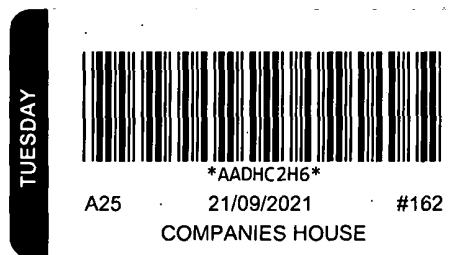


JCB Heavy Products Ltd  
Directors' Report and Financial Statements  
for the year ended 31 December 2020

Registered number 02517503



# **JCB Heavy Products Ltd**

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# **JCB Heavy Products Ltd**

## **Directors and advisors**

### **Directors**

G A Macdonald

M W Turner

### **Company secretary**

S E R Ovens

### **Independent Auditors**

PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

No 1 Spinningfields

Hardman Square

Manchester

M3 3EB

### **Solicitors**

Slaughter & May

1 Bunhill Row

London

EC1Y 8YY

### **Bankers**

Barclays Bank plc

PO Box 3333

One Snowhill

Snow Hill Queensway

Birmingham

B3 2WN

### **Registered office**

Lakeside Works

Rochester

Uttoxeter

Staffs

ST14 5JP

### **Registered number**

02517503

# **JCB Heavy Products Ltd**

## **Strategic report for the year ended 31 December 2020**

The directors present their strategic report on the company for the year ended 31 December 2020.

### **Principal activities**

The principal activity of JCB Heavy Products Ltd is the design and manufacture of earthmoving equipment.

### **Review of business and future developments**

Results in 2020 have been significantly impacted by the Covid-19 pandemic, which has brought about a period of economic uncertainty in the group's markets. On 18 March 2020, the group took the decision to close a significant number of its factories and furloughed a proportion of its workforce under various Government schemes in the markets it operates. The group reopened the majority of its factories in May 2020.

The global construction equipment market, excluding China, contracted significantly in Q2 of 2020; however many markets rebounded faster than expected with the Construction and Agricultural sectors learning to live with the impacts of Covid-19. Globally the construction equipment market grew by 4% compared to 2019 (Source: ISTAT) although if China is excluded then the markets reduced by 7%. This growth was impacted by local, regional and global political landscapes, creating a mixture of market expansions and contractions as follows: UK & Ireland -27%, Continental Europe -12%, India, -7%, North America -5%, Middle East +9%, and China +36%. Looking forward, the prospects for the global construction equipment market remain positive as the post Covid-19 market recovery is expected to gather momentum through 2021.

During this year, turnover fell by 35% from £243.3m in 2019 to £156.8m in 2020, resulting in an increased operating loss of £20.7m (2019: £13.5m). The company had a balance sheet with net liabilities of £18.4m (2019: £0.2m).

### **Going concern**

The directors have prepared a cash flow forecast for the company for a period of at least 12 months from the date of signing these financial statements. The directors believe that preparing the financial statements on the going concern basis is appropriate due to the continued financial support of JCB Service. The directors have received confirmation that JCB Service intends to support the company for at least one year from the date of approval of these financial statements. The JCB Service financial statements have been prepared on a going concern basis.

### **Principal risks and uncertainties**

The principal risk facing JCB Heavy Products Ltd is the cyclical nature of the industry as a whole which, in broad terms, tracks the global economic cycle. To manage this risk, JCB Heavy Products Ltd addresses a spectrum of regional markets and product sectors.

Other key risks monitored by the executive management team are the competitive environment, protection of intellectual property, availability of key raw materials, changing regulations and macroeconomic factors such as cyber security, terrorism, natural disaster and infectious disease. Executive management monitors these on a regular basis and has plans in place to mitigate these risks.

The company continues to monitor the situation relating to Covid-19 and its impact on both the business and the industry as a whole.

### **Financial risk management**

The company's operations expose it to a variety of risks that include credit risk, liquidity risk and exchange rate risk. The company has in place a risk management programme that seeks to limit the adverse effects on the financial performance of the company.

#### ***Credit risk***

JCB Heavy Products Ltd's principal financial assets are trade receivables, group receivables and other receivables. The credit risk is primarily attributable to its trade receivables with potential recoverability issues mitigated by credit insurance. JCB Heavy Products Ltd has no significant concentration of external credit risk, with exposure spread over a number of counterparties.

#### ***Liquidity risk***

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operations and future developments, JCB Heavy Products Ltd uses a mixture of short term facilities and JCB Service group funding if required. Adequate facilities are available to support the company's business for at least 12 months beyond the date of this report.

# JCB Heavy Products Ltd

## Strategic report for the year ended 31 December 2020 (continued)

### Financial risk management (continued)

#### *Exchange rate risk*

The exchange rate risk is mitigated by the JCB Service group's hedging arrangements. The group hedges exchange rate exposure on foreign currency transactions, mainly those relating to sales, where a significant proportion thereof is invoiced in foreign currencies. It is the group's policy to reduce this exposure through the use of forward currency contracts.

