

SNORKEL EUROPE LIMITED ANNUAL REPORT AND ACCOUNTS 2023

Registered in England & Wales

Company number 6735397

SNORKEL EUROPE LIMITED

REPORT AND FINANCIAL STATEMENTS 2023

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SNORKEL EUROPE LIMITED

DIRECTORS, ADVISERS AND OFFICERS

DIRECTORS

DF Ahern

CD Brooks

BJ Campbell

SECRETARY

CD Brooks

REGISTERED OFFICE

Vigo Centre

Birtley Road

Washington

Tyne and Wear

NE38 9DA

AUDITORS

Sumer Auditco Ltd

Unit 2

Gosforth Park Avenue

Newcastle upon Tyne

NE12 8EG

BANKERS

JPMorgan Bank N.A

Chaseside

Bournemouth

UK

BH7 7DA

SNORKEL EUROPE LIMITED

STRATEGIC REPORT

Snorkel Europe Ltd ("Snorkel") is the European component of Snorkel Group ("The Group") a manufacturer and distributor of Powered Access Platforms. Snorkel markets its products under the well known Snorkel brand.

The controlling interest in Snorkel is held by Xtreme Manufacturing LLC ("Xtreme"). Since acquisition, in October 2013, Xtreme have invested heavily in Snorkel and Xtreme have indicated that they will continue to invest any necessary working capital into Snorkel to fund its growth back to revenue levels consistently above its breakeven point.

The Company uses a variety of financial and non-financial measures to monitor performance with the principal measures detailed below.

Sales and Profitability

	2023 £000's	2022 £000's	Change %
Revenue	47,527	42,564	12%
Profit (Loss) from continuing operations (Reported)*	1,491	(2,667)	156%
EBITDA*	2,459	(1,740)	241%
EBITDA (Internal operational measure)**	1,066	(1,096)	197%
Average Headcount	222	216	3%

* Stated before tax, interest and exceptional items, such as related party forgiveness.

** The internal measure of underlying operational profitability for comparative purposes excludes IFRS16 changes, Marketing costs, Bad debts and currency movements. Source: Management accounts.

In 2023 the Company saw strong year on year growth in sales and profitability with post Covid-19 supply chain challenges easing and Global freight costs dropping significantly in the reporting period.

For the full year 2023, Snorkel posted an increase in year on year Sales revenues of 12% and continue to see strong demand for all our product ranges. Our reported EBITDA* came in at a profit of £2.5m, versus a loss for the previous year of £1.7m, with the Company spending approximately £3.0m less on inbound freight costs year on year. Whilst we expect these trends to continue into 2024 Global inflationary pressures along with geo-political issues are risks that are being monitored and managed where possible.

To deliver its strategy, Snorkel is reliant on continued sales demand within its end markets, the pricing levels in those markets and the continued performance of its supply chain. These markets have been cyclical, and future performance in those markets is uncertain.

Working capital

	2023 £000's	2022 £000's	Change %
Cash	1,566	515	204%
Capital Expenditure (including intangibles)	764	320	139%
Payables days	77	94	18%
Receivables days	45	53	15%

In May 2023, the Asset Based Lending Facility was not renewed. Given the increasing interest rates and deposit/borrowing rates, the ultimate controlling party of Xtreme Manufacturing LLC, Don Ahern, chose to lend the Group sufficient funds through a related party to repay the outstanding facility to lender JPMorgan Chase. All financial covenants relating to the JPM Credit Line expired at the same time as the loan was paid off. There are no covenants at the date of issue of these financial statements.

At the settlement date the Group repaid approximately \$34.2m of which Snorkel Europe Limited's share was approximately \$11.4m.

Non financial measures

The Company also measures and monitors various non financial measures linked to the overall customer experience which includes on-time delivery and quality performance. The Company has performed extremely well against its internal targets within these areas during 2023.

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Section 172(1) statement

The board of directors of the Company consider, both individually and together, that they have acted in a way which is most likely to promote the success of the Company for the benefit of its stakeholders.

The directors consider the impact on interests of other stakeholders in the company whilst discharging these duties.

Employees

The directors are committed to promoting an engaged and healthy workforce comprising, recognising the importance of both physical and mental wellbeing. We engage with our team through the works council, safety leaders and an open door policy promoting strong communication channels throughout the business.

The directors encourage progression through the business and achieve this through appropriate training and development including apprenticeships.

We dedicate appropriate resource to our Health and Safety standards and consistently work to raise the profile of health and safety in the business. Proactive safety initiatives and extensive training facilitate this. Our strategy is to continue to develop our safety culture to raise standards to the highest level.

Customers

The team works tirelessly to enjoy trusting, effective and uncomplicated long term relationships with our valued customers. We seek to identify opportunities that are mutually beneficial and ensure the sustainability of our strategic partners.

Suppliers

The directors seek to ensure our suppliers align with our values. The directors commit to honouring our agreements. In line with our values, we look to maximise opportunities for suppliers to ensure their continued success and sustainability. The directors value the loyalty and commitment of our strategic suppliers.

Environment

The Company recognises the importance of its environmental responsibilities and has measures in place to monitor and control its impact on the local environment and its compliance with any regulatory environmental standards.

Standards and conduct

The Company has a strong business vision driven by our core values of; Holding people at the heart, Honesty & Integrity, a commitment to excellence and collaboration.

Energy and carbon report

The SECR disclosure presents our carbon footprint within the United Kingdom, an appropriate intensity metric, the total energy use of electricity, gas and transport fuel and an efficiency actions summary taken during the financial year.

	2023	2022
Electricity Consumption used to calculate emissions (kWh)	2,201,900	2,213,080
Emissions from purchased electricity (tCO ₂ e)	495	468
Emissions from combustion of fuel for (tCO ₂ e)	2.0	2.0
Gas Consumption used to calculate emissions (kWh)	5,958,017	5,755,291
Emissions from the combustion of gas (tCO ₂ e)	1,089	1,518
Total gross tCO ₂ e based on the above	1,586	1,986
Intensity ratio (tCO ₂ e / Turnover)	0.05	0.05

The SECR report has been prepared in line with the Greenhouse Gas (GHG) Protocol Corporate Accounting and Reporting Standard.

Energy efficiency action summary

The Company continues to achieve direct and indirect savings in energy and associated carbon emissions, through operational and technological improvements, including;

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- New air con units installed for main office and server room.
- Revamp of offices and on-site facilities.

Going concern

The financial statements have been prepared on the going concern basis. The directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future given the improved financial performance of the Company during the year and post year end.

The directors have prepared forecasts for a period up to twelve months from the date of approval of these financial statements which demonstrate that the Company will have sufficient resources to continue as a going concern. The Company also has the continued support of the parent company, Xtreme Manufacturing LLC, Group and ultimate controlling party, if additional support were required. The directors have concluded that the use of the going concern assumption is appropriate in preparing these financial statements and accordingly, they continue to prepare the Company's financial statements on a going concern basis.

