchase under Category 4 is outside the range of the domestic steel producer, who cannot produce pre-galvanised products in thicknesses above 2.00 mm.

A reduction in 'other countries' quota and the potential reduction in the cap percentage that a single country can supply within this quota, could seriously damage our business operations.

We believe the suggestion of damage to the domestic producer are unfounded on the basis that 2 of the 3 country specific quotas, Turkey and Taiwan currently lie underutilised.

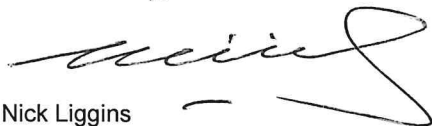
If we look back at the last 3 quarters (@ 31/3/2025) :-

- Turkish quota 058107 - 3 quarters (Jul 24 to end March 25) – Total Quota 73435 tonnes  
Total imported during the same time 272 tonnes  
Percentage utilised - 0.4%
- Taiwanese Quota 058088 - 3 quarters (Jul 24 to end March 25) – Total Quota 99712 tonnes  
Total imported during the same period – 40501 tonnes  
Percentage utilised – 40.6%

I trust that the TRA will thoughtfully consider the broader impact on the entire UK steel industry, beyond just Tata UK, when reviewing the quota mechanism. Independent service centres, stockholders, and traders collectively employ over 30,000 people in the UK, which underscores the importance of carefully assessing any potential changes to quotas. Adjusting quotas might lead to shifts in supply chains, which could influence long-standing partnerships and product quality. With these considerations in mind, I hope the TRA will embrace a balanced approach to Category 4 quotas, fostering fair competition while acknowledging product range limitations.

We would welcome the opportunity to be involved in any direct discussions between TRA and UK Steel Service Centres.

Yours faithfully,



Nick Liggins  
Managing Director