#### **Key performance indicators (KPIs)**

JCB Heavy Products Ltd uses a range of financial and non-financial indicators to monitor performance. Financial measures are turnover and operating profit:

	2020 £'000	2019 £'000
Turnover	156,834	243,262
Operating loss	(20,665)	(13,546)

Non-financial indicators include operational statistics, health and safety measures and environmental factors.

#### **Section 172(1) statement**

The directors satisfy their duty to promote the long-term success of the company whilst having regard to the matters and stakeholders described in Section 172, points (a) to (f) of the Companies Act 2006 through the adherence to its Corporate Governance framework, as outlined in the directors report. The ultimate long-term success of the company is dependent upon the efforts of its stakeholders, including employees, suppliers and customers, and the directors take into consideration the interests of these stakeholders when making decisions.

#### *Employees*

The directors consider the interests of employees when making decisions through regular consultation where both important information is provided and feedback is obtained. The directors have a strong and collaborative working relationship with employees, for example, the directors engaged closely with the workforce when they assessed how the company should react to the Covid-19 outbreak.

#### *Suppliers and customers*

The company develops innovative new products that are designed to meet global customer's needs. This requires a close relationship with customers who provide valuable feedback, which the directors use when making decisions regarding the direction of product development. New product development requires new components and regular discussions with suppliers help drive the direction of sourcing decisions made by the directors. Regular meetings and conferences with customers and suppliers facilitate this process.

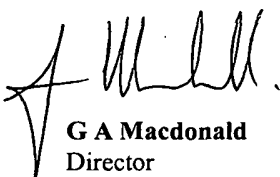
#### *Community and the environment*

The company's strategy for environmental sustainability covers six core work streams - alternative fuels and product efficiency; waste reduction; use of recycled materials; carbon reduction in the logistics and manufacturing operations; removal of single use plastics; and culture and behaviour change. Achieving these core work streams drives the decision making of the directors who are committed to delivering a reduction in carbon emissions from the business.

#### *Business conduct*

The company maintains a strict code of conduct to promote and maintain high standards of business conduct and to ensure it acts fairly towards its various stakeholders. The company's supplier code of conduct, health and wellbeing policy and other documents are published on the JCB website.

#### **Approved on behalf of the board**



G A Macdonald  
Director

8 JULY 2021

# **JCB Heavy Products Ltd**

## **Directors' report for the year ended 31 December 2020**

The directors present their report and the audited financial statements for the year ended 31 December 2020.

### **Future developments**

Details of anticipated future developments in the company's business have been provided in the strategic report; see pages 2 and 3 for further information.

### **Dividends**

The directors do not propose the payment of a dividend (2019: £nil).

### **Research and development**

The company continues to invest in product research and development with expenditure during the year of £10.2 million (2019: £13.0 million).

### **Statutory records**

The company is a privately held company, limited by shares, and incorporated in England. Its company registration number is 02517503.

### **Directors**

The directors who held office during the year and up to the date of approving the financial statements are given below:

G A Macdonald

M W Turner

A J Gorton (resigned 16 March 2020)

I J Pratt (appointed 16 March 2020, resigned 28 October 2020)

### **Directors indemnity insurance**

The company purchases liability insurance cover for directors and officers of the company which gives appropriate cover for any legal action brought against them in their capacity as directors or officers. The company also provides indemnity for its directors (to the extent permitted by law) in respect of liabilities which could occur as a result of their office. This indemnity does not provide cover should a director be proved to have acted fraudulently or dishonestly. This indemnity was in place throughout the financial year, and at the date of approval.

### **Employees**

The directors acknowledge the need to encourage employee involvement in the improvement of the company's performance by supplying information on matters of importance through regular consultation with employees. Information is provided by various means, including audio-visual presentations, company newspapers and information bulletins. There is also an annual review of the company's performance, which is presented to all employees. Employees are encouraged to participate in local schemes designed to improve performance in the areas in which they work.

The company discharges, equitably, its statutory and social duties in respect of the Sex Discrimination Act 1975, the Race Relations Act 1976, the Disability Discrimination Act 1995 and the Employment Equality Regulations on sexual orientation, religion, belief or age. An equal opportunities policy is in operation. For those employees becoming disabled during the course of their employment, every effort is made, whether through training or redeployment, to provide an opportunity for them to remain with the company.

### **Stakeholder engagement**

The company maintains a close relationship with customers who provide valuable feedback, critical for developing innovative new products that are designed to meet global customer's needs. Regular discussions with suppliers help drive the direction of sourcing decisions made by the directors. Regular meetings and conferences with customers and suppliers facilitate this process. Regarding the environment, the company's strategy for environmental sustainability covers six core work streams - alternative fuels and product efficiency; waste reduction; use of recycled materials; carbon reduction in the logistics and manufacturing operations; removal of single use plastics; and culture and behaviour change. Achieving these core work streams drives the decision making of the directors who are committed to delivering a reduction in carbon emissions from the business.

