

Anti-Dumping Questionnaire
(Third Country Producers) for New Investigations
Case AD0075: Boom Lifts exported from the People's
Republic of China (PRC)

Period of Investigation (POI):	01/10/2024-30/09/2025
Injury period:	01/10/2021-30/09/2025
Deadline for response:	31 May 2026
Contact details:	AD0075@traderemedies.gov.uk
Completed on behalf of:	<input skyjack"="" type="text" value="Skyjack México, S. de R.L. de C.V. "/> .

When you have completed this form, indicate the **confidentiality status** of this document by placing an X in the relevant box below:

- ☐ Confidential
- ☒ Non-confidential – will be made publicly available

Your completed response must comprise this questionnaire and the corresponding annexes. Please note that you will have to provide **Confidential** and **Non-Confidential** versions of the questionnaire and annexes, as well as of any additional documents you append. All documents should be uploaded to the Trade Remedies Service (www.trade-remedies.service.gov.uk) by **31 May 2026**.



Table of Contents

Introduction	3
Instructions on completing this questionnaire	4
Preparing confidential and non-confidential copies	5
What happens next	6
Verifying the information you supply	6
The scope of this investigation.....	8
Like goods.....	8
Product Control Numbers.....	9
SECTION A: Company structure and operations	15
A1 Identity and contact details	15
A2 About your company.....	15
A3 Operational links with other companies or persons	16
A4 Accounting practices	17
A5 Organisational Structure	19
SECTION B: Benchmarking data	21
B1 Cost Reconciliation	21
B2 Raw Materials and Inputs	21
B3 Energy	22
B4 Employment.....	22
B5 Land Use Rights	22
B6 Loans.....	23
B7 Cost to Make in Domestic Market.....	23
B8 AS&G in Domestic Market	23
SECTION C: Checklist and appendices.....	24



Introduction

About us, this case and this questionnaire

The Trade Remedies Authority (TRA) investigates whether trade remedies are needed to prevent injury to UK industry. The TRA has been established to provide the UK with its own independent trade remedies system.

This case is investigating the allegation that Boom Lifts from the PRC are being dumped (exported to the United Kingdom (UK) at prices less than their normal value) and that this dumping is causing injury to the UK industry for these goods.

Why should I take part?

The TRA has received an allegation that a Particular Market Situation (PMS) exists in the PRC for Boom Lifts. The TRA has yet to make a determination in this investigation in relation to the allegation.

However, where it is determined that a PMS exists and the effect of the PMS on the domestic sales price prevents a proper comparison between that and the export price, we would not consider the comparable price appropriate to use for the purpose of determining normal value.

In such circumstances, the TRA may determine the normal value by determining the costs of production plus a reasonable amount for administrative, selling, and general costs and for profits. Adjustments may then be made to these figures using data from an appropriate representative third country. The TRA may also use data from the appropriate representative third country as part of their examination of whether a PMS exists in the PRC for Boom Lifts.

We are therefore seeking your cooperation to assist the TRA in the investigation of the alleged PMS and in the construction of the normal value.

How do I respond?

Detailed guidance on how to complete the questionnaire is provided in the [instructions](#) section below.

Please provide all the information requested by **31 May 2026**. We may need to issue a deficiency notice if we determine that the information supplied in the questionnaire is incomplete or inadequate. We may also send a notice requesting clarification or



supplementary information if necessary. Therefore, please provide as much detail as possible in your responses.

Where can I find more information?

Our [Trade Remedies guidance](#) provides general information about our investigations and processes we follow.

If you have any specific questions relating to the case, now or while you're completing the questionnaire, please contact the case team at AD0075@traderemedies.gov.uk

You can also find out more about the regulatory basis of our investigations. The TRA investigates cases under the provisions of *Trade Remedies (Dumping and Subsidisation) (EU Exit) Regulations 2019 as Amended by the Trade Remedies (Amendment) (EU Exit) Regulations 2019* and under the *Taxation (Cross-border Trade) Act 2018*.

Instructions on completing this questionnaire

Preparing your response

This section sets out guidance on how to complete this questionnaire.

