

26<sup>th</sup> of May 2025

Ref: Tariff Rate Quota Review Case No. TQ0066  
Safeguard measure on certain steel products – 13th May 2025

To Whom it May Concern,

We write on behalf of **El Marakby Steel**, a leading Egyptian steel producer with an established track record of exporting to the United Kingdom. We are submitting this response following the Trade Remedies Authority's (TRA) *Safeguard measure on certain steel products*, issued on 13th May 2025, as part of its ongoing review of the UK's steel safeguard measures.

#### Egypt's Role as a Stable and Responsible Supplier

Egypt has consistently been a **reliable supplier of steel to the UK**, particularly in **Category 13 (Rebar)**, where it has maintained a steady export share without distorting the market or crowding out other suppliers.

Unlike other countries that have rapidly expanded their market share, Egypt's participation has been **measured, consistent, and cooperative**—supporting UK buyers without destabilizing the quota system.

We believe this responsible behavior should be **acknowledged and encouraged**.

#### Support for the Introduction of the Cap

**El Marakby Steel** acknowledges the TRA's proposal to introduce a country cap on residual quotas in **Categories 4, 7, and 13**. We view this as a reasonable step toward addressing the risk of **single-country dominance**, while helping to preserve access for other consistent and reliable suppliers.

The cap promotes greater **diversity of supply**, supports **fair competition**, and prevents **crowding out of emerging exporters** like Egypt. It also helps ensure that UK buyers benefit from a broader and more resilient supply base. Given Egypt's consistent and responsible export performance over recent years, we believe there is a strong case for granting it a greater share of the quota to reflect its stable contribution to the UK market—particularly as Egypt has never misused or exceeded its quota allocation.

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### Request for Increased Quota Allocation for Egypt

While we support the principle of caps, we respectfully request that the TRA also consider **increasing Egypt's access to the UK market**, by **Expanding Egypt's share within the residual quota**, based on recent trade trends.

This would:

- Recognize Egypt's role in maintaining **supply continuity** and **market balance**,
- Help meet growing UK demand, particularly in sectors like construction and infrastructure,
- Strengthen the integrity of the quota system by supporting **responsible trade behavior**.

### Supporting a Low-Carbon Future

We also highlight that restrictive quota changes risk limiting access to **lower-emission steel products**.

**El Marakby Steel is currently Egypt's lowest-emission steel producer**, investing in sustainable production processes aligned with global decarbonization goals.

Fair and balanced market access supports not only trade but also the UK's transition to cleaner supply chains.

In closing, we hope the TRA will consider the above points in its review and recognize the critical contribution of Egyptian steel exports to the UK's market stability and industrial performance.

We remain available for further discussion and engagement on these matters.

sincerely,

Eng. Ramy Saleh  
Chief Business Development and Sustainability Officer

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