# JCB Heavy Products Ltd

## Directors' report for the year ended 31 December 2020 (continued)

### Matters disclosed elsewhere within the financial statements

Required disclosures in relation to the company's principal activity, key performance indicators, business review, principal risks and uncertainties and financial risk management have been included within the company's Strategic Report on pages 2 to 4 of these financial statements.

### Statement of directors' responsibilities in respect of the financial statements

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

### Directors' confirmations

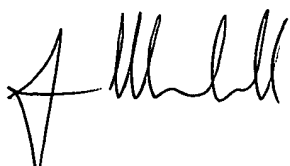
In the case of each director in office at the date the Directors' Report is approved:

- so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### Independent auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office. Elective resolutions are currently in force to dispense with holding annual general meetings, the laying of financial statements before the Company in general meetings and the appointment of auditors annually. Pursuant to section 487 of the Companies Act 2006, the auditors will be deemed to be reappointed and PricewaterhouseCoopers LLP will therefore continue in office.

### Approved on behalf of the board



G A Macdonald  
Director

8 July 2021

# **JCB Heavy Products Ltd**

## **Independent auditors' report to the members of JCB Heavy Products Ltd**

### **Report on the audit of the financial statements**

#### **Opinion**

In our opinion, JCB Heavy Products Ltd's financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2020 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Directors' Report and Financial Statements (the "Annual Report"), which comprise: the Balance sheet as at 31 December 2020; the Profit and loss account and the Statement of changes in equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Independence**

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

#### **Conclusions relating to going concern**

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the company's ability to continue as a going concern.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### **Reporting on other information**

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic report and Directors' report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on our work undertaken in the course of the audit, the Companies Act 2006 requires us also to report certain opinions and matters as described below.

# JCB Heavy Products Ltd

## Independent auditors' report to the members of JCB Heavy Products Ltd (continued)

### *Strategic report and Directors' report*

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic report and Directors' report for the year ended 31 December 2020 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic report and Directors' report.

### **Responsibilities for the financial statements and the audit**

#### *Responsibilities of the directors for the financial statements*

As explained more fully in the Statement of directors' responsibilities in respect of the financial statements, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### *Auditors' responsibilities for the audit of the financial statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Based on our understanding of the company and industry, we identified that the principal risks of non-compliance with laws and regulations related to the Companies Act 2006, UK tax regulations, health and safety regulations and anti-bribery and corruption laws, and we considered the extent to which non-compliance might have a material effect on the financial statements. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to posting inappropriate journal entries to increase revenue or reduce expenditure, and management bias in accounting estimates. Audit procedures performed by the engagement team included:

- Discussions with management, internal audit and the in-house legal team including consideration of known or suspected instances of non-compliance with laws and regulation or fraud;
- reviewing internal audit reports for the JCB Service Group;
- Challenging assumptions and judgements made by management in their significant accounting estimates (because of the risk of management bias); and
- auditing the risk of management override of controls, including through testing journal entries and other adjustments for appropriateness, testing accounting estimates and evaluating the business rationale of significant transactions outside the normal course of business.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditors' report.

## **JCB Heavy Products Ltd**

### **Independent auditors' report to the members of JCB Heavy Products Ltd (continued)**

#### ***Use of this report***

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### **Other required reporting**

##### **Companies Act 2006 exception reporting**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not obtained all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.



**Robert Halfpenny (Senior Statutory Auditor)**  
for and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
Manchester

8 July 2021

## JCB Heavy Products Ltd

### Profit and loss account for the year ended 31 December 2020

	Note	2020 £'000	2019 £'000
Turnover	5	156,834	243,262
Cost of sales		(168,649)	(244,118)
<b>Gross loss</b>		<b>(11,815)</b>	<b>(856)</b>
Distribution costs		(9,382)	(15,348)
Administrative expenses		(9,097)	(6,962)
Other operating income	6	9,629	9,620
<b>Operating loss</b>	7	<b>(20,665)</b>	<b>(13,546)</b>
Interest payable and similar expenses	10	(776)	(1,209)
<b>Loss before taxation</b>		<b>(21,441)</b>	<b>(14,755)</b>
Tax on loss	11	3,270	2,103
<b>Loss for the financial year</b>		<b>(18,171)</b>	<b>(12,652)</b>

All activities are derived from continuing operations.

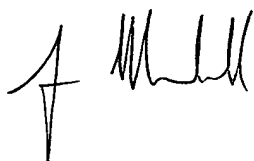
The company has no other comprehensive income or expense for the year and prior year other than the results above and therefore no separate statement of comprehensive income has been presented.