If you think you won't be able to complete the questionnaire within the required time, please contact the case team ahead of the deadline using the contact details on the cover of this questionnaire. You should outline the length of extension you need and the reasons why. We will notify you of our decision.

If we can accommodate an extension, we will publish a note on our [public file](#) to record both the request and the extension granted.

How to answer the questions

Please read and follow all the instructions carefully. Your company will need to substantiate all claims with relevant data and information. You may be asked to attach supporting documents in appendices to supplement your responses. To help us verify your information, please retain all these documents, your completed spreadsheet annexes and any calculations you made when developing your responses.

Please also note the following points:



- Do not leave any questions blank. If the question is not relevant to your organisation, please explain why. If the answer to a question is “zero”, “no” or “none”, please write this.
- Please complete the annex tabs as requested. Tabs are named to correspond to the relevant sections of this questionnaire and must be completed with reference to the instructions provided. If you feel you cannot present the information as requested, please contact your Case Team as soon as possible.
- Please provide all formulas and calculations used within your questionnaire response.
- If there is insufficient space in any part of the questionnaire to provide the details requested, or we ask for copies of additional information, please submit this information as appendices. Please ensure that any attachments are given a corresponding appendix reference in the title of the document and that these are referenced in the boxes provided.
- Any documents not in English should be accompanied by an English translation.
- Please provide all dates in the format DD/MM/YYYY (e.g., 23/05/2019).
- Unless otherwise stated, ‘year’ or ‘calendar year’ refers to the period 1 January – 31 December and ‘quarter’ refers to the associated three-month periods e.g. 1 January – 31 March, 1 April – 30 June, etc.
- Identify all units of measurement and currencies used in tables, calculations and lists, if not provided by the corresponding instructions, and use units of measurement consistently (e.g., do not use kg and metric tonnes interchangeably).
- For all numerical figures, where appropriate please express every third number with a comma (e.g., ‘1,300’ for one-thousand three hundred, ‘1,300,000’ for one million and three-hundred thousand).
- Please limit all sales/currency/income figures to two decimal places, apply a full point as a decimal separator and use the appropriate currency symbol or abbreviation (e.g., £1,300.00).
- Provide all costing figures as actual amounts. Where actual amounts cannot be provided and you have reported standard costing instead, please indicate this in the relevant answer, and explain the variance from actual costs, if any.
- All figures should be reported net of tax unless otherwise stated.
- Please refer to the case number, AD0075, in any correspondence with the TRA.

Preparing confidential and non-confidential copies

You will need to submit one confidential version and one non-confidential version of your questionnaire and the corresponding spreadsheet annexes by the due date. We will publish the non-confidential version on the public file. **Please ensure that each page of information you provide is clearly marked either “Confidential” or “Non-Confidential” in the header.**



Please see our guidance on [how to submit information](#) for further details on what can be considered confidential and how to prepare a non-confidential version of this questionnaire.

In preparing your response, please note the following:

- It is your responsibility to ensure that the non-confidential version does not contain any confidential information.
- Remember to include a statement explaining why information obtained in your response should be treated as confidential e.g. the data is commercially sensitive.
- Provide the source for all information or data you don't own and clearly state any restrictions on sharing it.
- If you do not provide a non-confidential summary (or a statement of reasons why you cannot provide this) each time you provide confidential information, the TRA may disregard the information you give us.

All information provided to the TRA in confidence will be treated accordingly and only used for this investigation (except in limited circumstance as permitted by regulation 46 of the *Trade Remedies (Dumping and Subsidisation) (EU Exit) Regulations 2019*) and will be stored in protected systems. The non-confidential version of your submission will be placed on the public file, which is available on www.trade-remedies.service.gov.uk/public/cases.

What happens next

Once you have completed your questionnaire responses including the corresponding annex(es) and any additional documents requested, you must upload confidential and non-confidential versions through our [Trade Remedies Service](#). Following this:

- you will receive an email confirming the documents have been uploaded successfully.
- the Case Team will contact you if further information is required;
- the non-confidential responses will be placed on the public file; and
- the Case Team may contact you to arrange verification of the information contained in your responses.

Verifying the information you supply

The TRA will verify, as far as possible, the information provided to it. As part of this process, we may conduct verification visits. If we need to verify information that you provide by visiting your premises, the Case Team will contact you to arrange this.

