

[Back to Contents](#)

Annex 2 - Product Comparison	
Case no.:	T20054
Company name:	Tata Steel UK

Currency
GBP

• Please complete the table below, by product, for all like goods that you sold during the POI
 • The first row has been entered as an example - please delete before submission

Like Goods sold by your company during the POI			Domestic Sales During POI								Export Sales During POI	
Internal Product / Model Number	Essential characteristics of the product / model	Commodity Code	Sales to UK Market		Goods transferred for Internal Use				Captive Sales		Export Sales During POI	
			Volume of Sales within the UK Market - Independent Customers (MT Kilograms)	Value of Sales within the UK Market - Independent Customers	Volume of Sales within the UK Market - Associated Customers (MT Metric Tonnes)	Value of Sales within the UK Market - Associated Customers	Volume of Sales to internal departments for further processing	Value of Sales to internal departments for further processing	Volume of Captive Sales (MT Metric Tonnes)	Value of Captive Sales	Volume of Sales exported outside the UK Market (MT Metric Tonnes)	Value of Sales exported outside the UK Market
[CONFIDENTIAL]												

Annex 2 is a comparison of like goods with goods subject to review by commodity code. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information*.

[Back to Contents](#)

Annex 4 - Cost reconciliation	
Case no.:	TD0054
Company name:	Tata Steel UK

Currency
GBP

- Please fill in the white cells only - except where explanations to variances are required
- Please reference source documents used where applicable

Description	Cost reconciliation:		Source Documents + explanation of workings if applicable
	Cost (£ GBP)	Quantity (kilograms)	
Total cost of all goods sold as per Income Statement			
Variance			
Total cost of all goods sold during the accounting period		[CONFIDENTIAL]	
Difference in total cost of all goods sold between POI and accounting period			
Total of cost of all goods sold during the POI as stated in your management accounts			
Variance			
Total cost of all goods sold during the POI		[CONFIDENTIAL]	
Change in finished goods inventory of all goods during the POI			
Total cost of production/quantity of all goods during the POI as stated in your management accounts			
Variance			
Total cost of production/quantity of all goods during the POI		[CONFIDENTIAL]	
Cost of production/quantity of like goods during the POI		[CONFIDENTIAL]	
Cost of production/quantity of non OCS during the POI			
Cost of production/quantity of good B during the POI			
Cost of production/quantity of good C during the POI		[CONFIDENTIAL]	
Cost of production/quantity of good D during the POI (add new lines if required)			
Total cost of production/quantity of like goods during the POI			
Cost of production/quantity of like goods for sales on the UK market during the POI		[CONFIDENTIAL]	
Cost of production/quantity of like goods for export during the POI			
Captive use			

Annex 4 is a reconciliation of cost data. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

[Back to Contents](#)

Annex 5 - Raw materials and input purchases		Currency
Case no.:	TD20054	GBP
Company name:	Tata Steel UK	

• Please provide total purchases by supplier made during the POI for inputs which account for >5% of total cost to make and sell during the POI (>1% for energy)
 • The first row has been entered as an example - please delete before submission

<i>(i) Supplier information</i>												
Material type	Supplier	Contact name of supplier	Address of supplier	Country of manufacture	Total Quantity Purchased in POI (kilograms)	Total Purchase price (excl. VAT) in the POI	Unit price (excl. VAT)	Invoice currency	Purchase price in accounting currency (excl. VAT) (Specify currency)	Delivery terms	Discounted price and/or other preferential price? (Y/N)	If purchase is imported, explain the reason
[CONFIDENTIAL]												

#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

Annex 5 contains details of raw material and input purchases during the POI. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

[Back to Contents](#)

Annex 6 - Purchases of like goods/goods subject to review	
Case no.:	TD0054
Company name:	Tata Steel UK

Currency
GBP

• Please provide the information by country where applicable - add in additional lines if necessary

Year	Country like goods purchased from	Total Volume purchased (number of units or weight)	Value purchased (£)
POI - 01 April 2020 to 31 March 2021		0	0
Country A			
Country B			
POI - 01 April 2021 to 31 March 2022		0	0
Country A			
Country B			
POI - 01 April 2022 to 31 March 2023		0	0
Country A			
Country B			
POI (01 Apr 2023 to 31 March 2024)		0	0
Country A			
Country B			

None purchased

[Back to Contents](#)

Annex 8 - Sales reconciliation	
Case no.:	TD0054
Company name:	Tata Steel UK

• Please fill in the white cells only - except where explanations to variances are required
 • Please reference source documents used where applicable

