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Guidance	
Case no.:	AD0062
Company name:	Tata Steel UK

Please complete this Annex in conjunction with the corresponding sections in the Questionnaire

The years relevant to this investigation are as follows:

Last financial year before the POI	Period of Investigation (POI)
1 April 2022 to 31 March 2023	1 April 2023 to 31 March 2024

The accounting currency is:

£ GBP

The unit for volume is:

Metric tonnes

For all numerical figures, where appropriate, express every third number with a comma.
(e.g. '1,300' for one-thousand three hundred, '1,300,000' for one million and three-hundred thousand)

Please limit all sales/currency/income figures to two decimal places, apply a full point as a decimal separator and use the appropriate currency symbol or abbreviation.
(e.g. 1,300.00)

Where possible, keep all sales prices on a CIF value basis.

Display all dates in the format DD/MM/YYYY.
(e.g. 23/05/2019)

In order to determine which sales fall within the investigation period, the invoice date should normally be used as the date of sale.

Note that there may be formulae already in the sheet

Cells containing formulae are highlighted in yellow:



Please do not overwrite these cells

Please do not leave blank spaces - if the requested information cannot be provided then enter N/A (for questions which require a text response) or 0 (for questions which require a numerical response)

The TRA will seek to verify the data provided in this questionnaire and the methodology used to compile it.

Please provide us with all formulas and steps used in your calculations and keep a record of these and all related material/documentation for any verification visit.

Annex 4 - Cost reconciliation

Currency
€ GBP

Entity: **Novozymes**

Company name:

Please fill in the whole cells only - except where explanations to variances are required (in these instances source documents used where available).

Description	Cost reconciliation		
	Cost @ GBP	Quantity (metric tonnes)	Source documents and account reference
Total cost of all goods sold as per invoice statement			
Total cost of production goods during the accounting period			
Difference in total cost of all goods sold between PCI and accounting period			(CONFIDENTIAL)
Total cost of all goods sold during the PCI as related to your management accounts			
Total cost of production goods during the PCI			
Change in finished goods inventory of all goods during the PCI			(CONFIDENTIAL)
Total cost of production quantity of all goods during the PCI as related to your management accounts			(CONFIDENTIAL)
Cost of production quantity of all goods during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 1st mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 2nd mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 3rd mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 4th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 5th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 6th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 7th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 8th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 9th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 10th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 11th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 12th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 13th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 14th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 15th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 16th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 17th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 18th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 19th mill during the PCI			(CONFIDENTIAL)
Cost of production quantity of goods from 20th mill during the PCI			(CONFIDENTIAL)

Annex 4 is a reconciliation of cost data. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

Table 1: Financial Performance Indicators

Indicator	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040
[Empty table body]																					

Table 1: Financial Performance Indicators. The information is for informational purposes only and should not be used for investment decisions. It is not intended to constitute an offer of any financial product or service.

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Annex 5.2 - Direct labour

Case no.: **AD0082**

Company name: **Lisa Stone UK**

* Please input details of the actual verifiable monthly direct labour costs for the file like goods for POI.

Ref	Monthly direct labour costs		Additional PCs
	All goods	All PCs	
1 2024 (April)			
2 2024 (May)			
3 2024 (June)			
4 2024 (July)			
5 2024 (August)			
6 2024 (September)			
7 2024 (October)			
8 2024 (November)			
9 2024 (December)			
10 2024 (January)			
11 2024 (February)			
12 2024 (March)			
-			
-			
Total direct labour			

[CONFIDENTIAL]

Annex 5.2 contains details of labour costs during the POI. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

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Annex 6 - Purchases of the like goods and/or goods concerned

Currency

Case no:	AD0062
Company name:	Tata Steel UK

£ GBP

• Please provide the information by country where applicable - add in additional lines if necessary

Year	Country like goods purchased from	Volume purchased (number of units or weight)	Value purchased (£)
1 April 2020 - 31 March 2021	n/a		
1 April 2021 - 31 March 2022			
1 April 2022 - 31 March 2023			
1 April 2023 - 31 March 2024			

[Link to Content](#)

Form 7 - Transaction by Transaction (1 of 1)
Customer name
Customer number

Customer name and number information for this form is by the user. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information. Please enter a customer name and number.