Verification can last several days, during which we will want to speak to



management and staff to help establish the completeness, relevance and accuracy of the information provided.

Please keep a record of formulas and steps used in your calculations and other related material/documentation as it may be asked for during verification.

In some circumstances, verification may be conducted remotely.

We are considering conducting **remote verification during August 2026**. Please indicate if you would be able to conduct remote verification (via teams) during this month.

Yes we are able to conduct remote verification.

Once verification is complete, the TRA will prepare a report and share a draft with you. The TRA will then ask you to prepare a non-confidential copy of the report for the public record. If you feel some information in the report should be kept confidential, please provide your reasons for this.



The scope of this investigation

Like goods

This investigation covers **boom lifts** exported from **the PRC**, described as:

Boom lifts designed for the lifting of people, equipment and/or materials, with a maximum working height of 6 metres or more, and pre-assembled or ready-to-assemble sections thereof, excluding individual components when presented separately (but not excluding the sections (presented individually or together) listed below.) The Goods Concerned may contain additional features that provide for functions beyond the primary lifting function.

The Like Goods may be imported, exported or produced as finished boom lifts, assembled or unassembled, or in the following sections presented individually or together:

- booms including articulated and telescopic or straight (with or without jibs) or sub-assemblies thereof, assembled or not;
- chassis or sub-assemblies thereof, assembled or not;
- boom turret or turntables or sub-assemblies thereof, assembled or not;
- platforms or baskets or sub-assemblies thereof, assembled or not.

The scope excludes scissor lifts, forklifts, vertical mast lifts (including where described as a 'boom' or otherwise), mobile self-propelled cranes and motor vehicles that incorporate a scissor arm assembly or boom assembly.

These boom lifts are currently classifiable within the following commodity code(s):

8427 1010 10	8427 9000 80	8428 9090 80	8431 3900 90
8427 1010 90	8428 1020 00	8431 2000 60	8427 2090 00
8427 2019 10	8428 1080 00	8431 3100 00	8427 1090 00
8427 2019 90	8428 9090 20	8431 3900 10	

These codes are only given for information.

This questionnaire will ask about your production and sales of like goods. Any reference to '**like goods**' in this questionnaire refers to goods which are like the goods concerned in all respects, or with characteristics closely resembling them.

Where this questionnaire refers to '**other goods in the same general category of products**' this means goods which are not the like goods but are comparable to the like goods in terms of raw materials, inputs, production, costs or other factors of production.



Where this questionnaire refers to '**all goods**', this means all goods that are produced by you.

Please follow the instructions for each question to provide the appropriate information regarding the goods.

For more information on this case, please see the Notice of Initiation (NoI) here: [TRA Investigations - Trade Remedies Service - GOV.UK](#)

Product Control Numbers

The TRA uses Product Control Numbers (PCNs) to define and distinguish the different types of products that fall under the goods description above.

PCNs, which come in the form of an **alphanumeric code**, help to create a categorisation system so that comparisons can be made between goods produced in the domestic UK market and those produced in foreign markets.

In this questionnaire and the corresponding annexes, you will be asked to construct PCNs representing the different types of products you produce. When giving your PCNs, please do not use any spaces, dashes or other means of separation, and ensure you follow the order of characteristics outlined in the table above.

When providing PCNs, please refer to Table 0 and then the relevant table for either assembled machines or the type of subassembly being represented. For example:

- For an assembled boom lift, please use the categories in Table 0 and Table 1.
- For a turret subassembly, please use the categories in Table 0 and Table 3.

