China Electric Import & Export Open Recruitment for General Manager and Other Positions

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China Electronics Import & Export Corporation (hereinafter referred to as CEC Import & Export) is a wholly state-owned enterprise, established in 1980, and is affiliated to China Electronics Information Industry Group Corporation (hereinafter referred to as CEC). In recent years, CEC Import & Export has been actively promoting strategic transformation around its two main businesses of international business and bidding and trade services, with the business logic of defense as the core, security as the foundation, engineering as the overflow, and bidding and trade as the inheritance, and is committed to building a professional company with core capabilities and industry advantages.

According to the company's development needs, in order to further strengthen the management team, after research by the Party Committee of China Electronics Corporation, China Electronics Import & Export Corporation plans to implement a professional manager system. Entrusted by the Board of Directors of China Electronics Import & Export Corporation, we are now conducting an open recruitment of professional managers for China Electronics Import & Export Corporation. The specific matters are as follows:

1. Recruitment Positions

We are recruiting 1 general manager, 5 deputy general managers and 1 chief accountant from the whole society.

2. Basic Requirements for the Position

(1) Good political qualities. Support the leadership of the Party, have the "four consciousnesses" and "four self-confidences", and be able to maintain a high degree of consistency with the Party Central Committee with Comrade Xi Jinping as the core in terms of ideology, politics and actions; understand and agree with the strategy and culture of state-owned enterprises, love their jobs, be loyal to national interests, and be willing to integrate personal pursuits into the long-term development of the enterprise.

(II) High professional quality. Be diligent and dedicated, courageous in practice, good at innovation, courageous in taking responsibility, and have a strong sense of professionalism and responsibility; have good conduct, good professional ethics, and abide by laws, regulations and company charters; be familiar with modern enterprise management, have a keen sense of the market, solid business knowledge and rich management experience.

(III) Strong business ability. Good work performance, good strategic planning ability, able to assess the situation and integrate resources; strong decision-making ability, able to quickly obtain and analyze information, obtain resources and make correct forward-looking judgments; strong interpersonal skills and public social skills, able to create a good internal and external environment for the company. Applicants for full-time positions must have strong overall command ability; applicants for deputy positions must have good teamwork and professional expertise.

(IV) Have a positive work style and moral character. Be upright, adhere to principles, set an example, be honest and dedicated to public service, be good at uniting comrades and connecting with the masses; be open-minded,

have an open mind, be tolerant, and value unity and the overall situation.

(V) Generally, the applicant should have more than eight years of relevant working experience in the electronics industry or international business and good work performance.

(VI) Social applicants for the position of general manager must have experience working in senior management positions in large enterprises; applicants for the position of deputy general manager must have experience working in middle or senior management positions in large or medium-sized enterprises; applicants for the position of chief accountant must have experience working as a financial manager in large or medium-sized internationally operating enterprises.

(VII) Applicants within the China Electronics system who apply for the position of general manager shall generally have experience as a principal in the invested enterprise or the headquarters department; or more than two years of experience as a deputy in the invested enterprise (headquarters department). If less than two years, the applicant shall have a cumulative experience of more than five years in deputy positions at the same level and principal positions at the next lower level.

(VIII) Applicants within the China Electronics system who apply for the positions of deputy general manager and chief accountant shall generally have experience as a deputy in the invested enterprise or the headquarters department; or have served in the next level of full-time position for more than two years. If the experience is less than two years, the applicant shall have a total of more than four years of experience as a full-time or deputy in the next level.

(IX) Applicants should have a college degree or above, be young and energetic, and be in good health.

(10) For applicants with high overall quality, outstanding performance, strong practical work ability, outstanding performance and outstanding contributions, the qualifications and conditions may be appropriately relaxed.

3. Job Responsibilities and Requirements

1. General Manager

Job Responsibilities:

1. Formulate the company’s business plan and operating budget based on the strategic objectives proposed by the board of directors, and organize their implementation after approval by the board of directors.

2. Represent the company in making operational decisions and conducting business negotiations within the authorized scope.

3. Responsible for establishing and improving an efficient organizational system and work system, and promoting the company’s standardized, scientific, institutionalized and modernized management.