Signed by:

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Charles Brooks
Director

20 December 2024

SNORKEL EUROPE LIMITED

DIRECTORS’ REPORT

The directors submit their report and the financial statements of Snorkel Europe Limited for the year ended 31 December 2023. Snorkel Europe Limited is a private Limited Company incorporated and domiciled in the UK.

RESULTS AND DIVIDENDS

The profit for the year after tax amounted to £776k (2022:£2,954k loss).
The directors do not recommend payment of a dividend on the ordinary shares.

FINANCIAL INSTRUMENTS

The company’s financial instruments comprise cash, inter company loans and short-term receivables and payables arising from its operations. The principal financial instruments used by the company are inter company loans from its ultimate parent company. The company has not established a formal policy on the use of financial instruments but assesses the risks faced by the company as economic conditions and the company’s operations develop.

RESEARCH AND DEVELOPMENT

The company maintains a development programme as continuity of investment in this area is essential for the maintenance of the Company’s market position and for future growth.

EVENTS SINCE THE END OF THE YEAR

There are no significant events to report.

DISABLED PERSONS

The company will employ disabled persons when they appear to be suitable for a particular vacancy and every effort is made to ensure that they are given full and fair consideration when such vacancies arise. Where existing employees become disabled, it is the Company’s policy wherever practicable to provide continuing employment under normal terms and conditions and to provide training and career development to disabled employees wherever appropriate.

EMPLOYEE INVOLVEMENT

The company encourages the involvement of its employees through regular dissemination of information of particular concerns to employees. To facilitate this, the company operates a Communications Forum where all employees are represented by a colleague within their department at regular meetings with senior managers.

DIRECTORS

The directors who held office during the year are listed below:

- CD Brooks
- BJ Campbell
- DF Ahern

The directors do not hold any interest in the share capital of the company except for Mr. DF Ahern who owns Xtreme Manufacturing LLC, the Company’s ultimate parent.

AUDITOR

In accordance with the company’s articles, a resolution proposing that Sumer Auditco Limited be reappointed as auditor of the company will be put at a General Meeting.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

The directors in office on the date of approval of the financial statements have confirmed, as far as they are aware, that there is no relevant audit information of which the auditor is unaware. Each of the directors have confirmed that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

APPROVAL

20 December 2024

This report was approved by the board of directors and authorised for issue on and signed on its behalf by:

Signed by:
Charles Brooks
Director
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SNORKEL EUROPE LIMITED

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report and the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare Financial Statements for each financial year. Under that law the directors have elected to prepare the Financial Statements of the Company in accordance with UK adopted International Financial Reporting Standards ("IFRS").

The financial statements are required by law and UK adopted International accounting standards to present fairly the financial position of the company. The Companies Act 2006 provides in relation to such financial statements that references in the relevant part of that Act to financial statements giving a true and fair view are references to their achieving a fair presentation.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing the financial statements, the directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and estimates that are reasonable and prudent;
- c. state whether they have been prepared in accordance with UK adopted International reporting standards;
- d. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

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INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF SNORKEL EUROPE LIMITED

Opinion

We have audited the financial statements of Snorkel Europe Limited for the year ended 31 December 2023 set out on pages 12 to 28. The financial reporting framework that has been applied in their preparation is applicable law and UK adopted International reporting standards.

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2023 and of its profit for the year then ended;
- have been properly prepared in accordance with UK adopted International reporting standards; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained in the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report and the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

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INDEPENDENT AUDITOR'S REPORT (CONTINUED)

TO THE MEMBERS OF SNORKEL EUROPE LIMITED

Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page 8, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Capability of the audit in detecting irregularities, including fraud

Discussions with and enquiries of management and those charged with governance were held with a view to identifying those laws and regulations that could be expected to have a material impact on the financial statements. During the engagement team briefing, the outcomes of these discussions and enquiries were shared with the team, as well as consideration as to where and how fraud may occur in the entity.

The following laws and regulations were identified as being of significance to the entity:

- Those laws and regulations considered to have a direct effect on the financial statements including UK financial reporting standards, Company Law, Tax and Pensions legislation, and distributable profits legislation.
- Those laws and regulations for which non-compliance may be fundamental to the operating aspects of the business and therefore may have a material effect on the financial statements include the product safety and health & safety regulations.

Audit procedures undertaken in response to the potential risks relating to irregularities (which include fraud and non-compliance with laws and regulations) comprised of: inquiries of management and those charged with governance as to whether the entity complies with such laws and regulations; enquiries with the same concerning any actual or potential litigation or claims; inspection of relevant legal correspondence; testing the appropriateness of journal entries; and the performance of analytical review to identify unexpected movements in account balances which may be indicative of fraud.

No instances of material non-compliance were identified. However, the likelihood of detecting irregularities, including fraud, is limited by the inherent difficulty in detecting irregularities, the effectiveness of the entity's controls, and the nature, timing and extent of the audit procedures performed. Irregularities that result from fraud might be inherently more difficult to detect than irregularities that result from error. As explained above, there is an unavoidable risk that material misstatements may not be detected, even though the audit has been planned and performed in accordance with ISAs (UK).

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at:

<http://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

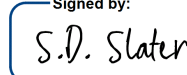
SNORKEL EUROPE LIMITED

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

TO THE MEMBERS OF SNORKEL EUROPE LIMITED

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Signed by:

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Stephen Slater (Senior Statutory Auditor)
for and on behalf of Sumer Auditco Ltd
Statutory Auditor
Unit 2
Gosforth Park Avenue
Newcastle upon Tyne
NE12 8EG

20 December 2024

SNORKEL EUROPE LIMITED

STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2023

	Notes	2023 £000's	2022 £000's
Continuing Operations			
Revenue	2	47,527	42,564
Changes in inventories of finished goods and work in progress	11	4,899	4,861
Raw materials and consumables used		(39,719)	(38,412)
Staff costs	3	(7,542)	(7,171)
Depreciation and amortisation expense	4	(968)	(927)
Other operating expenses	5	(2,706)	(3,582)
Profit/(loss) from continuing operations		1,491	(2,667)
Related party debt forgiveness	21	-	429
Profit/(loss) from continuing operations after Impairment		1,491	(2,238)
Net finance expense	6	(715)	(716)
Profit/(loss) before taxation		776	(2,954)
Taxation	7	-	-
Profit/(loss) for the year from continuing operations		776	(2,954)
Profit/(loss) for the year and total comprehensive income attributable to owners of the Company		776	(2,954)

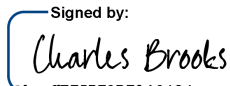
SNORKEL EUROPE LIMITED

BALANCE SHEET

AS AT 31 DECEMBER 2023 (FOR COMPANY NUMBER 6735397)