This is the Product Control Number (PCN) structure:

Table 0		
Description	Answer	Value
Assembled Machine or Subassembly?	Assembled Boom Lifts	1
	Chassis Subassemblies	2
	Turntable/Turret Subassemblies	3
	Boom Subassemblies	4
	Basket/Cage Subassemblies	5



Table 1: Assembled Boom Lifts		
Description	Answer	Value
Vehicle Type	Trailer Mounted	M
	Self-Drive	D
	Self-Propelled	P
Tracks or Wheels	Tracked	1
	Wheeled	0
Maximum Working Height (m)	6m≤9m	06
	>9m≤13m	09
	>13m≤18m	13
	>18m≤23m	18
	>23m≤28m	23
	>28m≤33m	28
	>33m≤38m	33
	>38m≤43m	38
	>43m	43
Power Type	Combustion	CO
	Electric – Lithium Batteries	EL
	Electric – Other Batteries*	EO
	Hybrid – Lithium Batteries	HL
	Hybrid – Other Batteries*	HO
Boom Type	Vertical Mast with Jib	V
	Telescopic	T
	Articulated	A
Cage Width^	<1.5m	11
	>1.5m≤1.9m	15
	>1.9m≤2.3m	19
	>2.3m	23

*Other Batteries includes but is not limited to: Lead-acid, AGM, Gel batteries etc.

^Cage width refers to the longest horizontal measurement of the cage assembly when the cage is parallel to the ground.

Table 2: Chassis Subassemblies		
Description	Answer	Value
Vehicle Type	Trailer Mounted	M
	Self Drive	D



	Self Propelled	P
Tracks or Wheels	Tracked	1
	Wheeled	0
Maximum Working Height (m) of the machine it is designed for	6m≤9m	06
	>9m≤13m	09
	>13m≤18m	13
	>18m≤23m	18
	>23m≤28m	23
	>28m≤33m	28
	>33m≤38m	33
	>38m≤43m	38
	>43m	43
Power Type	Combustion	CO
	Electric – Lithium Batteries	EL
	Electric – Other Batteries*	EO
	Hybrid – Lithium Batteries	HL
	Hybrid – Other Batteries*	HO
	Not applicable**	NA

*Other Batteries includes but is not limited to: Lead-acid, AGM, Gel batteries etc.

** Use this option for where there is no specific power components in this subassembly

Table 3: Turntable/Turret Subassemblies

Vehicle Type	Trailer Mounted	M
	Self-Drive	D
	Self-Propelled	P
Maximum Working Height (m) of the machine it is designed for	6m≤9m	06



	>9m≤13m	09
	>13m≤18m	13
	>18m≤23m	18
	>23m≤28m	23
	>28m≤33m	28
	>33m≤38m	33
	>38m≤43m	38
	>43m	43
Power Type	Combustion	CO
	Electric – Lithium Batteries	EL
	Electric – Other Batteries*	EO
	Hybrid – Lithium Batteries	HL
	Hybrid – Other Batteries*	HO
	Not applicable**	NA

*Other Batteries includes but is not limited to: Lead-acid, AGM, Gel batteries etc.

** Use this option for where there is no specific power components in this subassembly

Table 4: Boom Subassemblies		
Description	Answer	Value
Boom Type	Vertical Mast with Jib	V
	Telescopic	T
	Articulated	A
Maximum Working Height (m) of the machine it is designed for	6m≤9m	06
	>9m≤13m	09
	>13m≤18m	13
	>18m≤23m	18
	>23m≤28m	23
	>28m≤33m	28



	>33m≤38m	33
	>38m≤43m	38
	>43m	43

Table 5: Basket/Cage Subassemblies

Description	Answer	Value
Vehicle Type	Trailer Mounted	M
	Self-Drive	D
	Self-Propelled	P
Cage Width^	<1.5m	11
	>1.5m≤1.9m	15
	>1.9m≤2.3m	19
	>2.3m	23

^Cage width refers to the longest horizontal measurement of the cage assembly when the cage is parallel to the ground.

Example PCN for an electric Lithium battery powered, articulated self-drive wheeled boom lift with a 14m maximum working height and a cage width of 2m: **1D013ELA19**

Example PCN for a chassis section for a combustion powered, self-propelled wheeled boom lift with a 19m maximum working height: **2P018CO**

1. Please provide details of any manufacturing process differences which you feel may influence the PCN structure and the price comparison between the goods concerned and the like goods.

Skyjack agree that the PCN structure adequately captures the principal product differences to allow a fair comparison between the goods concerned and the like goods.