4. Continuously optimize the company’s corporate culture and build an efficient team.

5. Other duties prescribed by national laws, company articles of association and systems.

job requirements:

1. Familiar with policies and regulations on corporate management, market economy, etc.; possess excellent industry research and profit model design capabilities, and have practical experience and achievements in corporate strategic planning, operational control, etc.; have extensive contacts in the industry and good resource channels; understand the layout of China’s electronics industry.

2. Have excellent leadership, team management, good communication and coordination skills and the ability to grasp the overall situation.

3. Have rich negotiation skills and excellent business negotiation ability.

(II) 5 deputy general managers

Job Responsibilities:

1. Assist the general manager in formulating and implementing corporate strategies, business plans and other strategic measures, and promote the implementation of the company's management and development goals.

2. Be responsible for the work in charge, report abnormal situations to the general manager in a timely manner and propose solutions.

3. Represent the company externally to handle operational decisions and business negotiations within the scope of authorization.

4. Assist the general manager to establish and improve the company's internal operation and management mechanism, and formulate and improve internal management processes.

5. Provide guidance, management, assessment and supervision to the work team in charge to strengthen team building.

6. Complete other tasks assigned by the general manager and superiors.

R&D and international market direction

Job Responsibilities:

(1) Assist the General Manager in charge of R&D and international marketing.

(2) Implement the company's strategy and, under the leadership of the general manager, be responsible for building the company's R&D management system.

(3) Responsible for guiding the company's product research and development work.

(4) Responsible for guiding the promotion and application of the company's self-developed products.

(5) Responsible for organizing and carrying out international market development work and maintaining important channel relationships.

(6) Responsible for guiding the execution and management of the company's major international projects.

job requirements:

1. Possess senior professional technical titles or corresponding professional qualifications.

2. Have a deep understanding of the public safety and defense electronics industry; have experience in implementing large-scale public safety projects; understand the scientific research management process; have practical experience and achievements in corporate strategic planning, operational control, etc.; have extensive contacts in the industry and good resource channels; understand the layout of China's electronics industry.

3. Have excellent leadership, team management, good communication and coordination skills and the ability to grasp the overall situation.

4. Have rich negotiation skills and excellent business negotiation ability.

Defense and international market direction

Job Responsibilities:

(1) Assist the General Manager in charge of defense and international market affairs.

(2) Implement the company's strategy. Under the leadership of the General Manager, research and formulate the company's defense business development plan, break down the planning objectives and organize its implementation.

(3) Responsible for organizing and carrying out international market development work for defense business and maintaining important channel relationships.

(4) Responsible for guiding the management and execution of the company's major defense projects.

job requirements:

1. Have an in-depth understanding of national defense policies and defense industry rules; be familiar with the development trends and characteristics of the defense electronics industry;

2. Have practical experience and achievements in corporate strategic planning, operational control, etc.; have extensive contacts in the industry and good resource channels; understand the layout of China's electronics industry.

3. Have excellent leadership, team management, good communication and coordination skills and the ability to grasp the overall situation.

4. Have rich negotiation skills and excellent business negotiation ability.

Security and international market direction

Job Responsibilities:

(1) Assist the general manager in taking charge of security and international market work;

(2) Implement the company's strategy. Under the leadership of the general manager, research and formulate the company's security business development plan, decompose the planning goals and organize their implementation;

(3) Responsible for organizing and carrying out international market development work for security projects and maintaining important channel relationships;

(4) Responsible for guiding the execution and management of the company's major security projects.

job requirements:

1. Have a deep understanding of the public security field, be familiar with the development trends and market characteristics of the security industry; have experience in implementing major international security projects; be familiar with policies and regulations on corporate management, market economy, etc.;

2. Have practical experience and achievements in corporate strategic planning, operational control, etc.; have extensive contacts in the industry and good resource channels; understand the layout of China's electronics industry;

3. Have excellent leadership, team management, communication and coordination skills, and the ability to grasp the overall situation;

4. Have rich negotiation skills and excellent business negotiation ability.

Comprehensive Operations Management

Job Responsibilities:

(1) Assist the General Manager in taking charge of the company's comprehensive operations management.

(2) Responsible for organizing the implementation and management of international engineering projects.

(3) Responsible for the operation and management of property assets, in-depth exploration of the value of property assets, and realization of the preservation and appreciation of property assets.