Sales information		Customer information				Product information				Invoice items										Additional										
PO#	Model/Product	Serial (On-Hand/Previous)	Customer name	Customer number	Customer type (Independent/Associated)	Customer type	Sales Order number	Invoice Registration Date	Document type (e.g. Invoice/Receipt)	Delivery terms	Payment terms	Invoice quantity	Invoice unit measurement	Quantity (On-Hand)	Given Order date (MM/DD)	Taxes	Discounts	Returns	Domestic Freight	Other Charges (Fees)	Net to date date (MM/DD)	Level of stock	Transport, Insurance and Handling 1	Transport, Insurance and Handling 2	Packing	Indirect taxes	Credit	Allowance	Commission	Other (Specify Credit Term)

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Form 7 is a transaction by transaction listing of all domestic sales made during the PO# . The information is by its nature commercially confidential and would harm TSM's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

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Annex 8 - Export sales			
Case no.	AD0042		
Company name	TSUKI GROUP LTD		
Please complete the table below to indicate your total sales and volume by PCN by country of destination.			
PCN	Destination country	Volume sold (units / weight)	Value sold (GBP £)

[CONFIDENTIAL]

Annex 8 contains detailed export data for TSUK. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

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Annex 9 - Sales reconciliation

Case No: **AD0042**

Company name: **TSA Group Ltd**

*Please fill in the white cells only - except where explanations to variances are required

*Please reference source documents used where applicable

Currency

GBP

*Please provide an estimate of your sales for value and volume

Description	Revenue (£)	Quantity (metric tonnes)	Source documents and appendix reference
Total sales revenue of all goods as per Income Statement			
Variance			
Total sales revenue of all goods, including accounting entries			
Difference in total sales revenue of all goods between PCI and accounting entries			

Description	Revenue (£)	Quantity (metric tonnes)
Total sales of all goods on the domestic market		
Total sales of all other goods to the domestic market		
Total sales of all goods		

Total sales revenue/quantity of all goods during the PCI as stated in your management accounts			
Variance			
Total sales revenue/quantity of all goods during the PCI			
Sales revenue/quantity of the goods:			
Sales revenue/quantity of good A during the PCI			
Sales revenue/quantity of good B during the PCI			
Sales revenue/quantity of good C during the PCI			
Sales revenue/quantity of good D during the PCI			
Sales revenue/quantity of good E during the PCI			
Sales revenue/quantity of good F during the PCI			
Total sales revenue/quantity of all goods on the UK market during the PCI			
Sales revenue/quantity of the goods on the UK market during the PCI			
Sales revenue/quantity of the goods on export markets during the PCI			

Annex 9 is a reconciliation of sales data. The information is by its nature commercially confidential and would harm TSUK's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary of the contents of this document without revealing sensitive information.

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Annex 10 - Captive use	
Case no.:	AD0062
Company name:	Tata Steel UK

- Please provide details of all captive use transactions
- Please ensure that different PCNs shown on the same transaction are recorded separately, referencing the same invoice number
- In the Use column, provide details of the product which uses the like good

<i>PCN</i>	<i>Date of transaction</i>	<i>Volume / number of units</i>	<i>Value (£)</i>	<i>Destination</i>	<i>Use</i>
n/a					