Sales reconciliation:			
Description	Revenue (GBP)	Quantity (tonnes)	Source Documents + explanation of workings if applicable
Total sales revenue of all goods as per Income Statement for your most recent accounting period			
Variance			
Total sales revenue of all goods during the most recent accounting period as stated in your management accounts		[CONFIDENTIAL]	
Difference in total sales revenue of all goods between POI and accounting periods			
Total sales revenue/quantity of all goods during the POI as stated in your management accounts		[CONFIDENTIAL]	
Variance			
Total sales revenue/quantity of all goods sold during the POI			
Sales revenue/quantity of like goods during the POI			
Sales revenue/quantity of good A during the POI			
Sales revenue/quantity of good B during the POI		[CONFIDENTIAL]	
Sales revenue/quantity of good C during the POI			
Sales revenue/quantity of good D during the POI			
Sales revenue/quantity of good E during the POI			
Total sales revenue/quantity of like goods during the POI			
Sales revenue/quantity of the like goods on the UK market during the POI		[CONFIDENTIAL]	
Sales revenue/quantity of the like goods on export markets during the POI			

Currency
GBP

• Please provide an estimate of your sales for value and volume

Sales forecasts: FY 2025 - 2027		
Description	Revenue (GBP)	Quantity (tonnes)
Total sales of like goods on the domestic market		
Total sales of all other goods to the domestic market		[CONFIDENTIAL]
Total sales of all goods		

Annex 8 is a reconciliation of sales data. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

[Back to Contents](#)

Annex 10 - Investments and Return on Investments	
Case no.:	TD0054
Company name:	Tata Steel UK

• Please provide figures for your investments in the table below as well as your return on Investment (ROI) in column M

Company wide:	Total investments (£)	Expansion / capacity related investments (£)	Efficiency / rationalisation investments (£)	Replacement investments (£)	Research and development / innovation investments (£)	Environmental investments (£)	Social / health and safety investments (£)	Other investments (£)
(01 April 2020 to 31 March 2021)	[CONFIDENTIAL]							
(01 April 2021 to 31 March 2022)								
(01 April 2022 to 31 March 2023)								
POI (01 April 2023 to 31 March 2024)								

In relation to like goods:	Total investments (£)	Expansion / capacity related investments (£)	Efficiency / rationalisation investments (£)	Replacement investments (£)	Research and development / innovation investments (£)	Environmental investments (£)	Social / health and safety investments (£)	Other investments (£)
(01 April 2020 to 31 March 2021)	N/A							
(01 April 2021 to 31 March 2022)								
(01 April 2022 to 31 March 2023)								
POI (01 April 2023 to 31 March 2024)								

Company wide:	Return on Investment
(01 April 2020 to 31 March 2021)	[CONFIDENTIAL]
(01 April 2021 to 31 March 2022)	
(01 April 2022 to 31 March 2023)	
POI (01 April 2023 to 31 March 2024)	

In relation to like goods:	Return on Investment
(01 April 2020 to 31 March 2021)	N/A
(01 April 2021 to 31 March 2022)	
(01 April 2022 to 31 March 2023)	
POI (01 April 2023 to 31 March 2024)	

Annex 10 concerns investments. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the full contents of this table without revealing sensitive information. A non-confidential summary of total investments

[Back to Contents](#)

Annex 11 - Forward sales contracts

Case no.: TD0054
Company name: Tata Steel UK

• The first row has been entered as an example - please delete before submission

Customer name	Delivery terms (Incoterms)	Expected sale date(s)	Sale frequency	Quantity (tonnes)	Unit price (£)
[CONFIDENTIAL]					

Annex 11 provides information on forward contracts. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary without revealing sensitive information.

[Back to Contents](#)

E1 - Economic Interest Test	
Case no.:	TD0054
Company name:	Tata Steel UK

- Please complete the table for the POI
- Add additional lines under breakdown by site if required

Total number of employees (FTE*)

All sites		
Total	[7,000-10,000]	
Breakdown by site		
[Department 1]	[3,000-5,000]	
[Department 2]	CONFIDENTIAL	
[Department 3]	[0-500]	
[Department 4]	CONFIDENTIAL	
[Department 5]	[400-800]	
[Department 6]	CONFIDENTIAL	
[Department 7]	[0-500]	
[Department 8]	CONFIDENTIAL	
[Department 9]	[500-1000]	
[Department 10]	[0-200]	
[Department 11]	CONFIDENTIAL	

Continue as required
*** Full Time Equivalent**