	Notes	2023 £000's	2022 £000's
Non current assets			
Intangible assets	8	825	207
Property, plant and equipment	9	388	388
Right-of-use assets	10	5,953	6,760
Deferred tax assets	17	-	-
		7,166	7,355
Current assets			
Inventories	11	21,435	17,015
Trade and other receivables	12	6,526	7,309
Amounts due from Group undertakings	21	62	171
Current tax assets		-	-
Cash and cash equivalents	13	1,566	515
		29,589	25,010
Total assets		36,755	32,365
Current liabilities			
Trade and other payables	14	8,731	9,764
Amounts due to Group undertakings	21	3,444	2,466
Lease debt	20	779	731
Current tax liabilities		-	-
Other borrowings	15	-	6,730
Provision	16	793	679
		13,747	20,370
Non Current liabilities			
Amounts due to Group undertakings	21	16,000	5,000
Other borrowings	15	-	-
Lease debt	20	5,978	6,741
		21,978	11,741
Total liabilities		35,725	32,111
Equity			
Share capital	18	32	32
Share premium	18	31,468	31,468
Profit and loss account	19	(30,470)	(31,246)
Total equity		1,030	254
Total equity and total liabilities		36,755	32,365

The financial statements on pages 12 to 28 were approved by the board of directors and authorised for issue on 20 December 2024 and are signed on its behalf by:

Signed by:

 Charles Brooks
 Director

SNORKEL EUROPE LIMITED

STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2023

	Share capital £000's	Share Premium £000's	Accumulated (losses) £000's	Total equity £000's
Balance at 31 December 2021	32	31,468	(28,292)	3,208
Net loss for the year 2022	-	-	(2,954)	(2,954)
Balance at 31 December 2022	32	31,468	(31,246)	254
Net profit for the year 2023	-	-	776	776
Balance at 31 December 2023	32	31,468	(30,470)	1,030

CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 2023

	2023 £000's	2022 £000's
Continuing operations		
Profit (loss) before interest and taxation	1,491	(2,667)
Related party debt forgiveness	-	429
Depreciation and amortisation	968	927
Operating cash flows before movements in working capital	2,459	(1,311)
Decrease in receivables including amounts due from Group undertakings	892	1,662
Increase in payables including amounts due to Group undertakings	11,059	4,764
Increase in inventories	(4,420)	(6,660)
Net cash inflow from continuing operating activities	9,990	(1,545)
Cash used in operations		
Interest paid	(715)	(716)
Income taxes received (paid)	-	-
Net cash inflow from operating activities	9,275	(2,261)
Cash flow from Investing Activities		
Purchase of property, plant and equipment including Right of Use assets	(161)	(232)
Purchase of Intangible fixed assets	(618)	(207)
Net cash outflow from investing activities	(779)	(439)
Cash flow from financing activities		
New obligations lease debt entered into	-	-
(Decrease) Increase in other borrowings	(6,730)	3,093
Repayments of obligations under lease debt	(715)	(551)
Net cash (used in) from financing activities	(7,445)	2,542
Effect of exchange rate changes on cash and cash equivalents	-	-
Net Increase in cash and cash equivalents	1,051	(158)
Cash and cash equivalents at 1 January	515	673
Cash and cash equivalents at 31 December	1,566	515

SNORKEL EUROPE LIMITED

ACCOUNTING POLICIES

(i) Basis of preparation of the financial statements

The financial statements have been prepared in accordance with UK adopted International reporting standards and the requirements of the Companies Act applicable to companies reporting under IFRS.

The financial statements have been prepared under the historic cost convention.

(ii) Going concern

The financial statements have been prepared on the going concern basis. The directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future given the improved financial performance of the Company during the year and post year end.

The directors have prepared forecasts for a period up to twelve months from the date of approval of these financial statements which demonstrate that the Company will have sufficient resources to continue as a going concern. The Company also has the continued support of the parent company, Xtreme Manufacturing LLC, Group and ultimate controlling party, if additional support were required. The directors have concluded that the use of the going concern assumption is appropriate in preparing these financial statements and accordingly, they continue to prepare the Company's financial statements on a going concern basis.

(iii) Revenue

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods provided in the normal course of business, net of discounts, VAT and other sales related taxes.

Revenue from the sale of goods is recognised when goods are delivered to or collected by the customer and title has passed.

(iv) Leases

Leases are recognized, measured and presented in line with IFRS 16 'Leases'. At inception, the company assesses whether a contract is, or contains, a lease within the scope of IFRS 16. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Where a tangible asset is acquired through a lease, the company recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date plus any initial direct costs and an estimate of the cost of obligations to dismantle, remove, refurbish or restore the underlying asset and the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use assets are determined on the same basis as those of other property, plant and equipment. The right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is measured at amortised cost using the effective interest method, initially at the present value of the lease payments that are unpaid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the company's incremental borrowing rate.

The company has elected not to recognise right-of-use assets and lease liabilities for short-term leases of machinery that have a lease term of 12 months or less, or for leases of low-value assets including IT equipment. The payments associated with these leases are recognised in profit or loss on a straight-line basis over the lease term.

(v) Foreign currencies

Transactions in currencies other than sterling, the presentational and functional currency of the Company, are recorded at the rates of exchange prevailing on the dates of the transactions. At each balance sheet date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the balance sheet date.

Non-monetary assets and liabilities carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Gains and losses arising on retranslation are included in the statement of comprehensive income for the period.

(vi) Intangible assets

Identifiable intangible assets are recognised when the Company controls the asset, it is probable that future economic benefits attributable to the asset will flow to the Company and the cost of the asset can be reliably measured. All intangible assets, other than Goodwill, are amortised over their useful economic life.

Computer Software

Computer software comprises computer software purchased from third parties and is carried at cost less accumulated amortisation.

Manufacturing schedules and other intangibles

Manufacturing schedules and other intangible assets have been brought in on the acquisition of businesses and capitalised at a fair value. The intangible assets are carried at cost less accumulated amortisation.

Estimated useful economic lives

The estimated useful economic lives assigned to the principal categories of intangible assets are as follows:

- Computer software 5 years
- Other intangible assets 5 to 10 years

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(vii) Research and development

Research expenditure is recognised as an expense in the period in which it is incurred.

Development expenditure is recognised in the statement of comprehensive income in the period in which it is incurred unless it is probable that economic benefits will flow to the Company from the asset being developed, the cost of the asset can be reliably measured and technical feasibility can be demonstrated.

Internally-generated intangible assets are amortised on a straight-line basis over their useful lives (10 to 15 years).

(viii) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets or, where shorter, the term of the relevant lease.

(ix) Asset Impairment

At each balance sheet date, the Company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. Where the asset does not generate cash flows that are independent from other assets, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. An intangible asset with an indefinite useful life is tested for impairment annually and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised as income immediately, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

(x) Plant, property and equipment

Plant, property and equipment is included in the balance sheet at historical cost, less accumulated depreciation and any impairment losses.

On disposal of property, plant and equipment, the difference between sales proceeds and the net book value at the date of disposal is recorded in the statement of comprehensive income.