Appendix reference: N/A

2. Please Comment on whether the proposed PCN structure adequately aligns with your goods range. In particular we are interested in your opinions on:
 - the categorisation of product features;
 - the list of products included in the “other” category and whether this prevents a fair comparison between PCNs;



- whether you produce, or are aware of, any specialised products that fall within the definition of the “goods concerned” or “like goods” which have a sufficiently different price point to make them unsuitable for comparison with the other sub-categories of the “goods concerned”; and
- Is there any overlap in our PCN structure where products could be more than one PCN, if yes, can you suggest an alternative?

The PCN structure adequately covers the like product as produced by Skyjack. We cannot comment on the “other” category as we don’t produce these products. Nor are we aware of any specialised goods or any overlap of PCNs.

Appendix reference: N/A



SECTION A: Company structure and operations

In this section, we ask you about your company structure and operations, as we aim to understand how your company and any associated companies operate.

A1 Identity and contact details

1. Please complete the table below, ensuring that the point of contact given has the authority to provide this information:

Company information	
Legal name of company:	Skyjack México, S. de R.L. de C.V. ("Skyjack Mexico")
Legal structure (e.g., limited company, sole trader, partnership etc):	Sociedad de Responsabilidad Limitada de Capital Variable (Mexican limited liability company with variable capital) — equivalent to a private limited company.
Year of establishment:	2022
Other operating names:	Trades commercially as "Skyjack".
Company registration number:	Tax ID: SME2206034P7 FME: N-2022040407
Place of registration:	Registro Público de Comercio de Saltillo, Coahuila de Zaragoza, Mexico
Address of main site:	Avenida Chuy María Ramón #3000-1, Parque Industrial Amistad Chuy María, Ramos Arizpe, Coahuila, México
Postcode:	25903
Contact details	
Name (point of contact):	<i>Confidential – Contains personal data.</i>
Job title:	
Business address:	
Telephone No:	
Email:	



A2 About your company

1. Describe the role of your company in relation to the production of the like goods and/or other goods in the same general category of products.

Skyjack manufactures the like goods at our factory in Mexico. All production is conducted in Mexico.
Confidential – Contains restricted business specific information.

Appendix reference: N/A

2. Provide details of any changes in the legal form (for example, changing from a private company to a public company, from a limited company to an LLP) and/or structural changes (for example, mergers, acquisitions, change in ownership and/or sales) of your business over the past 5 years.

Date	Legal form	Explanation of change
June 7, 2022	Sociedad de Responsabilidad Limitada de Capital Variable	Initial incorporation

+Add additional rows as required.

3. We need to check the legal establishment of your company. Supply the latest copies of the following documents:

1. Articles of association – Articles of Incorporation are submitted as an appendix document
2. Business licence – Tax ID: SME2206034P7 and Folio Mercantil Electrónico (FME): N-2022040407
3. Proof of registration of the company with the competent authorities. – Articles of Incorporation show registration with the Registro Público de Comercio (RPC)

Clearly specify what you are submitting and provide appendix references for your attachments in the box below.

Appendix 1. Skyjack Mexico - Articles of Incorporation

4. List all production standards (BS / EN etc) your company currently conforms to, for the like goods and/or other goods in the same general category of products.

Skyjack ensures that all of its products meet the relevant standards for each market that it sells its products on.



Appendix reference: N/A

A3 Operational links with other companies or persons

1. Complete the table below if your company has established long term agreements or relationships with any company/companies located in the UK, the PRC, or in third countries for the production (e.g. sub-contracting), supply and sale of the like goods and/or other goods in the same general category of products, or other licensing, technical patent or compensatory agreements.

If your company has long-term agreements with other companies/persons for the supply of goods destined for internal sale, e.g. captive use, please provide the contract to demonstrate this.

Company name and address	Nature of agreement	Company registration number and place of registration	Appendix number of contract
Not applicable.			
Appendix reference: N/A			

+Add additional rows as required.

A4 Accounting practices

1. What accounting standards have been adopted by your company (e.g. IFRS)?

Do your accounting practices differ in any way from the generally accepted accounting principles in your country? If yes, provide details.

IFRS. Skyjack's accounting principles do not differ from generally accepted accounting principles.
Appendix reference: N/A



2. If any changes have occurred with respect to your accounting practices and/or policies during 1 October 2021 – 30 September 2025, please explain the changes. The explanation should include dates and the reasons for those changes along with the financial impact of those changes on the goods concerned.

