

Sales reconciliation	
Case no.:	AS0076
Company name:	Zhejiang Dingli Machinery Co., Ltd
POI:	01/10/2024-30/09/2025
Injury Period:	01/10/2021-30/09/2025

Instructions	
- Fill in the white cells only - except where explanations to variances are required. Note any explanation to variances in the comments column. - Ensure the table is completed using your accounting currency. - Reference source documents used where applicable. - For data that you have provided, include the name of the source document, including the relevant page number, in column F (Source document) of the worksheet. - Do NOT input into the cells shaded dark grey within the table. - Specify the unit for data supplied in the 'Volume' column (e.g. each, kg, Tonnes, metres) in the 'Units of volume' column. - If you have used workings to complete this worksheet, please provide these workings to support our verification process. Note that this is the case in the comments column.	

Accounting currency	CNY	State your accounting currs.State your accounting currency
Units of volume	UNITS	

Notes	Description	Value	Volume (PCS)	Volume (KG)	Source documents	Comments
[1]	Total revenue as per Income Statement	6,309,249,972.79			Worksheet "2024 Consoli. Audit Report"	Item A
[2]	Variance	[Redacted - Commercially sensitive information]			NA	[Redacted - Commercially sensitive information]
[2]	Total sales revenue of all goods during the accounting period	[Redacted - Commercially sensitive information]			Worksheet "PS Dec 2024"	Item B
[3]	Difference between sales during the POI and accounting periods per your workings.	[Redacted - Commercially sensitive information]			NA	[Redacted - Commercially sensitive information]
[4]	Total sales of all goods during the POI as stated in your workings.	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[2]	Variance	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[2]	Summary of all products sold	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[2]	- goods concerned/ Like Goods	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[5]	Aerial Stock Pickers	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[5]	Hull Rust-removal & Painting Machine	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[5]	Other Vertical Mast Lifts	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[5]	Parts and Accessories	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[5]	Repair Revenue	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[5]	Revenues	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[5]	Scissor Lifts	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[5]	Glass Installation Lifts	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[5]	Scrap	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[2]	Total - goods concerned / Like Goods	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[2], [7]	- UK Sales	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[2], [8]	- Domestic Sales	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[2], [9]	- Other country sales	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[2]	Total - Sales of own production in POI	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[10]	- Sales of the goods concerned to the UK	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[11]	- Sales of the like goods on the domestic market	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[12]	- Sales of the like goods to all other countries	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]	[Redacted - Commercially sensitive information]
[2]	Total - Resales in POI	0	0	0	NA	Resales is not applicable to Zhejiang Dingli.
[13]	- Resales of the goods concerned /like goods to the UK	0	0	0	NA	NA
[14]	- Resales of the like goods on the domestic market	0	0	0	NA	NA
[15]	- Resales of the like goods to all other countries	0	0	0	NA	NA

- Notes**
- This figure should match to the total sales as reported in your latest financial statements.
 - Automatically calculated - Do NOT input any data into this cell. Please provide an explanation of any variance in the comments column.
 - Enter any difference between sales during the POI and accounting periods per your workings, and provide workings as an appendix.
 - This figure should match your sales as reported in your accounts/workings for the POI.
 - A separate line is needed for each 'other good' produced.
 - If there are more 'other products' than the 4 rows given in this table add more rows after this row and label each row accordingly - Other products E, - Other products F etc.
 - This figure should agree back to the total sales reported under Sales to the UK
 - This figure should agree back to the total sales reported under Domestic Sales
 - This figure should agree back to the total sales reported under Sales to Third
 - Sales of the goods concerned/like goods to the UK. Sales to the domestic market and to all other countries are excluded.
 - Sales of the like goods on the domestic market. Sales to the UK and all other countries are excluded.
 - Sales of the like goods to all other countries excluding the domestic market and the UK.
 - Refers to goods concerned/like goods that you have imported/purchased and then resold to the UK market (see diagram below). If you did not import/purchase any goods which were resold to the UK, leave blank.
 - Refers to like goods that you have purchased that have been resold on the domestic market (see diagram below). If you did not purchase any goods which were resold on

[15] Refers to like goods that you have purchased that have been resold to all other countries (excluding UK) (see diagram below). If you did not purchase any goods which were resold on the domestic market, leave blank.