Depreciation

Depreciation is charged so as to write off the cost of assets over their estimated useful lives, using the straight-line method, on the following bases:

• Plant and Machinery	3- 10 years
• Leasehold land and buildings	over the lifetime of the lease
• Fixtures, fittings and equipment	3- 10 years
• Motor Vehicles	3- 5 years

(xi) Borrowing costs

All borrowing costs are expensed in the statement of comprehensive income in the period in which they are incurred.

(xii) Financial instruments

Recognition of financial assets and financial liabilities

Financial assets and financial liabilities are recognised on the Company's balance sheet when the Company has become a party to the contractual provisions of the instrument.

Financial assets

Loans and receivables

Loans and receivables are non-derivative assets with fixed or determinable payments that are not quoted in an active market.

Trade and other receivables

Financial assets within Trade and other receivables are initially recognised at fair value, which is usually the original invoiced amount and are subsequently carried at fair value less provisions made for doubtful receivables.

Provisions are made specifically where there is evidence of a risk of non-payment, taking into account ageing, previous losses experienced and general economic conditions.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand less short term bank overdrafts.

Financial liabilities

Financial liabilities and equity

Financial liabilities and equity instruments are classified

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according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction from the proceeds received.

Trade and other payables

Financial liabilities within trade and other payables are initially recorded at fair value, which is usually the original invoiced amount, and subsequently carried at historical cost.

Loans and other borrowings

Loans and other borrowings are initially recognised at fair value plus directly attributable transaction costs and are subsequently carried at amortised cost using the effective interest method.

(xiii) Post retirement benefits

The Company operates a defined contribution scheme which is administered by an independent trustee. The Company contributions are charged to the statement of comprehensive income as they are incurred

(xiv) Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated by using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction which affects neither the tax profit nor the accounting profit.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled. Deferred tax is charged or credited in the statement of comprehensive income, except when it relates to items credited or charged directly to equity, in which case the deferred tax is also dealt with in equity.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

(xv) Termination benefits

Termination benefits (leaver costs) are payable when employment is terminated before the normal retirement date, or when an employee accepts voluntary redundancy in exchange for these benefits. The

Company recognises termination benefits when it is demonstrably committed to the affected employees leaving the Company.

(xvi) Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated.

(xvii) Investments

Investments are included at cost less amounts written off.

(xviii) Grants

Government grants are recognised when there is reasonable assurance that the grant conditions will be met and the grants will be received.

Critical accounting estimates and key judgements

The preparation of financial statements in conformity with IFRS requires the use of accounting estimates and assumptions. It also requires management to exercise judgement in the process of applying the Company's accounting policies. We continually evaluate our estimates, assumptions and judgements based on the most up to date information available.

The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Intangible assets

Amortisation of intangible assets is charged to the statement of comprehensive income on a straight line basis over the useful economic lives of each intangible asset. The Directors review the assumptions made at the time of acquisitions in the light of current evidence in the market, and estimated useful economic lives and revisited the carrying value of each intangible asset. Significant changes in the carrying values assessed are charged through the statement of comprehensive income as an impairment.

Trade receivables

The Company regularly assesses the recoverability of its trade receivables based on a range of factors including the age of the receivable, creditworthiness of the customer, any credits required to release payments, and changes in that customer's access to credit to fund their purchases. When determining the recoverability of an account the Company makes estimations as to the financial condition of each customer, their importance in providing a route to market, any debt collection strategy in place and their ability to subsequently make payment or provide other future revenue benefits.

Inventories

In accordance with IAS2 the Company regularly reviews its inventory to ensure it is carried at the lower of cost or net

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realisable value. The management constantly reviews slow moving and obsolete items arising from changes in the product mix demanded by customers, reductions in overall volumes, supplier failures and strategic resourcing decisions.

Obsolescence provisions are calculated based on current market values and future sales of inventories. In situations where market demand changes, significantly altering production volumes, inventories are reviewed to ensure that components have a realistic likelihood of being used in current models in a reasonable timeframe. If this review identifies significant levels of obsolete inventory, this obsolescence is charged to the statement of comprehensive income as an impairment.

Warranty Provision

The Company has reviewed the warranties that it has offered with the sales of its equipment, and has established a warranty provision to cover the estimated future warranty costs of products sold over the remaining life of the warranty. The estimate of future warranty costs assumes that the recent product developments continue to reduce the warranty support necessary from that in previous periods.

Valuation of lease liabilities and right-of-use assets

The application of IFRS 16 requires the Company to make judgments that affect the valuation of the lease liabilities and the valuation of right-of-use assets. These include: determining contracts in scope of IFRS 16, determining the contract term and determining the interest rate used for discounting of future cash flows. The present value of the lease payments have been determined using the Company's incremental borrowing rate.

Accounting standards, interpretations and amendments to published accounts

The Company considered the implications, if any, of the following amendments to IFRSs during the year ended 31 December 2023.

New and amended standards and interpretations effective from 1 January 2023 adopted by the company

During the year ended 31 December 2023, the Company has not adopted any new IFRS, IAS or amendments issued by the IASB, and interpretations by the IFRS Interpretations Committee, which have been adopted in the United Kingdom.

New and amended standards and interpretations effective from 1 January 2024 not yet adopted by the company

The company currently adopts all relevant accounting standards that have been endorsed by and adopted in the UK. There are various standards that are expected to be endorsed in 2024. The company believes these standards will have no material impact on the financial statements.

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NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2023

1. Presentation of financial statements

The financial statements have been prepared in accordance with UK adopted International Accounting Standards. These financial statements are presented in Sterling.

2. Revenue

The company's revenue is generated from its principal activities.

	2023 £000's	2022 £000's
Continuing operations	47,527	42,564
Discontinued operations	-	-
	47,527	42,564

3. Staff costs**Continuing operations**

	2023 £000's	2022 £000's
Aggregate remuneration comprised		
Wages and Salaries	6,837	6,474
Social Security Costs	557	559
Other Pension Costs	148	138
Total staff costs	7,542	7,171

	2023 No.	2022 No.
Average monthly number of employees		
Production	152	149
Sales and Administration	70	67
Total	222	216

All company directors were paid through the Company's immediate parent, Snorkel International Holdings LLC.