Not applicable as there were no such changes.

Appendix reference: N/A

3. State your financial accounting period (e.g. 1 January to 31 December)?

Calendar year: 1 January to 31 December.

Appendix reference: N/A

4. Has your accounting period changed during 1 October 2021 – 30 September 2025? If yes, describe these changes.

No.

Appendix reference: N/A

5. Please attach copies of your financial statements and audit reports covering 1 October 2021 – 30 September 2025.

If your financial statements are unaudited, explain why this is the case.

The relevant consolidated accounts can be accessed using the following link: <https://www.linamar.com/reports-filings/>. The accounts are audited.

Appendix reference: N/A

6. Please attach a copy of your company's trial balance (in original and spreadsheet form) covering 1 October 2024 – 30 September 2025. If your financial year is fully aligned with the POI, this is all that is required.

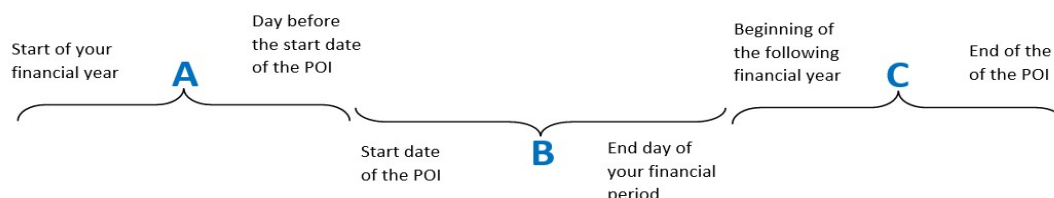
Where your financial period is not aligned with the POI, please provide trial balances (in original and spreadsheet form) to cover the following periods:

- A.** The trial balance which starts from the beginning of your financial year and ends on 30 September 2024;



B. The trial balance which starts from 1 October 2024 to the end of your financial year; and

C. The trial balance which starts from the beginning of your following financial year and ends on 30 September 2025.



Confidential – Contains restricted business specific information.

Appendix 2. Skyjack - Trial Balances and Income Statements

7. Please provide workings (explaining sources) used to produce the annex information for the goods concerned and like goods for the POI. This information helps us reconcile your data.

Please see the relevant sheets in the attached Excel spreadsheets. Notes have been included to assist your understanding. However, we are available to provide further clarification as you need.

Appendix reference: N/A

8. If your company is part of a group of companies, attach a copy of the consolidated accounts of the group for the most recently completed financial year.

The relevant consolidated accounts can be accessed using the following link: <https://www.linamar.com/reports-filings/>.

Appendix reference: N/A

A5 Organisational Structure

- . Please complete the “**Organisational structure**” tab in the **Annex** for your company’s worldwide corporate structure and affiliations.

Please see the attached Excel sheet, specifically tab “Organisational_Structure”.

Appendix reference: N/A



□ . Explain and/ or demonstrate in a diagram the:

- a) Legal structure of your company;
- b) Internal hierarchical and organisational structure; and
- c) All sites/locations and departments which are involved in the production, sale, R&D, supply and distribution of the like goods or other goods in the same general category of products

a) Legal structure of Skyjack Mexico:

The legal form of Skyjack Mexico is a Sociedad de Responsabilidad Limitada de Capital Variable, a Mexican limited liability company with variable capital. This type of entity is equivalent to a private limited company.

The ultimate parent company of Skyjack Inc. is Linamar Corporation.

b) *Confidential – Contains restricted business specific information.*

c) All sites/locations and departments involved in the production, sale, R&D, supply and distribution of the like goods (i.e., boom lifts) or other goods in the same general category of products:

The boom lifts in Mexico are produced at Skyjack Mexico's facility at:
Avenida, Chuy María Ramón #3000-1, Parque Industrial Amistad Chuy María
Coahuila, ZC 25903, Ramos Arizpe, Coahuila, Mexico

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Appendix reference: N/A

□ . If your company is part of a group (e.g. parent company with subsidiaries, joint ventures, common ownership), can you:

- a) Provide a diagram showing the complete ownership structure. **[Note: the diagram of corporate structure should be for the company's ultimate parent company].**
- b) List all related companies involved in the production or sale of the like goods or other goods in the same general category of products and a description of the functions performed by each company within the organisation; and
- c) Specify which company within the group owns the production facility(ies)?



