Contents Glossary **Exporter**

Sales to the UK

Case no.:	AD0075
Company name:	Dingli Machinery UK Limited
POI:	01/10/2024 - 30/09/2025
Injury period (IP):	01/10/2021 - 30/09/2025

Instructions

- Include all your sales to independent customers and associated parties in the UK net of returns/credit notes for the goods concerned made during the Period of Investigation (POI).
- Each product sale on a given invoice with a different PCN should be recorded as a separate transaction.
- Ensure you categorise each sale by PCN. For invoices that consist of multiple PCNs, the same invoice number should be referenced.
- **The first row has been entered as an example - please delete before submission.**
- Add more rows, if necessary within the table or copy an existing row to the end of the table.

Basis for reporting

State the basis for reporting exports (e.g. CIF or other) in this tab.

If exports have NOT been made on a CIF basis, explain the reason why this is the case.

Goods information						**Customer information**				
PCN	**Tariff code**	**[Redacted - Commercially sentitive information**	**Material Name**	**Model**	**Source (Own Product/Purchased)**	**Customer name**	**Customer link (Associated/ Independent)**	**Customer type**	**Customer type Other**	**Invoice number**
[1]	**[2]**	**[added]**	**[added]**	**[3]**	**[4]**	**[5]**	**[6]**	**[7]**	**[8]**	**[9]**
[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]

Notes

[1]	Refers to the Product Control Number (PCN) your company produces. The PCNs should be the same as listed in the instructions section of the questionnaire.
[2]	Refers to the commodity codes assigned to your goods when exporting to the UK.
[3]	If the product has a specific model name/number, state here. If not applicable, insert [N/A].
[4]	If the product has been produced by your own company, insert 'Own product'. If the product has been purchased from a producer insert 'Purchased'.
[5]	This refers to the name of the customer purchasing the product.
[6]	If there is a relationship between the customer and your company, Click on the cell and from the drop-down-list click on 'Associated', otherwise if there is no relationship click on 'Independent'.
[7]	Click on a cell and from the dop-down list on each row, click on the type of customer:
[8]	If the customer type that is input into [7] is NOT Retailer, Distributor, End-User, internal transfer, please describe the type of customer.
[9]	Relates to the unique Sales Invoice Number given by your company for the sale of this product in this transaction.
[10]	Revenue Recognition date refers to the date when the revenue is recognised in your accounting system (e.g. dispatch date or invoice date).
[11]	Bill of Lading number is a unique 11-digit identifier assigned to each shipment, used to track the movement of goods during transportation.
[12]	Delivery terms otherwise known as common Incoterms (International Commercial Terms) include EXW (Ex Works), FCA (Free Carrier), FOB (Free on Board), CIF (Cost, Insurance, and Freight), and DDP (Delivered Duty Paid).
[13]	This includes the payment due date, payment methods, and any potential discounts or penalties for late payments.
[14]	Number of units sold.
[15a]	Measurement or quantity of a single item being invoiced. e.g. each, litres (L), meters (m), kilograms (KG), metric tonnes (MT) etc. Please specify the unit.
[15b]	If your invoice unit of measurement is not in UNITS please convert quantity to UNITS
[16]	This is the total amount a customer is billed on an invoice, including all costs, taxes, and any other fees or charges.
[17]	This should show recoverable tax e.g. VAT included in your gross value.
[18]	Include any discounts not already included in your gross value e.g. early payment discounts. Include additional columns if there are multiple discounts, showing one type of discount per column.
[19]	Please include any rebates paid / or due to be paid which are not reflected in the invoice value.
[20]	Include any other deductions from the invoice value that may be relevant.
[21]	Automatically calculated in the spreadsheet. Taxes, discounts, rebates and other charges are deducted from the Gross Invoice Value.
[22]	State the invoice currency e.g. USD, GBP etc.
[23]	Exchange rate used to convert the currency of the sale to the currency used in your accounting system.
[24]	Automatically calculated in the spreadsheet.
[25]	Calculate "CIF value in accounting currency" and please explain your methodology by leaving in any formulas you use here in questionnaire/workings.

Document reference		Terms & measurements						
Revenue recognition date	**Bill of lading no.**	**Delivery terms**	**Machine Serial Number**	**Unit Weight of Machine**	**Total Weight of Machines**	**Payment terms**	**Payment Days according to Payment Terms**
[10]	**[11]**	**[12]**	**[added]**	**[added]**	**[added]**	**[13]**	**[added]**
[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]

		Invoice value						Currency conversion				
Invoice quantity	**Quantity (UNITS)**	**Gross invoice value**	**Taxes**	**Discounts**	**Rebates**	**Other charges (Specify type)**	**Net invoice value**	**Invoice currency**	**Exchange rate**	**Net invoice value in accounting currency**	**Dingli UK Expenses**	**CIF value in accounting currency**
[14]	**[15b]**	**[16]**	**[17]**	**[18]**	**[19]**	**[20]**	**[21]**	**[22]**	**[23]**	**[24]**	**[added]**	**[25]**
[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]	[Redacted - commercially sensitive information]