# JCB Heavy Products Ltd

Balance sheet as at 31 December 2020

	Note	2020 £'000	As restated 2019 £'000
<b>Fixed assets</b>			
Tangible assets	12	25,472	27,424
<b>Current assets</b>			
Stock	13	24,810	33,644
Debtors	14	14,544	40,226
Cash at bank and in hand		5,134	7,332
		44,488	81,202
<b>Creditors: amounts falling due within one year</b>	15	(83,155)	(102,907)
<b>Net current liabilities</b>		(38,667)	(21,705)
<b>Total assets less current liabilities</b>		(13,195)	5,719
Provisions for liabilities	17	(5,209)	(5,952)
<b>Net liabilities</b>		(18,404)	(233)
<b>Capital and reserves</b>			
Called up share capital	19	4,500	4,500
Accumulated losses	20	(22,904)	(4,733)
<b>Total shareholder's deficit</b>		(18,404)	(233)

The financial statements on pages 9 to 23 were approved by the board of directors on 8 July 2021 and were signed on its behalf by:



G A Macdonald  
Director

Registered Number: 02517503

# JCB Heavy Products Ltd

## Statement of changes in equity for the year ended 31 December 2020

	<b>Called-up share capital £'000</b>	<b>Accumulated losses £'000</b>	<b>Total shareholder's funds/(deficit) £'000</b>
<b>Balance as at 1 January 2019</b>	<b>4,500</b>	<b>7,919</b>	<b>12,419</b>
Loss for the financial year	-	(12,652)	(12,652)
<b>Total comprehensive expense for the year</b>	<b>-</b>	<b>(12,652)</b>	<b>(12,652)</b>
<b>Balance as at 31 December 2019</b>	<b>4,500</b>	<b>(4,733)</b>	<b>(233)</b>
Loss for the financial year	-	(18,171)	(18,171)
<b>Total comprehensive expense for the year</b>	<b>-</b>	<b>(18,171)</b>	<b>(18,171)</b>
<b>Balance as at 31 December 2020</b>	<b>4,500</b>	<b>(22,904)</b>	<b>(18,404)</b>

# **JCB Heavy Products Ltd**

## **Notes to the financial statements for the year ended 31 December 2020**

### **1. General information**

The principal activity of JCB Heavy Products Ltd is the design and manufacture of earthmoving equipment.

The company is a limited company incorporated and domiciled in England, UK. The address of its registered office is Lakeside Works, Rocester, Uttoxeter, Staffs, ST14 5JP.

### **2. Statement of compliance**

The financial statements of JCB Heavy Products Ltd have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 102, "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" ("FRS 102") and the Companies Act 2006, under the provision of the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 (SI 2008/410).

The company is a wholly-owned subsidiary of JCB Service and is included in the consolidated financial statements of JCB Service, which are publicly available. Consequently, the company has taken advantage of the exemption from preparing a cash flow statement under the terms of FRS 102. The company is also exempt under the terms of FRS 102 from disclosing related party transactions with entities that are part of the JCB Service group or investees of the JCB Service group. The company has taken advantage of the exemption from disclosing total compensation to key management personnel under paragraph 33.7 of FRS 102. The company has also taken the exemption in respect of certain financial instrument disclosures as allowed by FRS 102. For details of other related party transactions see note 22.

### **3. Summary of significant accounting policies**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### **Principal accounting policies**

The financial statements have been prepared under the historical cost convention, on the going concern basis, and in accordance with the Companies Act 2006 as modified by certain financial assets and liabilities measured at fair value through profit or loss.

The preparation of financial statements in conformity with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 4.

#### **Going concern**

The directors have prepared a cash flow forecast for the company for a period of at least 12 months from the date of signing these financial statements. The directors believe that preparing the financial statements on the going concern basis is appropriate due to the continued financial support of JCB Service. The directors have received confirmation that JCB Service intends to support the company for at least one year from the date of approval of these financial statements. The JCB Service financial statements have been prepared on a going concern basis.

# **JCB Heavy Products Ltd**

## **Notes to the financial statements for the year ended 31 December 2020 (continued)**

### **3. Summary of significant accounting policies (continued)**

#### **Turnover recognition**

Turnover is measured at the fair value of the consideration received or receivable and represents the amount receivable for goods supplied or services rendered to customers outside of the company, excluding VAT and sales taxes and net of sales incentives.

The company recognises turnover from sales of products on despatch.

Royalty income is recognised on an accruals basis and is credited to other operating income.

Interest income is recognised using the effective interest rate method.

#### **Foreign currency**

The company's functional and presentational currency is the pound sterling. Therefore these financial statements are presented in pound sterling and have been rounded to the nearest thousand pounds.

Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences on exchange are taken to the profit and loss account.

#### **Employee benefits**

Post employment benefits for eligible employees are primarily provided by two defined benefit schemes which are funded by contributions from the company and employees into separately administered trust funds. The company is unable to identify its share of the underlying assets and liabilities of these schemes. As a result, the company accounts for contributions to the schemes as if they were defined contribution schemes by charging them to the profit and loss account as incurred. Full details of the defined benefit scheme can be found in the financial statements of JCB Service which are publicly available.