(4) Responsible for conducting legal review and approval of the company's business management activities, and promoting the company's legal and compliant operations and management.

(5) Responsible for the company's overall risk management, and properly handle and resolve the company's risks.

job requirements:

1. Be familiar with the characteristics of the engineering management and property management industries, master the professional knowledge of engineering project management, property operation management and law; be familiar with policies and regulations on enterprise management, market economy, etc.;

2. Have practical experience and achievements in corporate strategic planning, operational control, etc.; have extensive contacts in the industry and good resource channels; understand the layout of China's electronics industry;

3. Have excellent leadership, team management, communication and coordination skills, and the ability to grasp the overall situation;

4. Have rich negotiation skills and excellent business negotiation ability.

Bidding and trade services

Job Responsibilities:

(1) Assist the General Manager in taking charge of bidding and trade services.

(2) Implement the company's strategy. Under the leadership of the General Manager, organize the formulation of the development plan for the bidding business and trade service business, break down the planning objectives and organize their implementation.

(3) Organize research on industry development trends and characteristics to promote continuous innovation and development of business models.

（4）负责招标业务的市场开拓、渠道关系维护，指导招标项目的执行。

（5）负责贸易服务业务的市场开拓、渠道关系维护，指导贸易服务项目的执行。

岗位要求：

1.熟悉招标代理、进出口贸易流程和知识；熟悉企业管理、市场经济等政策法规；

2.具有公司战略规划、运营管控等实践经验和业绩；与业界交往广泛，有良好的资源渠道；了解中国电子产业布局；

3.具备优秀的领导能力、团队管理能力，良好的沟通协调能力和把握全局的能力；

4.有丰富的谈判技能和卓越的商务谈判能力。

（三）总会计师1人

岗位职责：

1.根据公司战略发展规划，制订财务管理规划与计划，并组织实施。

2.参与公司投资、经营等方面的决策和方案制定工作，参与重大经济合同或协议的研究、审查，参与重要经济问题的分析和决策。

3.协助制订与资产运营有关的战略规划及资产业务策略，以及对资本市场的宏观投融资环境进行分析预测，为公司提供决策支持。

4.指导制定海外重大项目的投融资方案。

5.完成总经理和上级交办的其他工作。

岗位要求：

1.具有高级会计师、高级经济师等职称或注册管理会计师、注册会计师等资格，无重大失信记录。

2.具有八年以上财务、审计、资产等管理工作经验，具有深厚的财务管理专业知识，能够对宏观经济趋势、行业发展方向进行准确判断，制定恰当的财务战略支撑企业发展；

3.在财务管控体系构建、预算管理、资金统筹融通、资本运作增值、税收筹划、会计核算体系、会计政策运用以及海外项目投融资等方面具有丰富经验。

4.熟悉市场经济、资本运营、投融资等政策法规，与业界交往广泛，有良好的投融资渠道。

四、报名时间、方式及要求

（一）报名时间：2018年10月10日-2018年10月19日，逾期不予受理。

（二）报名方式：采取邮件或来函报名方式。

1.邮件报名

应聘者请将《中国电子进出口有限公司职业经理人应聘报名表》，以及学历和学位证书、职称证书、工作证明、相关资格证件等材料扫描件发至中国电子招聘邮箱：ceczhaopin@cec.com.cn，邮件名称请注明：姓名+应聘岗位（含方向）。

2.来函报名

报名材料请寄至：北京市海淀区中关村东路66号院甲1号（世纪科贸大厦A座）912室（中国电子信息产业集团有限公司人力资源部干部处）。

邮政编码：100190

（三）其他要求及说明

1.应聘总经理岗位的人员可同时填报一个副总经理岗位，应聘副总经理和总会计师的人员限报一个岗位。

2.请认真填写《中国电子进出口有限公司职业经理人应聘报名表》，填写要求项目完整、真实准确，应聘人员须对报名信息的真实性和准确性负责，凡弄虚作假者，一经核实，取消应聘资格。应聘资料，恕不退还。

3.聘任为中电进出口职业经理人将实行契约化管理。

附件：中国电子进出口有限公司职业经理人应聘报名表

【责任编辑：李巨尧】

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