



Trade Remedies Authority

Transition Review No. TD0070 –
Ammonium Nitrate

Anti-dumping duties on Ammonium Nitrate from the Russian Federation

Note to public file

22nd July 2025

Business survey responses

The TRA conducted an online survey of upstream and downstream businesses to help us to understand the economic impacts of the tariffs imposed on Ammonium Nitrate from the Russian Federation. The survey was open from 6th May 2025 to 16th June 2025. This document sets out the evidence received from this survey.

Number of responses and verification

We received 36 responses. We reviewed these and removed:

- Responses where only the first question had been completed
- Responses where the business identity could not be verified
- Responses from ineligible businesses (e.g. producers of Ammonium Nitrate)
- Responses from outside of the UK
- Duplicate responses

Once these responses were removed, there were 12 responses remaining.

Business responses (12 responses)

Q1 How did you find out about this survey?

Email from TRA	9
News Story	1
Social Media	
TRA Website	
Other (please specify)	2

Q2 How does ammonium nitrate relate to your business? (Respondents may select more than one option)

We sell to UK producers of ammonium nitrate (Upstream business)	
We are a UK producer of ammonium nitrate	
We are a foreign producer of ammonium nitrate	
We sell ammonium nitrate in our business (Downstream seller)	7
We use/blend ammonium nitrate in our business (Downstream user)	7
None of above or unsure	1

Upstream business (0 responses)

No respondents identified themselves as an upstream business.

Downstream sellers (7 responses)

The 7 respondents who identified as downstream sellers in **Q2** submitted the following answers:

Q10 Please describe what your business does.

Seven businesses submitted a response to this question. Five of them said they buy and resell AN fertiliser to farmers, two blend fertilisers and sell to farmers.

Q11 Does your company transform / blend the ammonium nitrate purchased before selling it to your customers? If yes, how?

Seven businesses submitted a response to this question, but their responses are not disclosed because the information in their responses could be commercially sensitive or could reveal their business identities.

Q12 Please describe what type of ammonium nitrate you purchase and sell. (e.g. fertilizer / commercial explosive / something else? Does it contain other substances e.g. phosphorus / potassium / calcium carbonate?)

Seven businesses submitted a response to this question, but their responses are not disclosed because the information in their responses could be commercially sensitive or could reveal their business identities.

Q13 Does your company import ammonium nitrate?

Yes, we import	3
No, we buy from UK producers / retailers	1
Both, import and buy from the UK	3

Q14 – Q16 Please name your supplier(s) and their country(ies), (i.e. Company name, Country).

We did not ask for country of suppliers if they selected “No, we buy from UK producers / retailers” in Q13.

Seven businesses submitted a response to this question, but their responses are not disclosed because the information in their responses could be commercially sensitive or could reveal their business identities.

Q17 Please provide your company's total sales revenue (in pound sterling) from the last financial year.

Only three businesses submitted a response to this question. Their sales revenues were within the range £10 million to £200 billion. The individual values were provided in the survey but have been shown as a range in this note for confidentiality.

Q18 Approximately what percentage of your total sales revenue in the last financial year was from sales of ammonium nitrate?

Only three businesses submitted a response to this question, but their responses are not disclosed because the information in their responses could be commercially sensitive or could reveal their business identities.

Q19 Who do you sell to? (Other businesses / final consumers, etc.)

Only three businesses submitted a response to this question. They sell directly to farmers.

Q20 Approximately how many UK employees does your company have?

Only three businesses submitted a response to this question. Their number of UK employees were within the range 50 to 1500. The individual values were provided in the survey but have been shown as a range in this note for confidentiality.

Q21 If prices of ammonium nitrate were to increase how would you respond? (Respondents may select more than one option)

Reduce purchases of ammonium nitrate	1
Purchase same quantity of ammonium nitrate	1
Reduce purchase of other goods to maintain quantity of ammonium nitrate	
Purchase cheaper ammonium nitrate from another country/ies (please specify)	1
Other (please specify)	1

Q22 Are your products ever used because of a protected characteristic? Protected characteristics are: age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex, and sexual orientation?

Only three businesses submitted a response to this question. Their answers were “No”.

Q23 Please tell us how the existing tariff on ammonium nitrate from the Russian Federation affected your company and industry before sanctions against the Russian Federation were in place?

Only three businesses submitted a response to this question. They said that the anti-dumping duty restricted the flow of cheaper Russian ammonium nitrate imports into the UK.

Q24 In your experience are there any notable differences in ammonium nitrate from the Russian Federation compared to those from other countries including the UK (e.g. in terms of price, quality or characteristics)?

Only three businesses submitted a response to this question. Two businesses said Russian ammonium nitrate is of inferior quality, whilst one said the quality of Russian ammonium nitrate was “always excellent”.

