

<redacted>
Lead Investigator
Trade Remedies Authority
Premier House
60 Caversham Road
Reading
RG1 7EB

8 August 2024

NON-CONFIDENTIAL VERSION FOR PUBLIC CIRCULATION

Dear <redacted>

**Transition review of anti-dumping measures (“ADD”)
Case TD0056: Certain Ceramic Tableware and Kitchenware products originating
in the People’s Republic of China**

<redacted> have considered the request for the details as part of our participation in the transitional review process as an importer of products from China. Unfortunately, due to the large amount of detail required we do not have the internal resource to complete the questionnaire. We would however still be willing to take part in any interview to discuss our position regarding the ADD being continued.

<redacted> is a manufacturer and retailer in the global homeware sector. We specifically manufacture <redacted> from our factory in <redacted>. We sell <redacted> worldwide and do not have the process capability or capacity to produce the vast range of Ceramic tableware and homeware items demanded by our customers and as such we import a number of products to complement our manufactured ranges.

Origin of goods

As advised in previous communications we are not flooding the market with cheap imports to the disadvantage of other UK or EU manufacturers. We do in fact purchase products from other UK and EU manufactures and by way of example in 2023 alone purchased from the suppliers below:

UK

<redacted>	£345,324
<redacted>	£37,802
<redacted>	£20,404
Total	£403,530

EU

<redacted>	£10,928
<redacted>	£135,741
Total	£146,669

<redacted> also purchases products from other Asian countries apart from China, see below:

Asia non China

<redacted>	£1,107,060
<redacted>	£63,053
<redacted>	£101,252
<redacted>	£24,227
<redacted>	£187,886
Total	£1,483,478

We do purchase products from China and have asked our suppliers to participate in the transition review of ADD measures; the purchase details are shown below for 2023:

China 2023

<redacted>	£153,355
<redacted>	£70,774
<redacted>	£5,300,369
<redacted>	£5,118
<redacted>	£778,522
<redacted>	£249,646
<redacted>	£73,488
<redacted>	£331,426
Total	£6,962,698

The total figures above are taken for Our Company UK Limited accounts and based on the annual turnover figures for 2023

Ceramics-UK are also taking part in the review and we receive import data from them every quarter; for 2023 the imports from China for the commodity codes 6911, 6912 and 6913 totalled £374,000,000 across the UK. Of this number, the percentage of imports from China by <redacted> for the same above commodity codes was 1.87%. The UK manufactured value for our <redacted> factory was £13,960,000 which indicates that the Chinese imports made by <redacted> is 30.3% of the total manufactured products either made or sourced by the company. Therefore showing that 69.7% of our products originate outside of China.

Ceramics-UK figures taken from Trade Statistics Cover sheet (imports and exports) for quarters 1 to 4 2023.

Retail price comparison

Our Company do not sell imported products cheaper than our UK made products, please see the links below to the <redacted> website <redacted>

<redacted>

£65 - £70 set of 4 – these are imported from the EU

<redacted>

£80 - £90 set of 4 – these are imported from China

<redacted>

£19 each, therefore £76 for a set of 4 – these are UK made <redacted>

Above prices based on the <redacted> website on Wednesday August 7th 2024.

Our position

The detail provided above clearly demonstrates that <redacted> is not damaging the UK manufacturing industry and are in fact using imports to complement the ranges we offer to the UK consumer whilst securing the future of the UK manufacturing site. For our company to thrive and be successful we have to meet our customer demands by offering a broad range of products. Ultimately, if our company is successful we are able to continue to invest in our UK manufacturing site and develop our sought after Made in England ranges.

Yours sincerely,

<redacted>

UK Operations Director