- a) Provide a diagram showing the complete ownership structure:

Confidential – Contains restricted business specific information.

- b) List all related companies involved in the production or sale of the like goods or other goods in the same general category of products and a description of the functions performed by each company within the organisation; and

Confidential – Contains restricted business specific information.

- c) Specify which company within the group owns the production facility(ies)?

Skyjack Mexico owns the Mexican production facility.

Appendix reference: N/A



SECTION B: Benchmarking data

Please complete the **Annex** and provide the requested evidence.

The TRA may use this data in the examination of whether a PMS exists in the PRC for Boom Lifts.

Where it is determined that a PMS exists and the effect of the PMS on the domestic sales price prevents a proper comparison between that and the export price, the TRA may determine the normal value by using your costs to adjust the PRC costs of production plus a reasonable amount for administrative, selling, and general costs and for profits.

B1 Cost Reconciliation

1. Please complete the **Cost Reconciliation** tab in the **Annex**.

Provide all documents required to complete the worksheet. Supply any relevant documentation (e.g. screenshot from your accounting system, a general ledger file, financial statement, etc.). If the documents include spreadsheets, all formulas used must be retained.

Please see the attached Excel sheet, specifically tab "Cost_Reconciliation".

Appendix reference: N/A

B2 Raw Materials and Inputs

1. Complete the **Raw Materials and Inputs** tab of the **Annex**.
2. Please supply an invoice and proof of payment for your two largest invoices (by value) from two different suppliers for two of your purchases stated within the "Raw materials and Inputs" tab. Use the box below to give an overview of any supporting documents provided.

Confidential – Contains restricted business specific information.



Appendix reference:

3. Please give a breakdown of the proportion of raw materials and inputs that are imported from the PRC, imported from other countries, and sourced domestically.

Confidential – Contains restricted business specific information.

Appendix reference: N/A

B3 Energy

1. Complete the **Energy** tab of the **Annex**.

2. Please provide invoices corresponding to each invoice number in the table to evidence your energy provision.

Use the box below for any comments.

Appendix reference: N/A

B4 Employment

1. Complete the **Employment** tab of the **Annex**.

2. Please provide supporting evidence for the figures provided for each category of employee listed.

Use the box below for any comments.

Please answer here

Appendix reference: N/A

B5 Land Use Rights

1. Complete the **Land Use Rights** tab of the **Annex**.

2. Please provide contract information that corresponds to the lease information in the table to evidence your land use costs.



Use the box below for any comments.

Please see Appendix 3. Skyjack - Details of Land Lease Transactions.	
Appendix reference: Appendix 3. Skyjack - Details of Land Lease Transactions	

B6 Loans

- . Complete the **Loans** tab of the **Annex**.
- . Please provide documents to evidence each of the loans listed in the table.

Use the box below for any comments.

<i>Confidential – Contains restricted business specific information</i>	
Appendix reference: N/A	

B7 Cost to Make in Domestic Market

- . Complete the **Cost to Make (CTM) in Domestic Market** tab of the **Annex**.

Use the box below for any comments or supporting evidence.

<i>Confidential – Contains restricted business specific information.</i>	
Appendix reference: N/A	

B8 AS&G in Domestic Market

- . Complete the **AS&G in Domestic Market** tab of the **Annex**.

Use the box below for any comments or supporting evidence.

<i>Confidential – Contains restricted business specific information.</i>	
Appendix reference: N/A	



SECTION C: Checklist and appendices

This section is an aid to ensure that you have completed all sections of this questionnaire.

Section	Please tick if you have responded to all questions
Section A – Company structure and operations	Completed.
Section B – Benchmarking data	Some outstanding information.

+Add additional rows as required.

Please list any appendices that you have referenced throughout and are attaching along with this questionnaire.

Appendix reference	Document title
Appendix 1	Skyjack - Articles of Incorporation
Appendix 2	Skyjack - Trial Balances and Income Statements
Appendix 3	Skyjack - Details of Land Lease Transactions

+Add additional rows as required