Contents Glossary

Exporter

Sales to the UK

Case no.:	AS0076
Company name:	Zhejiang Dingli Machinery Co., Ltd.
POI	01/10/2024-30/09/2025
Injury period (IP):	01/10/2021-30/09/2025

Instructions

- Include all your UK sales net of returns/credit notes for the goods concerned made during the Period of Investigation (POI). Include the goods concerned both produced and purchased for resale.
- Ensure you categorise each sale by PCN. For invoices that consist of multiple PCNs, the same invoice number should be referenced.
- **The first row has been entered as an example - please delete before submission.**
- Add more rows, if necessary.

Source of Exchange rates	Zhejiang Dingli's Accounting System

Goods information					Customer information			Document reference					
PCN	**Product Code**	**Tariff code**	**Model**	**Source (Own Product/Purchased)**	**Customer name**	**Customer number**	**Customer link (Independent/ Associated)**	**Customer type**	**Sales invoice number**	**Commercial Invoice Date**	**Revenue Recognition Date**	**[Redacted - Commercially sensitive information]**	**Document type (e.g. invoice, despatch)**
[1]	**Added**	**[2]**	**[3]**	**[4]**	**[5]**	**[6]**	**[7]**	**[8]**	**[9]**	**Added**	**[10]**	**Added**	**[11]**
[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]

Terms & measurements								Invoice value									
Bill of Lading number	Delivery terms	Payment terms	Invoice quantity	Invoice unit measurement	Quantity (UNITS)	Unit Weight (KG/Piece)	Total Weight (KG)	Exporting country (if applicable)	Gross invoice value	Taxes	Discounts	Rebates	Other charges (specify)	Net invoice value	Invoice currency	Exchange rate [Redacted - Commercially sensitive information]	Exchange rate [Redacted - Commercially sensitive information]
[12]	[13]	[14]	[15a]	[15b]	[16]	Added	Added	[17]	[18]	[19]	[20]	[21]	[22]	[23]	[24]	[25]	Added
[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]

		Adjustments (values in accounting currency)											
Net invoice value in accounting currency	**[Redacted - Commercially sensitive information]**	**CIF value in accounting currency**	**Domestic freight [Redacted - Commercially sensitive information]**	**[Redacted - Commercially sensitive information]**	**Transport [Redacted - Commercially sensitive information]**	**Insurance [Redacted - Commercially sensitive information]**	**Handling [Redacted - Commercially sensitive information]**	**Packaging [Redacted - Commercially sensitive information]**	**Credit**	**After sales costs**	**Commissions**	**Other direct selling expenses**	**Other adjustments**
[26]	**Added**	**[27]**	**[28]**	**Added**	**[29]**	**[30]**	**[31]**	**[32]**	**[33]**	**[34]**	**[35]**	**[36]**	**[37]**
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