The defined benefit schemes are closed to new entrants and have been replaced by a stakeholder scheme which is a defined contribution scheme. Post employment costs relating to defined contribution arrangements are charged to the profit and loss account as incurred. The assets of the scheme are held in an independently administered fund.

# JCB Heavy Products Ltd

## Notes to the financial statements for the year ended 31 December 2020 (continued)

### 3. Summary of significant accounting policies (continued)

#### Taxation

Current tax is the amount of income tax payable in respect of the taxable profit for the year or prior years. Tax is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the period end.

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred.

Deferred tax assets are regarded as recoverable and recognised in the financial statements when, on the basis of available evidence, it is more likely than not that there will be suitable taxable profits from which the future reversal of the timing differences can be deducted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates that have been enacted or substantially enacted at the balance sheet date.

The deferred tax assets and liabilities are not discounted.

#### Tangible fixed assets

The cost of tangible fixed assets is their purchase cost, together with any incidental costs of acquisition. Depreciation is calculated so as to write off the original cost by equal annual instalments over the expected useful economic lives of the assets concerned, other than freehold land and assets in the course of construction which are not depreciated.

The principal rates used are:

Freehold buildings	2%
Plant and machinery	10% - 25%
Fixtures, fittings and equipment	10% - 33.33%

Additional depreciation is provided where, in the opinion of the directors, there has been a permanent diminution in the value of the fixed asset.

Assets in the course of construction are stated at cost. These assets are not depreciated until they are available for use.

#### Impairment of non-financial assets

At each balance sheet date non-financial assets not carried at fair value are assessed to determine whether there is an indication that the asset (or asset's cash generating unit) may be impaired. If there is such an indication the recoverable amount of the asset (or asset's cash generating unit) is compared to the carrying amount of the asset (or asset's cash generating unit).

The recoverable amount of the asset (or asset's cash generating unit) is the higher of the fair value less costs to sell and value in use. Value in use is defined as the present value of the future cash flows before interest and tax obtainable as a result of the asset's (or asset's cash generating unit) continued use. These cash flows are discounted using a pre-tax discount rate that represents the current market risk-free rate and the risks inherent in the asset.

If the recoverable amount of the asset (or asset's cash generating unit) is estimated to be lower than the carrying amount, the carrying amount is reduced to its recoverable amount. An impairment loss is recognised in the profit and loss account, unless the asset has been revalued when the amount is recognised in other comprehensive income to the extent of any previously recognised revaluation. Thereafter any excess is recognised in profit or loss.

If an impairment loss is subsequently reversed, the carrying amount of the asset (or asset's cash generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the revised carrying amount does not exceed the carrying amount that would have been determined (net of depreciation or amortisation) had no impairment loss been recognised in prior periods. A reversal of an impairment loss is recognised in the profit and loss account.

# **JCB Heavy Products Ltd**

## **Notes to the financial statements for the year ended 31 December 2020 (continued)**

### **3. Summary of significant accounting policies (continued)**

#### **Stocks and work in progress**

Stocks are stated at the lower of historical cost and estimated selling price less costs to complete and sell. Stock is recognised as an expense in the period in which the related revenue is recognised. Cost is determined on the first-in, first-out (FIFO) method and includes direct materials, labour and appropriate works overhead.

At the end of each reporting period stock is assessed for impairment. If an item of stock is impaired, the identified stock is reduced to its selling price less costs to complete and sell and an impairment charge is recognised in the profit and loss account. Where a reversal of the impairment is recognised the impairment charge is reversed, up to the original impairment loss, and is recognised as a credit in the profit and loss account.

#### **Warranty provision**

Provision is made for the company's estimated liability on all machines still under warranty, including claims already received. The provision is charged against trading profits and is included in provisions for liabilities, with amounts recoverable from suppliers included within other debtors.

#### **Research and development**

Expenditure on research and development is incurred continuously and is expensed as incurred.

#### **Repairs and renewals**

All repairs and renewals are expensed as incurred.

#### **Debtors**

Trade debtors are recorded less any provision for bad or doubtful debts. Initial recognition is at transaction price, subsequently measured at amortised cost.

#### **Operating leases**

Costs in respect of operating leases are charged to the profit and loss account on a straight line basis over the lease term.

#### **Government grants**

Regional development grants and other investment grants are accounted for using the performance model, recognising the entire amount of the grant when performance conditions are met. Where all performance conditions are not met at the year end, the grant is taken to deferred income and released to the profit and loss account when the remaining performance conditions are met.

#### **Dividends**

Dividends and other distributions to the company's shareholders are recognised as a liability in the financial statements in the period in which the dividends and other distributions are approved by the shareholders. These amounts are recognised in the statement of changes in equity.

# JCB Heavy Products Ltd

## Notes to the financial statements for the year ended 31 December 2020 (continued)

### 3. Summary of significant accounting policies (continued)

#### Financial instruments

The company has chosen to adopt Sections 11 and 12 of FRS 102 in respect of financial instruments.