Q25 Is there any other information you would like to provide to help us assess the effects of the tariff on ammonium nitrate from the Russian Federation on the overall economic interest of the UK?

Only three businesses submitted a response to this question. One business said that “cheap Russian AN will move more farmers to use Urea which is not great for the environment”.

One business said that “there are tremendous cost pressures on UK agriculture currently” and “by removing the AD duty on Russian fertilisers, ammonium nitrate would become more affordable for UK farmers. One business said that “allowing Russian products into the UK will be detrimental to the UK regarding supplies of UK and EU quality products”.

Downstream users (7 responses)

The 7 respondents who identified as downstream businesses in **Q2** submitted the following answers:

Q26 Please describe what your business does.

Only four businesses submitted a response to this question. Two were farms, two were fertiliser blenders.

Q27 Please describe what type of ammonium nitrate you use. (e.g. fertilizer / commercial explosive / something else? Does it contain other substances e.g. phosphorus / potassium / calcium carbonate?)

Only four businesses submitted a response to this question, but their responses are not disclosed because the information in their responses could be commercially sensitive or could reveal their business identities.

Q28 Does your company import ammonium nitrate?

Only four businesses submitted a response to this question. They selected option “No, we buy from UK producers / retailers”

Q29 – Q31 Please name your supplier(s) and their country(ies), (i.e. Company name, Country).

We did not ask for country of suppliers if they selected “No, we buy from UK producers / retailers” in Q28.

Only four businesses submitted a response to this question, but their responses are not disclosed because the information in their responses could be commercially sensitive or could reveal their business identities.

Q32 Please provide your company’s total sales revenue (in pound sterling) from the last financial year.

Only three businesses submitted a response to this question. Their sales revenues were within the range £5 million to £30 million. The individual values were provided in the survey but have been shown as a range in this note for confidentiality.

Q33 Approximately what percentage of your total sales revenue in the last financial year from sales of ammonium nitrate?

Only three businesses submitted a response to this question, but their responses are not disclosed because the information in their responses could be commercially sensitive or could reveal their business identities.

Q34 What do you use ammonium nitrate for?

Only three businesses submitted a response to this question, but their responses are not disclosed because the information in their responses could be commercially sensitive or could reveal their business identities.

Q35 Approximately how many UK employees does your company have?

Only three businesses submitted a response to this question. Their number of UK employees were within the range 10 to 100. The individual values were provided in the survey but have been shown as a range in this note for confidentiality.

**Q36 If prices of ammonium nitrate were to increase how would you respond?
(Respondents may select more than one option)**

Reduce purchases of ammonium nitrate	1
Purchase same quantity of ammonium nitrate	2
Reduce purchase of other goods to maintain quantity of ammonium nitrate	
Purchase cheaper ammonium nitrate from another country/ies (please specify)	
Other (please specify)	1

Q37 Are your products ever used because of a protected characteristic? Protected characteristics are: age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex, and sexual orientation?

Only three businesses submitted a response to this question. Their answers were "No".

Q38 Please tell us how the existing tariff on ammonium nitrate from the Russian Federation affected your company and industry before sanctions against the Russian Federation were in place?

Only three businesses submitted a response to this question, but their responses are not disclosed because the information in their responses could be commercially sensitive or could reveal their business identities.

Q39 In your experience are there any notable differences in ammonium nitrate from the Russian Federation compared to those from other countries including the UK (e.g. in terms of price, quality or characteristics)?

Only three businesses submitted a response to this question. One business said there is no difference. One business said the UK producer produced better quality ammonium nitrate. One business said they had no experience with using Russian ammonium nitrate.

Q40 Is there any other information you would like to provide to help us assess the effects of the tariff on ammonium nitrate from the Russian Federation on the overall economic interest of the UK?

Only three businesses submitted a response to this question, but their responses are not disclosed because the information in their responses could be commercially sensitive or could reveal their business identities.

“None of above or unsure” (1 response)

After checking and removing responses as set out above, there was 1 response remaining where they selected option “None of above or unsure” to Q2. Due to the limited number of responses received for this section, we are unable to publish a summary of the survey response. This is because the information in the responses could be commercially sensitive or reveal the names of businesses that participated.

Annex A: Survey Questions

Q1 How did you find out about this survey?

Q2 How does ammonium nitrate relate to your business?

If Q2 answer is “Upstream”:

Q3 Please describe what your business does.

Q4 To your knowledge, are any products sold by your company used in the manufacture of ammonium nitrate?

Q5 Please provide your company’s total sales revenue (in pound sterling) from the last financial year.

Q6 Roughly what percentage of your total sales from the last financial year were to companies which produce ammonium nitrate?

Q7 Approximately how many UK employees does your company have?

Q8 Please tell us how the existing tariff on ammonium nitrate from the Russian Federation affected your company and industry before sanctions against the Russian Federation were in place?