4. Depreciation and amortisation**Continuing operations**

	2023 £000's	2022 £000's
Depreciation of property, plant & equipment	145	129
Amortisation of intangible fixed assets	-	2
Depreciation of right-of-use assets	823	796
Total depreciation and amortisation charge	968	927

Depreciation of property, plant & equipment and Right-of-use assets:

- owned assets	145	129
- leased assets	823	796

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5. Other operating expenses

A summary of income and expenses within Other operating expenses is summarised below:

	2023 £000's	2022 £000's
Other operating expenses		
Operating lease rentals	13	22
Allowances for doubtful debts	(143)	(142)
Net loss (gain) on foreign exchange movements	(381)	1,205
Research and Development costs	117	77
Research and Development credits	-	-
Auditors' remuneration	24	24
Marketing and advertising costs	299	290
Other operating expenses	2,777	2,106
Total operating expenses	2,706	3,582

6. Net finance expense

Continuing operations

	2023 £000's	2022 £000's
Finance expense		
Interest payable on other borrowings (note 15)	(278)	(242)
Interest expense associated lease debt	(437)	(469)
Other interest payable	-	(5)
Total finance expense	(715)	(716)
Finance Income		
Interest on cash and cash equivalents	-	-
Total finance income	-	-
Net finance expense	(715)	(716)

7. Taxation

Analysis of taxation expense (credit) for the year

	2023 £000's	2022 £000's
United Kingdom		
Corporation tax at 23.52% (2022: 19.00%)	-	-
Total current taxation expense (credit)	-	-
Deferred tax		
Origination and reversal of temporary differences	-	-
Total deferred tax	-	-
Total taxation expense (credit) in the statement of comprehensive income	-	-

The main rate of corporation tax increased to 25% from 1 April 2023 under the Finance Bill 2021. Deferred tax has been provided at the rates expected to be in place when the timing differences reverse. A marginal rate of 23.52% has been used for the year to 31 December 2023 when assessing the corporation tax charge as below.

Factors affecting taxation expense

The taxation expense on the profit (loss) for the year differs from the amount computed by applying the corporation tax rate to the Profit/(loss) before taxation as a result of the following factors:

	2023 £000's	2022 £000's
Profit (Loss) before taxation	776	(2,954)
Notional taxation (credit) at UK rate of 23.52% (2022: 19.00%)	183	(561)
Effects of:		
Non taxable deductible expenses / (income)	13	(72)
Income not taxable	-	(6)
Tax rate changes	12	(202)
Other	-	37
Deferred tax asset not recognised in the period	(208)	804
Total taxation expense (credit)	-	-

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8. Intangible assets

	Development Costs £000's	Total £000's
Cost		
At 1 January 2022	22	22
Additions	207	207
Disposals	(22)	(22)
At 31 December 2022	207	207
Additions	618	618
At 31 December 2023	825	825
Accumulated depreciation		
At 1 January 2022	19	19
Charge for the year	3	3
Disposals	(22)	(22)
At 31 December 2022	-	-
Charge for the year	-	-
At 31 December 2023	-	-
Carrying amount		
At 31 December 2023	825	825
At 1 January 2023	207	207

The above relates to an on going development project due to be completed in 2024

9. Property, plant and equipment

	Land and Buildings ^a £000's	Plant and Machinery ^b £000's	Fixtures, Fittings and Equipment £000's	Total £000's
Cost				
At 1 January 2022	236	2,379	419	3,034
Additions	-	102	11	113
Disposals	-	-	-	-
At 31 December 2022	236	2,481	430	3,147
Additions	84	33	28	145
Disposals	(64)	-	(51)	(115)
At 31 December 2023	256	2,514	407	3,177
Accumulated depreciation				
At 1 January 2022	117	2,219	294	2,630
Charge for the year	15	67	47	129
Disposals	-	-	-	-
At 31 December 2022	132	2,286	341	2,759
Charge for the year	19	81	45	145
Disposals	(64)	-	(51)	(115)
At 31 December 2023	87	2,367	335	2,789
Carrying amount				
At 31 December 2023	169	147	72	388
At 1 January 2023	104	195	89	388

^a The carrying amount of the Land and buildings relates to long leasehold property alterations at the Vigo Centre Facility.

^b Included within Plant and Machinery are assets held under finance leases with a net book value of £Nil (2022: £Nil).

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10. Right-of-use assets

	Land and Buildings £000's	Plant and Machinery £000's	Fixtures, Fittings and Equipment £000's	Total £000's
Cost				
At 1 January 2022	9,778	164	6	9,948
Additions	-	117	-	117
At 31 December 2022	9,778	281	6	10,065
Additions	-	16	-	16
At 31 December 2023	9,778	297	6	10,081
Accumulated depreciation				
At 1 January 2022	2,347	157	6	2,510
Charge for the year	782	13	-	795
Disposals	-	-	-	-
At 31 December 2022	3,129	170	6	3,305
Charge for the year	782	41	-	823
Disposals	-	-	-	-
At 31 December 2023	3,911	211	6	4,128
Carrying amount				
At 31 December 2023	5,867	86	-	5,953
At 1 January 2023	6,649	111	-	6,760

11. Inventories

In accordance with IAS2 the Company regularly reviews its inventory to ensure it is carried at the lower of cost or net realisable value. At 31 December 2023 the management believes the fair value of inventories to be £21.5m (2022: £17.0m).

The Company's inventories comprised:

	2023			2022		
	Cost £000's	Provision £000's	Carrying value £000's	Cost £000's	Provision £000's	Carrying value £000's
Raw materials and consumables	9,882	(1,165)	8,717	10,276	(1,080)	9,196
Work-in-progress	2,351	(36)	2,315	1,240	-	1,240
Finished Goods and goods for resale	10,677	(274)	10,403	6,866	(287)	6,579
Total inventories	22,910	(1,475)	21,435	18,382	(1,367)	17,015

Changes in inventories of finished goods and WIP can be calculated as:

	2023 £000's	2022 £000's
Total finished goods and WIP at 1 January	7,819	2,958
Changes in inventories of finished goods and WIP including provision movement	4,899	4,861
Total finished goods and WIP at 31 December	12,718	7,819

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12. Trade and other receivables

	2023 £000's	2022 £000's
Current		
Trade amounts receivable	6,129	6,860
Allowance for doubtful debts	(125)	(686)
Other taxes	154	137
Other debtors and prepayments	368	998
	6,526	7,309

Allowances for doubtful debts are as follows:

	2023 £000's	2022 £000's
At 1 January	686	750
Amounts (credited) debited to the statement of comprehensive income	(143)	(64)
Utilised in the year	(418)	-
At 31 December	125	686
Average credit period taken on goods (Days)	45	53

Debtor days are calculated as trade amounts receivable net of allowance for estimated irrecoverable amounts over total sales in the period multiplied by 365 days.

Trade and other receivables are continually monitored and allowances provided against trade receivables consist of both specific impairments and collective impairments based on the Company's historical loss experiences, debt aging and general economic conditions.

Amounts past due but not impaired have not been provided against if cash has been received after the balance sheet date, balances can be offset against supplier accounts or where the management believes cash will be collected due to continuing relationships.

The directors consider that the carrying amount of trade and other receivables approximates their fair value.

13. Cash and cash equivalents

Cash and cash equivalents comprise bank balances held by the Company. Balances are held primarily in Sterling, US Dollars and Euros. The carrying amounts approximate their fair values and can be summarised as:

	2023 £000's	2022 £000's
Cash and cash equivalents	1,566	515

At 31 December 2023 £330k (2022: £143k) of cash and cash equivalents were denominated in Sterling, £864k (2022: £348k) in US Dollars, £372k (2022: £24k) in Euros.

