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3.2 - Sales to independent customers in the UK for POI	
Case no.:	*AS0046*
Company name:	*SANY HEAVY MACHINERY (UK) LTD*

Goods information 产品信息				*Customer information 客户信息*		
PCN	**Tariff code**	**Model**	**Source**	**Customer name**	**Customer link**	**Customer type**
PCN产品控制编码	**海关代码**	**型号**	**自产/外购**	**客户名**	**与客户的关联关系**	**客户类型（批发/零售）**
[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]

Document reference 文件信息						*Terms & measurements 术语和单位*					
Tender/spot sale	**Tender number issued by customer**	**Invoice number**	**Invoice date**	**Bill of lading no.**	**Serial code**	**Delivery terms**	**Payment terms**	**Transaction quantity**	**Transaction unit**	**Quantity in KG**	**Quantity in Number of Units**
招标/现货销售	**客户招标文件的项目编号**	**发票号**	**发票日期**		**交货单号DN（机器序列号）**	**贸易术语（FOB、CIF等）**	**账期**	**数量**	**数量单位**	**公斤数**	**台数**
[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]

Invoice value 发票金额					*Currency conversion 币种转换*					
Gross invoice value（Inc Vat）	**Taxes**	**Discounts**	**Rebates**	**Other charges (Specify type)**	**Other charges (Specify quantity)**	**Net invoice value**	**Invoice currency**	**Exchange rate**	**Net invoice value in** accounting currency **(GBP)**	**CIF value in** accounting currency **(GBP)**
发票总金额（GBP）含税	**税额**	**折扣**	**返利**	**其他费用（注明类型）**	**其他费用（注明金额）**	**净发票金额**	**发票币种**	**汇率**	**发票净额（记账货币GBP）（注）**	**以英镑记的DAP价格（注）**
[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]	[Redacted – commercially sensitive information]