Q9 Is there any other information you would like to provide to help us assess the effects of the tariff on ammonium nitrate from the Russian Federation on the overall economic interest of the UK?

If Q2 answer is “Downstream Seller”:

Q10 Please describe what your business does

Q11 Does your company transform / blend the ammonium nitrate purchased before selling it to your customers? If yes, how?

Q12 Please describe what type of ammonium nitrate you purchase and sell. (e.g. fertilizer / commercial explosive / something else? Does it contain other substances e.g. phosphorus / potassium / calcium carbonate?)

Q13 Does your company import ammonium nitrate?

If Q13 answer is “Yes”: Q14 Please name your supplier(s) and their country(ies), (i.e. Company name, Country).

If Q13 answer is “No”: Q15 Please name your supplier(s).

If Q13 answer is “Both”: Q16: Please list your supplier(s) of ammonium nitrate and their country(ies), (i.e. Company name, Country).

Q17 Please provide your company’s total sales revenue (in pound sterling) from the last financial year.

Q18 Approximately what percentage of your total sales revenue in the last financial year from sales of ammonium nitrate?

Q19 Who do you sell to? (Other businesses / final consumers, etc.)

Q20 Approximately how many UK employees does your company have?

Q21 If prices of ammonium nitrate were to increase how would you respond? (Respondents may select more than one option)

Q22 Are your products ever used because of a protected characteristic? Protected characteristics are: age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex, and sexual orientation?

Q23 Please tell us how the existing tariff on ammonium nitrate from the Russian Federation affected your company and industry before sanctions against the Russian Federation were in place?

Q24 In your experience are there any notable differences in ammonium nitrate from the Russian Federation compared to those from other countries including the UK (e.g. in terms of price, quality or characteristics)?

Q25 Is there any other information you would like to provide to help us assess the effects of the tariff on ammonium nitrate from the Russian Federation on the overall economic interest of the UK?

If Q2 answer is “Downstream User”:

Q26 Please describe what your business does.

Q27 Please describe what type of ammonium nitrate you use. (e.g. fertilizer / commercial explosive / something else? Does it contain other substances e.g. phosphorus / potassium / calcium carbonate?)

Q28 Does your company import ammonium nitrate?

If Q28 answer is "Yes": Q29 Please name your supplier(s) and their country(ies), (i.e. Company name, Country).

If Q28 answer is "No": Q30 Please name your supplier(s).

If Q28 answer is "Both": Q31: Please list your supplier(s) of ammonium nitrate and their country(ies), (i.e. Company name, Country).

Q32 Please provide your company's total sales revenue (in pound sterling) from the last financial year.

Q33 Approximately what percentage of your total sales revenue in the last financial year from sales of ammonium nitrate?

Q34 What do you use ammonium nitrate for?

Q35 Approximately how many UK employees does your company have?

Q36 If prices of ammonium nitrate were to increase how would you respond? (Respondents may select more than one option)

Q37 Are your products ever used because of a protected characteristic? Protected characteristics are: age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex, and sexual orientation?

Q38 Please tell us how the existing tariff on ammonium nitrate from the Russian Federation affected your company and industry before sanctions against the Russian Federation were in place?

Q39 In your experience are there any notable differences in ammonium nitrate from the Russian Federation compared to those from other countries including the UK (e.g. in terms of price, quality or characteristics)?

Q40 Is there any other information you would like to provide to help us assess the effects of the tariff on ammonium nitrate from the Russian Federation on the overall economic interest of the UK?

If Q2 answer is “Unsure”:

Q41 Please describe what your business does.

Q42 Does your company import ammonium nitrate?

If Q42 answer is “Yes”: Q43 Please name your supplier(s) and their country(ies), (i.e. Company name, Country).

If Q42 answer is “No”: Q44 Please name your supplier(s).

If Q42 answer is “Both”: Q45: Please list your supplier(s) of ammonium nitrate and their country(ies), (i.e. Company name, Country).

Q46 Please provide your company’s total sales revenue (in pound sterling) from the last financial year.

Q47 Approximately what percentage of your total sales revenue in the last financial year were from sales of ammonium nitrate?

Q48 Who do you sell to? (Other business / final consumers, etc.)

Q49 Approximately how many UK employees does your company have?

Q50 If prices of ammonium nitrate were to increase, how would you respond?

Q51 Are your products ever used because of a protected characteristic? Protected characteristics are: age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex, and sexual orientation?

Q52 Please tell us how the existing tariff on ammonium nitrate from the Russian Federation affected your company and industry before sanctions against the Russian Federation were in place?

Q53 In your experience are there any notable differences in ammonium nitrate from the Russian Federation compared to those from other countries including the UK (e.g. in terms of price, quality or characteristics)?

Q54 Is there any other information you would like to provide to help us assess the effects of the tariff on ammonium nitrate from the Russian Federation on the overall economic interest of the UK?