14. Trade and other payables

	2023 £000's	2022 £000's
Current		
Trade payables	7,286	8,889
Customer advances	807	175
Accrued expenses	638	700
	8,731	9,764
Average credit period taken on trade purchases (days)	77	94

Creditor days have been calculated as trade payables and accrued expenses over changes in inventories of finished goods and WIP, Raw materials and consumables used and other operating expenses multiplied by 365 days.

The directors consider that the carrying amount of trade payables approximates to their fair value.

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15. Other borrowings

In May 2023, the Asset Based Lending Facility was not renewed. Given the increasing interest rates and deposit/borrowing rates, the ultimate controlling party of Xtreme Manufacturing LLC, Don Ahern, chose to lend the Group sufficient funds through a related party to repay the outstanding facility to lender JPMorgan Chase. All financial covenants relating to the JPM Credit Line expired at the same time as the loan was paid off. There are no covenants at the date of issue of these financial statements.

At the settlement date the Group repaid approximately \$34.2m of which Snorkel Europe Limited's share was approximately \$11.4m.

	2023 £000's	2022 £000's
Non-current	-	-
Current	-	6,730
Other borrowings	-	6,730

16. Provisions

The provisions represent the Company's estimated liability of warranties granted on Powered Access Platforms. The amount provided represents management's best estimate of the future cash outflows in respect of those products still within warranty at the balance sheet date.

	Warranty provision 2023 £000's	Warranty provision 2022 £000's
At 1 January	679	639
Provision movement in the year	114	40
At 31 December	793	679

17. Deferred taxation

At 31 December 2023, the company had unused tax losses of £83.6m (2022: £84.7m). The losses have arisen in various jurisdictions and various locations and will be relieved against future profits from these locations. No deferred tax asset has been recognised in respect of £83.6m (2022: £84.7m) of such losses due to the unpredictability of profit streams which results in an unrecognised deferred tax asset of £21.2m (2022: £21.5m).

18. Share capital

The Company has one class of ordinary shares which carry no right to fixed income. The entire share capital is owned by the immediate parent company, Snorkel International Holdings LLC.

A summary of the shares issued and fully paid is shown below, all shares are ordinary £1 shares:

	Number of shares	Share Capital £	Share Premium £
At 31 December 2022 and 31 December 2023	31,501	31,501	31,468,501

19. Retained loss

	2023 £000's	2022 £000's
At 1 January	(31,246)	(28,292)
Loss for the year	776	(2,954)
At 31 December	(30,470)	(31,246)

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20. Lease debt

The company accounts for its leases in accordance with IFRS 16 'Leases' and a summary of the lease debt maturity is shown below based on the present value of the minimum lease payments:

	2023 £000's	2022 £000's
Less than 1 year	779	731
Between 1 and 5 years	3,440	3,281
Over 5 years	2,538	3,460
Total	6,757	7,472

The carrying value of assets held under lease within Property, Plant and Equipment are £Nil (2022: £Nil).

The carrying value of assets held under lease within Right-of-use assets are £5,953k (2022: £6,760k). The vast majority of the balance relates to the Vigo Centre, Birtley Road, Washington, Tyne and Wear property lease. This lease currently runs through to 27 June 2031.

21. Related party transactions and ultimate parent undertaking

Snorkel Europe Ltd is 100% owned by its immediate parent company, Snorkel International Holdings LLC. Snorkel Europe Ltd's ultimate parent company is Xtreme Manufacturing LLC, a company incorporated in Nevada, USA, which owns and controls 51% of Snorkel International Holdings LLC's share capital. The remaining 49% is held by Tanfield Group PLC, a UK incorporated company.

Transactions between Snorkel Europe Limited and other Xtreme Manufacturing LLC 'Group' Companies are summarised below, these balances are shown separately within the Company's balance sheet:

Company	At 1 January 2023 £000's	Sales Recharges £000's	Cash & other movements ^a £000's	At 31 December 2023 £000's
Amounts owed by related parties at the year end				
Snorkel New Zealand Limited	96	208	(304)	-
Xtreme Manufacturing LLC	62	252	(252)	62
Snorkel International Inc	13	-	(13)	-
	171	460	(569)	62
Amounts owed to related parties at the year end				
Snorkel International Inc	-	(4,158)	4,398	240
Snorkel China Construction Ltd	895	(84)	510	1,321
Snorkel International Holdings LLC (including £16m non-current (2022:£5m))	6,571	-	11,312	17,883
	7,466	(4,242)	16,220	19,444

There have been no management charges from the parent company in 2022 or 2023.

^a Cash & other movements includes purchases, cash settlements and working capital loans.

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Transactions between Snorkel Europe Limited and other related parties that do not form part of the Xtreme Manufacturing LLC 'Group' of Companies but where Mr Don Ahern is a shareholder are summarised below, these balances are included within Trade and other receivables or Trade and other payables within the Company's balance sheet:

Company	At 1 January 2023 £000's	Sales Recharges £000's	Cash & other movements ^a £000's	At 31 December 2023 £000's
Amounts owed to related parties				
Ahern Rentals Inc	-	-	183	183
Ahern Iberica	(6)	(4,155)	4,312	151 ^b
Ahern Canada	(338)	(2,726)	3,451	387 ^b
Amounts owed from related parties				
Ahern Germany	76	2,820	(2,795)	101
Ahern Japan	8	257	(232)	3
Ahern Argentina	745	2,304	(1,974)	1,075
Ahern Ireland	48	2,169	(2,163)	54
Ahern Chile	580	421	(879)	122
Ahern Australia PTY Limited	1	748	(458)	291
Ahern Denmark	915	2,966	(2,508)	1,373

^a Cash & other movements includes purchases, cash settlements, working capital loans and debt forgiveness.

^b These balances are disclosed within the customer advances figure on the balance sheet

Debt forgiveness

During the year Ahern Rentals Inc forgave the Company £Nil (2022: £429k) relating to various expenses and infrastructure costs previously recharged to the Company.

22. Financial instruments and risk management

The company issues or holds financial instruments mainly to finance its operations, to finance acquisitions and to manage currency and interest rate risks arising from its operations and its sources of finance. In addition, various instruments such as trade receivables and trade payables arise directly from the Company's operations.

The company finances its operations primarily through its issued share capital and loans from parent.

Credit risk management

The company's exposure to credit risk arises from its trading related receivables and cash deposits with financial institutions.

The Group's credit policy for trading related receivables is applied and managed by each local operation to ensure compliance. The policy requires that the creditworthiness and financial strength of customers is assessed at inception and on an on-going basis. The company uses external credit checking agencies as well as undertaking its own internal reviews of customer finances. Large Customer accounts where credit risk is deemed significant to the Company are managed at director level.

The Company's maximum exposure to credit risk is summarised below:

	2023 £000's	2022 £000's
Trade and other receivables	6,004	6,174
Cash and cash equivalents	1,566	515
	7,570	6,689

Liquidity risk management

The company is exposed to liquidity risk arising from having insufficient funds to meet the financing needs of the company.

The company's liquidity management process includes projecting cash flows and considering the level of liquid assets available to meet future cash requirements along with monitoring balance sheet liquidity. The Board reviews forecasts, including cash flow forecasts on a monthly basis.