Table 1: Summary of Financial Performance

Year	Revenue						Expenses						Profitability						
	Product A	Product B	Product C	Product D	Product E	Product F	Product A	Product B	Product C	Product D	Product E	Product F	Gross Profit	Operating Profit	EBITDA	Net Income	EPS	Dividend	
2018	100	150	200	250	300	350	50	75	100	125	150	175	50	75	100	125	150	175	200
2019	110	160	210	260	310	360	55	80	105	130	155	180	55	80	105	130	155	180	210
2020	120	170	220	270	320	370	60	85	110	135	160	185	60	85	110	135	160	185	220
2021	130	180	230	280	330	380	65	90	115	140	165	190	65	90	115	140	165	190	230
2022	140	190	240	290	340	390	70	95	120	145	170	195	70	95	120	145	170	195	240
2023	150	200	250	300	350	400	75	100	125	150	175	200	75	100	125	150	175	200	250
2024	160	210	260	310	360	410	80	105	130	155	180	205	80	105	130	155	180	205	260
2025	170	220	270	320	370	420	85	110	135	160	185	210	85	110	135	160	185	210	270
2026	180	230	280	330	380	430	90	115	140	165	190	215	90	115	140	165	190	215	280
2027	190	240	290	340	390	440	95	120	145	170	195	220	95	120	145	170	195	220	290
2028	200	250	300	350	400	450	100	125	150	175	200	225	100	125	150	175	200	225	300
2029	210	260	310	360	410	460	105	130	155	180	205	230	105	130	155	180	205	230	310
2030	220	270	320	370	420	470	110	135	160	185	210	235	110	135	160	185	210	235	320

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Table 12: Shareholders and Related Party Investments

Company name	Full ownership (%)	Partially owned (shareholding %)	Partially owned (shareholding %)	Partially owned (shareholding %)	Partially owned (shareholding %)	Partially owned (shareholding %)	Other interests and other investments (%)	Other investments (%)
1. 2020-2021 2. 2021-2022 3. 2022-2023 4. 2023-2024 5. 2024-2025 6. 2025-2026 7. 2026-2027 8. 2027-2028 9. 2028-2029 10. 2029-2030 11. 2030-2031 12. 2031-2032 13. 2032-2033 14. 2033-2034 15. 2034-2035 16. 2035-2036 17. 2036-2037 18. 2037-2038 19. 2038-2039 20. 2039-2040 21. 2040-2041 22. 2041-2042 23. 2042-2043 24. 2043-2044 25. 2044-2045 26. 2045-2046 27. 2046-2047 28. 2047-2048 29. 2048-2049 30. 2049-2050 31. 2050-2051 32. 2051-2052 33. 2052-2053 34. 2053-2054 35. 2054-2055 36. 2055-2056 37. 2056-2057 38. 2057-2058 39. 2058-2059 40. 2059-2060 41. 2060-2061 42. 2061-2062 43. 2062-2063 44. 2063-2064 45. 2064-2065 46. 2065-2066 47. 2066-2067 48. 2067-2068 49. 2068-2069 50. 2069-2070 51. 2070-2071 52. 2071-2072 53. 2072-2073 54. 2073-2074 55. 2074-2075 56. 2075-2076 57. 2076-2077 58. 2077-2078 59. 2078-2079 60. 2079-2080 61. 2080-2081 62. 2081-2082 63. 2082-2083 64. 2083-2084 65. 2084-2085 66. 2085-2086 67. 2086-2087 68. 2087-2088 69. 2088-2089 70. 2089-2090 71. 2090-2091 72. 2091-2092 73. 2092-2093 74. 2093-2094 75. 2094-2095 76. 2095-2096 77. 2096-2097 78. 2097-2098 79. 2098-2099 80. 2099-2100 81. 2100-2101 82. 2101-2102 83. 2102-2103 84. 2103-2104 85. 2104-2105 86. 2105-2106 87. 2106-2107 88. 2107-2108 89. 2108-2109 90. 2109-2110 91. 2110-2111 92. 2111-2112 93. 2112-2113 94. 2113-2114 95. 2114-2115 96. 2115-2116 97. 2116-2117 98. 2117-2118 99. 2118-2119 100. 2119-2120	CONFIDENTIAL							

