

**Response to Anti-Dumping Questionnaire for Overseas Exporter**  
**Transition anti-dumping review concerning Ceramic tiles**  
**exported from the People's Republic of China (PRC)**  
**Case No.: TD0027**

**NON-CONFIDENTIAL VERSION**

**Exhibit B-3.3**

**Sales Negotiation Process Flowchart**

Non-Confidential Summary:

The following is a non-confidential summary of the confidential attachment. The confidential attachment consists of the description of the Company's sales negotiation process; its public dissemination or release would cause significant business prejudice to the respondent. The confidential version of this exhibit contains 1 PDF document.

**Guangdong Overland Ceramics Co., Ltd.**