##### *(i) Financial assets*

Basic financial assets, including trade and other debtors, cash and bank balances, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

Such assets are subsequently carried at amortised cost using the effective interest method.

At the end of each reporting period financial assets measured at amortised cost are assessed for objective evidence of impairment. If an asset is impaired the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is decrease in the impairment loss arising from an event occurring after the impairment was recognised the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

Financial assets are derecognised when (a) the contractual rights to the cash flows from the asset expire or are settled, or (b) substantially all the risks and rewards of the ownership of the asset are transferred to another party or (c) control of the asset has been transferred to another party who has the practical ability to unilaterally sell the asset to an unrelated third party without imposing additional restrictions.

##### *(ii) Financial liabilities*

Basic financial liabilities, including trade and other creditors, bank and other loans, loans from fellow company companies and preference shares, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade creditors are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

The company does not currently apply hedge accounting for interest rate and foreign exchange derivatives.

Financial liabilities are derecognised when the liability is extinguished, that is when the contractual obligation is discharged, cancelled or expires.

##### *(iii) Offsetting*

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle to liability simultaneously.

# JCB Heavy Products Ltd

## Notes to the financial statements for the year ended 31 December 2020 (continued)

### 4. Critical accounting judgements and estimation uncertainty

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Critical accounting estimates and assumptions

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### Impairment of debtors

The company makes an estimate of the recoverable value of trade and other debtors. When assessing impairment of trade and other debtors, management considers factors including the current credit rating of the debtor, the ageing profile of debtors and historical experience. See note 14 for the net carrying amount of the debtors and associated impairment provision.

#### Warranty provision

The company designs, manufactures and sells construction equipment with certain products having a warranty period associated with their sale. As a result the company considers the future cost of warranty claims and the provision arising. When calculating the provision required, management considers its obligation to make good eligible issues within the relevant warranty period for those product lines having warranty conditions attached, and takes into account historical data and known performance issues. See note 17 for the warranty movement and year end provision.

### 5. Turnover

An analysis of turnover by geographical market is given below:

	2020	2019
	£'000	£'000
United Kingdom	33,081	63,661
Europe	86,387	104,175
North America	6,106	22,109
Middle East	3,907	8,565
Far East	7,060	15,631
Africa	8,326	11,217
Latin America	11,295	15,552
India	672	2,352
	<b>156,834</b>	<b>243,262</b>

JCB Heavy Products Ltd is engaged in a single class of business: the design, manufacture, marketing and sale of a range of excavating machines.

### 6. Other operating income

	2020	2019
	£'000	£'000
Royalties receivable	6,760	9,620
Government grants	2,869	-
	<b>9,629</b>	<b>9,620</b>

Government grants include income from the UK government's Coronavirus Job Retention Scheme.

# JCB Heavy Products Ltd

## Notes to the financial statements for the year ended 31 December 2020 (continued)

### 7. Operating loss

Operating loss is stated after charging:

	2020	2019
	£'000	£'000
Hire of machinery and equipment	299	674
Services provided by the company's auditors:		
Fees payable for the audit	43	35
Foreign currency losses	691	2,302
Depreciation of tangible fixed assets	1,734	1,723
Research and development expenditure	10,180	13,001

### 8. Particulars of employees

The average monthly number of persons employed by the company (including directors) during the year, analysed by category, was as follows:

	2020	2019
	Number	Number
Directors	3	3
Administration and service	47	90
Production	342	340
	392	433

The aggregate payroll costs of these persons were as follows:

	2020	2019
	£'000	£'000
Wages and salaries	16,181	21,564
Social security costs	1,411	1,787
Other pension costs	2,147	1,942
	19,739	25,293

### 9. Directors' emoluments

The directors' emoluments for the year were as follows:

	2020	2019
	£'000	£'000
Directors' emoluments	348	300
Defined benefit pension cost	5	21
	353	321

During the year the number of directors who were accruing benefits under company pension schemes was as follows:

	2020	2019
	Number	Number
Defined benefit	1	1

The aggregate emoluments of the highest paid director (excluding pension contributions) were £318,000 (2019: £300,000). Emoluments of the remaining directors are borne by other group companies.

# JCB Heavy Products Ltd

## Notes to the financial statements for the year ended 31 December 2020 (continued)

### 10. Interest payable and similar expenses

	2020	2019
	£'000	£'000
Interest earned on amounts owed by group undertakings	554	757
Group discounting charges	207	412
Other interest	15	40
	<b>776</b>	<b>1,209</b>

### 11. Tax on loss

Analysis of credit in the year	2020	2019
	£'000	£'000
<b>Current tax</b>		
UK corporation tax credit on loss for the year	(212)	(3,144)
Adjustment in respect of prior year	512	(46)
UK corporation tax	300	(3,190)
Foreign tax charge for the year	731	885
Adjustment in respect of prior year	-	(41)
Total current tax	<b>1,031</b>	<b>(2,346)</b>
<b>Deferred tax</b>		
Origination and reversal of timing differences	(3,893)	228
Adjustment in respect of prior year	(408)	15
Total deferred tax	<b>(4,301)</b>	<b>243</b>
Total tax on loss	<b>(3,270)</b>	<b>(2,103)</b>

#### Factors affecting current year tax credit

The tax assessed on the loss for the year is higher than (2019: higher than) the standard rate of corporation tax in the UK of 19% (2019: 19%).