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Maturity analysis

The table below analyses the Company's financial liabilities on a contractual gross undiscounted cash flow basis into maturity groupings based on amounts outstanding at the balance sheet date up to the contractual maturity date.

	Within 1 year £'000	1 to 5 years £'000	Over 5 years £'000	Total £'000
2023				
Trade and other payables	8,731	-	-	8,731
Lease debt	779	3,440	2,538	6,757
Other borrowings	-	-	-	-
Amounts due to Group undertakings	3,444	16,000	-	19,444
	12,954	19,440	2,538	34,932

Foreign exchange risk management

The company is exposed to movements in foreign exchange rates due to its commercial trading denominated in foreign currencies and other foreign currency denominated costs.

Where possible the company uses natural hedging of currencies where customer and purchase currencies are matched. If appropriate the company can use currency derivative financial instruments such as foreign exchange contracts to reduce exposure. These were not used in the period.

The material foreign currency denominated costs, include the purchase of components from low cost based countries, principally in US dollars.

Interest rate risk management

The Company is exposed to interest rate risk due to its cash deposits and lease debt.

The Company manages its exposure to interest rate risk against lease debt by fixing the rate of interest over the term of the lease.

Financial instruments

For measurement purposes IAS39 requires financial assets and liabilities to be classified into four categories, held at fair value through profit and loss, available for sale, loans and receivables or held to maturity. The first two categories are measured at fair value and the last two are measured at amortised cost.

Financial liabilities are to be classified into two categories, at fair value through profit and loss and other financial liabilities. The liabilities measured at fair value include liabilities held for trading such as derivatives and short term profit taking activities.

A summary of the company's financial instruments is set out below:

Assets	2023		Total £000's
	Loans and receivables £000's	Held to maturity £000's	
Current financial assets			
Trade and other receivables	6,004	-	6,004
Amounts due from Group undertakings	62	-	62
Cash and cash equivalents	1,566	-	1,566
Total	7,632	-	7,632
Liabilities			Total £000's
	Other financial liabilities £000's	Held for trading £000's	
Current and non-current liabilities			
Trade and other payables	8,731	-	8,731
Lease debt	6,757	-	6,757
Other borrowings	-	-	-
Amounts due to Group undertakings	19,444	-	19,444
Total	34,932	-	34,932

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Capital Management

The Company's main objective when managing capital is to protect returns to shareholders by ensuring the Company trades profitably. The Company also aims to maximise its capital structure of debt and equity so as to minimise its cost of capital.

The Company manages its capital with regard to risks inherent in the business and the sector in which it operates by monitoring its gearing ratio on a regular basis.

The Company considers its capital to include share capital, share premium and retained earnings.

23. Contingent liabilities

There are no contingent liabilities of which the Directors are aware.

24. Subsidiary undertakings

At 31 December 2023 the Company had no subsidiary undertakings.

Snorkel Europe Limited
Vigo Centre
Birtley Road
Washington
Tyne and Wear
NE38 9DA

Company reg. number - 6735397

Sumer Auditco Limited
Unit 2
Gosforth Park Avenue
Newcastle Upon Tyne
NE12 8EG

Dear Sirs

This representation letter is provided in connection with your audit of the financial statements of Snorkel Europe Limited for the year ended 31 December 2023 for the purpose of expressing an opinion as to whether the financial statements give a true and fair view, in accordance with the applicable financial reporting framework. The financial reporting framework that has been applied in the preparation of the company financial statements is applicable law and United Kingdom Generally Accepted Accounting Practice.

We confirm that to the best of our knowledge and belief, and having made appropriate enquiries of other directors and officials of the company:

Financial statements

1. We acknowledge and have fulfilled our responsibilities as directors, as set out in the terms of your engagement dated 12 May 2023 under the Companies Act 2006, for preparing financial statements in accordance with the applicable financial reporting framework that give a true and fair view and for making accurate representations to you as auditors.
2. The methods, significant assumptions and the data used by us in making accounting estimates and their related disclosures are appropriate to achieve recognition, measurement or disclosure that is reasonable in the context of the applicable financial reporting framework.
3. We have no plans or intentions that may materially alter the carrying value and where relevant the fair value measurements or classification of assets and liabilities reflected in the financial statements.
4. Full disclosure is made in the financial statements of:
 - a. outstanding capital commitments contracted for at the balance sheet date;
 - b. all contingent liabilities including details of pending litigation and material claims against the company;
 - c. all guarantees or warranties or other financial commitments including those given to or on behalf of other group companies.
5. All events occurring subsequent to the date of the financial statements and for which the applicable financial reporting framework requires adjustment or disclosure have been adjusted or disclosed. Should such further material events occur prior to your signature of the audit report we will advise you accordingly.
6. We confirm the financial statements are free of material misstatements, including omissions.

We confirm that in our opinion the effects of unadjusted misstatements are immaterial, both individually and in aggregate, to the financial statements as a whole. A list of the unadjusted misstatements is set out in Appendix 1.

7. We can confirm that we are aware that a related party of the company is a person or organisation which either (directly or indirectly) controls, has joint control of, or significantly influences the company or vice versa and, as a result, will include shareholders (as a guide, more than 20 per cent of the voting rights), directors, other key management, close family and other business interests of the previous. We confirm that the related party relationships and transactions set out in Appendix 2 are a complete list of such relationships and transactions and that we are not aware of any further related parties or transactions.
8. We confirm that all related party relationships and transactions have been accounted for and disclosed in accordance with the requirements of accounting standards.
9. We confirm that, having considered our expectations and intentions for the next twelve months and the availability of working capital, the company is a going concern. We confirm that the disclosures in the accounting policies are an accurate reflection of the reasons for our consideration that the financial statements should be drawn up on a going concern basis. We confirm that we disclosed to you details of our plans for future actions relating to our going concern assessment including the feasibility of these plans.
10. We confirm that stocks and works in progress consist of raw materials, work in progress and finished goods which have been valued in accordance with the policies set out in the accounts and the amount included in the balance sheet is not less than our opinion of future net realisable value. We also confirm that all machinery and product lines held in stocks at the year end are live products and have no plans to be withdrawn from production.

The value of the whole of stocks and work in progress and finished goods, wherever situated, at the close of business on 31 December 2023 amounted to £21,435,577, which includes a total provision for obsolete and slow moving stocks of £1,438,651.

Information provided

11. We confirm that all accounting records have been made available to you for the purpose of your audit, in accordance with your terms of engagement, and that all transactions undertaken by the company have been properly reflected and recorded in the accounting records. All other records and related information, including minutes of all management and shareholders' meetings, have been made available to you. We have given you unrestricted access to persons within the company in order to obtain audit evidence and have provided any additional information that you have requested for the purposes of your audit.
12. We confirm that all transactions have been recorded in the accounting records and are reflected in the financial statements.
13. We acknowledge our responsibility for the design and implementation of internal controls to prevent and detect fraud and believe we have appropriately fulfilled these responsibilities. We confirm that we have disclosed to you the results of our risk assessment of the risk of fraud in the business.
14. We have disclosed to you all information in relation to fraud or suspected fraud that we are aware of and that affects the entity and involves:
 - Management;
 - Employees who have significant roles in internal control; or
 - Others where the fraud could have a material effect on the financial statements.
15. We have disclosed to you all information in relation to allegations of fraud, or suspected fraud, affecting the entity's financial statements communicated by employees, former employees, analysts, regulators or others.

