Contents Glossary

Exporter

## Sales to the UK

| | |
|---|---|
| **Case no.:** | AD0075 |
| **Company name:** | Zhejiang Dingli Machinery Co., Ltd. |
| **POI** | 01/10/2024-30/09/2025 |
| **Injury period (IP):** | 01/10/2021-30/09/2025 |

**Instructions**

- Include all your UK sales net of returns/credit notes for the goods concerned made during the Period of Investigation (POI). Include the goods concerned both produced and purchased for resale.
- Ensure you categorise each sale by PCN. For invoices that consist of multiple PCNs, the same invoice number should be referenced.
- **The first row has been entered as an example - please delete before submission.**
- Add more rows, if necessary.

| | |
|---|---|
| **Source of Exchange rates** | Zhejiang Dingli's Accounting System |

| Goods information | | | | | Customer information | | | Document reference | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **PCN** | **Product Code** | **Tariff code** | **Model** | **Source (Own Product/Purchased)** | **Customer name** | **Customer number** | **Customer link (Independent/ Associated)** | **Customer type** | **Sales invoice number** | **Commercial Invoice Date** | **Revenue Recognition Date** | **[Redacted - Commercially sensitive information]** | **Document type (e.g. invoice, despatch)** |
| **[1]** | **Added** | **[2]** | **[3]** | **[4]** | **[5]** | **[6]** | **[7]** | **[8]** | **[9]** | **Added** | **[10]** | **Added** | **[11]** |
| [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] |

| Terms & measurements | | | | | | | | Invoice value | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Bill of Lading number | Delivery terms | Payment terms | Invoice quantity | Invoice unit measurement | Quantity (UNITS) | Unit Weight (KG/Piece) | Total Weight (KG) | Exporting country (if applicable) | Gross invoice value | Taxes | Discounts | Rebates | Other charges (specify) | Net invoice value | Invoice currency | Exchange rate [Redacted - Commercially sensitive information] | Exchange rate [Redacted - Commercially sensitive information] |
| [12] | [13] | [14] | [15a] | [15b] | [16] | Added | Added | [17] | [18] | [19] | [20] | [21] | [22] | [23] | [24] | [25] | Added |
| [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] |

| | | Adjustments (values in accounting currency) | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Net invoice value in accounting currency** | **[Redacted - Commercially sensitive information]** | **CIF value in accounting currency** | **Domestic freight [Redacted - Commercially sensitive information]** | **[Redacted - Commercially sensitive information]** | **Transport [Redacted - Commercially sensitive information]** | **Insurance [Redacted - Commercially sensitive information]** | **Handling [Redacted - Commercially sensitive information]** | **Packaging [Redacted - Commercially sensitive information]** | **Credit** | **After sales costs** | **Commissions** | **Other direct selling expenses** | **Other adjustments** |
| **[26]** | **Added** | **[27]** | **[28]** | **Added** | **[29]** | **[30]** | **[31]** | **[32]** | **[33]** | **[34]** | **[35]** | **[36]** | **[37]** |
| [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] | [Redacted - Commercially sensitive information] |