The differences are explained below:	2020	2019
	£'000	£'000
Loss before taxation	(21,441)	(14,755)
Loss multiplied by the standard rate of corporation tax in the UK of 19% (2019: 19%)	(4,074)	(2,803)
Permanent differences	(32)	(114)
Adjustment in respect of prior year	104	(72)
Overseas tax suffered	732	886
Total tax for the year	<b>(3,270)</b>	<b>(2,103)</b>

Deferred tax liabilities have not been discounted.

#### Future tax changes

Changes to the UK corporation tax rates were announced on 16 March 2016. These changes were substantively enacted as part of the Finance Bill 2016 on 6 September 2016 and include reductions to the main rate to 17% from 1 April 2020. On 11 March 2020, it was announced that the reduction in the main rate to 17% would no longer proceed with the UK rate remaining at 19%. This change was enacted at the balance sheet date and is therefore reflected in these financial statements.

On 3 March 2021 it was announced that the main rate would increase from 19% to 25% from 1 April 2023. This change has not been substantively enacted and therefore is not included in these financial statements.

# JCB Heavy Products Ltd

## Notes to the financial statements for the year ended 31 December 2020 (continued)

### 12. Tangible assets

	Freehold Land and Buildings £'000	Plant and Machinery £'000	Fixtures, Fittings and Equipment £'000	Total £'000
<b>Cost</b>				
As at 1 January 2020	29,773	23,839	3,189	56,801
Additions	-	57	74	131
Disposals	-	-	(808)	(808)
<b>As at 31 December 2020</b>	<b>29,773</b>	<b>23,896</b>	<b>2,455</b>	<b>56,124</b>
<b>Accumulated depreciation</b>				
As at 1 January 2020	6,395	20,763	2,219	29,377
Charge for the year	565	855	314	1,734
Disposals	-	-	(459)	(459)
<b>As at 31 December 2020</b>	<b>6,960</b>	<b>21,618</b>	<b>2,074</b>	<b>30,652</b>
<b>Net book value at 31 December 2020</b>	<b>22,813</b>	<b>2,278</b>	<b>381</b>	<b>25,472</b>
Net book value at 31 December 2019	23,378	3,076	970	27,424

Freehold industrial land of £1,509,000 (2019: £1,509,000) has not been depreciated.

Depreciation is charged to cost of sales.

### 13. Stock

	2020 £'000	2019 £'000
Raw materials	12,343	13,238
Work in progress	10,993	19,985
Finished goods	1,474	421
	<b>24,810</b>	<b>33,644</b>

Stocks are stated after provisions for impairment of £2,107,000 (2019: £1,814,000).

The value of stock in the balance sheet is not materially different from the replacement cost.

# JCB Heavy Products Ltd

## Notes to the financial statements for the year ended 31 December 2020 (continued)

### 14. Debtors

	2020	As restated 2019
	£'000	£'000
Trade debtors	-	500
Amounts owed by group undertakings	3,998	27,435
Other taxation and social security	1,145	3,390
Corporation tax	992	2,637
Deferred tax	4,596	295
Other debtors	2,925	2,294
Prepayments and accrued income	888	3,675
	<b>14,544</b>	<b>40,226</b>

An impairment loss of £nil (2019: £nil) was recognised against trade debtors.

Amounts owed by group undertakings are trading balances and do not gather interest.

The movements in the company prior year comparatives have been re-classified to better align with the nature of the transactions, as disclosed in note 15 – Creditors: amounts falling due under one year.

#### Deferred tax

The movement in the net deferred tax asset during the year was:

	2020	2019
	£'000	£'000
As at 1 January	295	538
Deferred tax credited to the profit and loss account	4,301	(243)
As at 31 December	<b>4,596</b>	<b>295</b>

The net deferred tax asset consists of the tax effect of timing differences in respect of:

	2020	2019
	£'000	£'000
Difference between capital allowances over depreciation on fixed assets	528	295
Tax losses available	4,068	-
	<b>4,596</b>	<b>295</b>

### 15. Creditors: amounts falling due within one year

	2020	As restated 2019
	£'000	£'000
Trade creditors	17,286	12,329
Amounts owed to group undertakings	50,919	82,759
Amounts owed to other related parties outside JCB Service group	8,808	3,645
Taxation and social security	327	552
Accruals	5,815	3,622
	<b>83,155</b>	<b>102,907</b>

In the prior year, sales incentives of £6,020,000 that were recharged from other companies in the JCB Service Group were incorrectly presented as 'Sales incentives'. This has been adjusted to reflect a more accurate presentation as 'Amounts owed by group undertakings'. This restatement results in the removal of £6,020,000 previously shown on the 'Sales incentives' line within this note, and a reduction in intercompany receivables of £6,020,000 in 'Amounts owed by group undertakings' in note 14.