16. We confirm that we are not aware of any possible or actual instance of non-compliance with those laws and regulations which provide a legal framework within which the company conducts its business and which could affect the financial statements. The company has complied with all aspects of contractual agreements that could have a material effect on the financial statements in the event of non-compliance.
17. We have disclosed to you the identity of the company's related parties and all the related party relationships and transactions of which we are aware.
18. We confirm that all known actual or possible litigation and claims whose effects should be considered when preparing the financial statements have been accounted for and disclosed in accordance with the requirements of accounting standards.
19. We confirm that we have disclosed to you details of all banking and financing arrangements including related contracts and hedging products.
20. We confirm that the company has had, at no time during the year, any arrangement, transaction or agreement to provide credit facilities (including advances and credits granted by the company) for directors, nor to provide guarantees of any kind on behalf of the directors, except as already disclosed in the accounts.
21. We confirm that, having considered our expectations and intentions for the next twelve months and the availability of working capital, the company is a going concern. In particular we confirm that the ultimate parent company, Xtreme Manufacturing LLC intends to continue to support the company financially for the foreseeable future if required to do so.
22. We confirm that the company has satisfactory title to all owned assets, and there are no liens or encumbrances on such assets.
23. We confirm that we have provided for all bad debts that we feel are irrecoverable. No further provision for bad debts is required.

In particular, we confirm that amounts owed from Ahern Argentina SAS are considered to be fully recoverable.
24. We confirm that the PAYE and VAT regulations in force during the financial year have been complied with.
25. We confirm that there are no other companies associated with this company for tax purposes, other than those already communicated.

We understand that a company is associated with another company for corporation tax purposes if one of them has control of the other, or if both are under the control of the same person or persons. Control for this purpose takes its meaning from the close company rules.

We acknowledge our legal responsibilities regarding disclosure of information to you as auditors and confirm that:

- so far as each director is aware, there is no relevant audit information of which you as auditors are unaware; and
- each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that you are aware of that information.

We confirm that the above representations are made on the basis of enquiries of management and staff with relevant knowledge and expertise (and, where appropriate of supporting documentation) sufficient to satisfy ourselves that we can properly make these representations to you and that to the best of our knowledge and belief they accurately reflect the representations made to you by the directors during the course of your audit.

Yours faithfully

Signed on behalf of the board of directors by:

Signed by:
Charles Brooks
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.....
Charles Brooks
Director

20 December 2024
Date

Appendix 1 : Summary of unadjusted misstatements

		ACTUAL DIFFERENCE		PROFIT & LOSS	BALANCE SHEET
		Dr	Cr	Dr/(Cr)	Dr/(Cr)
		£	£	£	£
1)	Customer advances (creditors) FOREX (P&L) <i>Being overstatement of customer advances- FOREX</i>	24,138	24,138	(24,138)	24,138
2)	Stock (P&L) Stock (B/S) <i>Being variance identified on stock volume testing</i>	60,664	60,664	60,664	(60,664)
3)	Intercompany FX Difference <i>Immaterial difference on translation of intercompany balances from USD to GBP</i>	23,969	23,969	(23,969)	23,969
TOTAL OF POTENTIAL ADJUSTMENTS		108,771	108,771	12,557	(12,557)

Appendix 2: Related party transactions

NAME/COMPANY	RELATIONSHIP TO COMPANY	DESCRIPTION OF TRANSACTIONS DURING THE YEAR	AMOUNT OWED FROM/(TO) AT 31 DECEMBER 2023	INCOME	EXPENDITURE
			£		
Snorkel International Holdings LLC	Parent company	Trading loan	(8,809,558)		-
		Other payables	(9,073,169)	-	-
			(17,882,726)		
Snorkel New Zealand Pty Ltd	Fellow subsidiary company	Trade receivables	-	208,434	-
			-		
Snorkel International Inc	Fellow subsidiary company	Trading loan	(158,554)	-	-
		Trade receivables	-	4,157,486	-
		Trade payables	(81,275)	-	-
			(239,829)		
Snorkel China Construction Ltd	Fellow subsidiary company	Trading loan	(165,332)		
		Trade receivables	-	83,970	-
		Trade payables	(1,155,802)	-	-
			(1,321,134)		
Xtreme Manufacturing LLC	Ultimate parent company	Trading loan	(9,972)		
		Trade receivables	71,548	251,770	-
			61,576		
Ahern Rentals Inc	Company owned by D F Ahern and J P Ahern Jr <i>Sold during year</i>	Trade receivables	-	86	-
		Trade payables	(182,733)		-
			(182,733)		
Ahern Australia Pty Ltd	Wholly owned subsidiary of Ahern Rentals Inc	Trade receivables	291,304	747,808	-
			291,304		

Appendix 2: Related party transactions (cont'd)

NAME/COMPANY	RELATIONSHIP TO COMPANY	DESCRIPTION OF TRANSACTIONS DURING THE YEAR	AMOUNT OWED FROM/(TO) AT 31 DECEMBER 2023	INCOME	EXPENDITURE
			£		
Ahern Japan Co. Ltd	Wholly owned subsidiary of Ahern Rentals Inc	Trade receivables Balance under A/R FX	3,229 (11) 3,218	256,609	-
Ahern Deutschland GmbH	Wholly owned subsidiary of Ahern Rentals Inc	Trade receivables Balance under A/R FX	101,009 5 101,014	2,820,163	-
Ahern Chile	Wholly owned subsidiary of Ahern Rentals Inc	Trade receivables Balance under A/R FX	122,150 (5) 122,146	421,226	-
Ahern Iberica	Wholly owned subsidiary of Ahern Rentals Inc	Trade receivables Balance under A/R FX	(150,574) (7) (150,581)	4,154,643	-
Ahern Equipment of Ireland Ltd	Wholly owned subsidiary of Ahern Rentals Inc	Trade receivables Balance under A/R FX Other debtors	53,633 3 32 53,668	2,168,856	-
Ahern Argentina	Wholly owned subsidiary of Ahern Rentals Inc	Trade receivables Balance under A/R FX	1,074,646 (211) 1,074,434	2,304,629	-
Ahern Denmark	Wholly owned subsidiary of Ahern Rentals Inc	Trade receivables Balance under A/R FX	1,372,683 68 1,372,751	2,965,846	-
Ahern Canada	Wholly owned subsidiary of Ahern Rentals Inc	Trade receivables Balance under A/R FX	(386,917) 15 (386,902)	2,725,545	-