Company name	Partially owned (shareholding %)
1. 2020-2021 2. 2021-2022 3. 2022-2023 4. 2023-2024 5. 2024-2025 6. 2025-2026 7. 2026-2027 8. 2027-2028 9. 2028-2029 10. 2029-2030 11. 2030-2031 12. 2031-2032 13. 2032-2033 14. 2033-2034 15. 2034-2035 16. 2035-2036 17. 2036-2037 18. 2037-2038 19. 2038-2039 20. 2039-2040 21. 2040-2041 22. 2041-2042 23. 2042-2043 24. 2043-2044 25. 2044-2045 26. 2045-2046 27. 2046-2047 28. 2047-2048 29. 2048-2049 30. 2049-2050 31. 2050-2051 32. 2051-2052 33. 2052-2053 34. 2053-2054 35. 2054-2055 36. 2055-2056 37. 2056-2057 38. 2057-2058 39. 2058-2059 40. 2059-2060 41. 2060-2061 42. 2061-2062 43. 2062-2063 44. 2063-2064 45. 2064-2065 46. 2065-2066 47. 2066-2067 48. 2067-2068 49. 2068-2069 50. 2069-2070 51. 2070-2071 52. 2071-2072 53. 2072-2073 54. 2073-2074 55. 2074-2075 56. 2075-2076 57. 2076-2077 58. 2077-2078 59. 2078-2079 60. 2079-2080 61. 2080-2081 62. 2081-2082 63. 2082-2083 64. 2083-2084 65. 2084-2085 66. 2085-2086 67. 2086-2087 68. 2087-2088 69. 2088-2089 70. 2089-2090 71. 2090-2091 72. 2091-2092 73. 2092-2093 74. 2093-2094 75. 2094-2095 76. 2095-2096 77. 2096-2097 78. 2097-2098 79. 2098-2099 80. 2099-2100 81. 2100-2101 82. 2101-2102 83. 2102-2103 84. 2103-2104 85. 2104-2105 86. 2105-2106 87. 2106-2107 88. 2107-2108 89. 2108-2109 90. 2109-2110 91. 2110-2111 92. 2111-2112 93. 2112-2113 94. 2113-2114 95. 2114-2115 96. 2115-2116 97. 2116-2117 98. 2117-2118 99. 2118-2119 100. 2119-2120	CONFIDENTIAL

Notes to tables: (a) The information in this table is confidential and shall have 25-year commercial interest. It is not possible to provide a meaningful summary of the full contents of this table without revealing sensitive information. A non-confidential summary of total investments has been provided.

Notes to tables: (a) The information in this table is confidential and shall have 25-year commercial interest. It is not possible to provide a meaningful summary of the full contents of this table without revealing sensitive information. A non-confidential summary of total investments has been provided.

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Table 13: Forward Fx Contracts

Customer code	Product	PCP	Reference Name	Expected Cash Flow	Rate Frequency	Contract Maturity	USD principal
(b)(7) (C)							

Table 13 provides information on forward contracts. The information is by its nature commercially confidential and would harm TSO's commercial interests if revealed to its competitors. It is not possible to provide a meaningful summary without revealing sensitive information.

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E1 - Economic Interest Test	
Case no.:	AD0062
Company name:	Tata Steel UK

- Please complete the table for the POI
- Add additional lines under breakdown by site if required

	Total number of employees (FTE*)	Number of employees working with the goods concerned (FTE)
All sites		
Total	[7,000-10,000]	
Breakdown by site		
Strip Products UK	[3,000-5,000]	CONFIDENTIAL
Packaging UK	CONFIDENTIAL	CONFIDENTIAL
Colors UK	[0-500]	
Tubes (Excl SAW Mills)	CONFIDENTIAL	
Distribution UK	[400-800]	
Panels and profiles	CONFIDENTIAL	
Technology and Environment	[0-500]	
Corby Property	CONFIDENTIAL	
Head Office Admin	[500-1000]	
Corporate IT	[0-200]	
Catnic UK division	CONFIDENTIAL	