# JCB Heavy Products Ltd

## Notes to the financial statements for the year ended 31 December 2020 (continued)

### 16. Pension schemes

The company is a participating employer in two defined benefit schemes: J C Bamford Lifeplan and J C Bamford Excavators Limited Senior Directors and Executives Retirement Benefit scheme. These schemes have a combined deficit of £336.7 million (2019: £291.5 million) calculated in accordance with FRS102. Details of these schemes are disclosed in the financial statements of JCB Service.

### 17. Provisions for liabilities

	2020	2019
	£'000	£'000
Warranty provision	5,209	5,865
Other provisions	-	87
	<b>5,209</b>	<b>5,952</b>

#### Warranty provision

	2020	2019
	£'000	£'000
As at 1 January	5,865	7,205
Charged to the profit and loss account	4,279	4,164
Amounts utilised during the year	(4,935)	(5,504)
As at 31 December	<b>5,209</b>	<b>5,865</b>

It is expected that most warranty expenditure will be incurred in the next financial year, and nearly all will be incurred within two years of the balance sheet date. Included in other debtors (note 14) is an amount totalling £1,343,000 (2019: £2,247,000) representing amounts recoverable from suppliers.

### 18. Financial instruments

	Note	2020	2020	2019	2019
		£'000	£'000	£'000	£'000
Financial assets constituting debt instruments measured at amortised cost:					
- Trade debtors	14	-		500	
- Amounts owed by group undertakings	14	3,998		27,435	
- Other debtors	14	2,925		2,294	
			<b>6,923</b>		<b>30,229</b>
Financial liabilities measured at amortised cost:					
- Trade creditors	15	17,286		12,329	
- Amounts owed to group undertakings	15	45,571		82,759	
- Amounts owed to related parties outside JCB Service group	15	8,808		3,645	
- Accruals	15	5,815		3,622	
			<b>77,480</b>		<b>102,355</b>

# JCB Heavy Products Ltd

## Notes to the financial statements for the year ended 31 December 2020 (continued)

### 19. Called up share capital

	2020 £'000	2019 £'000
<b>Allotted, called up and fully paid up</b>		
4,500,000 Ordinary shares of £1 each (2019: 4,500,000 Ordinary shares of £1 each)	4,500	4,500

Each share is entitled to one vote in any circumstances. Each share is entitled pari passu to dividend payments or any other distribution. Each share is entitled pari passu to participate in a distribution arising from winding up of the company. The shares are non-redeemable.

### 20. Reserves

Called up share capital – represents the nominal value of shares that have been issued.

Accumulated losses – includes all current year and prior year retained losses.

### 21. Contingent liabilities

The company is part of the JCB Service group cash pooling facility which includes the funds and overdrafts of all trading JCB Service subsidiaries in the United Kingdom for cash management purposes. The facility is jointly and severally liable and contains a cross-guarantee structure.

### 22. Related party transactions

The company has taken advantage of the exemption allowed under FRS 102 paragraph 33.1A, available to wholly-owned subsidiary companies, whose results are included in the consolidated financial statements that are made publicly available, not to disclose details of transactions with entities that are part of the JCB Service group or investees of the group qualifying as related parties.

The company traded machines and parts to and from JCB Construction Equipment (Shanghai) Limited, a company ultimately controlled by Bamford family interests. The total value of these sales was £2,978,000 (2019: £286,000) and the total value of these purchases was £25,776,000 (2019: £35,742,000). The net amount owed by the company at 31 December 2020 to JCB Construction Equipment (Shanghai) Limited was £7,397,000 (2019: £2,970,000).

The company has also acquired parts from JCB Hong Kong Limited, a company that is ultimately controlled by Bamford family interests. The total value of these purchases was £10,736,000 (2019: £16,982,000). The net amount due to JCB Hong Kong Limited at 31 December 2020 was £1,409,000 (2019: £629,000).

The company subcontracts some of its research and development projects to JCB Research, a company in which Lord Bamford is the sole shareholder. The total value of services purchased by the company during the year was £2,593,000 (2019: £713,000). The net amount owed by the company to JCB Research at 31 December 2020 was £2,393,000 (2019: £46,000).

### 23. Ultimate controlling party

The company is a wholly-owned subsidiary of JCB Service, an unlimited liability company incorporated in England and Wales. JCB Service is the smallest company to consolidate the results of the company. The largest company to consolidate the financial statements of JCB Service is JCB Group Holdings Sàrl, a company incorporated in Switzerland. JCB Group Holdings Sàrl is ultimately controlled by Bamford family interests.